



GLOBAL LAW EXPERTS ANNUAL AWARDS



2019



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Welcome to the Global Law Experts (GLE) Annual Awards 2019 publication

GLE is one of the world's leading online resources for locating specialist legal advisers for the services required by businesses, investors and individuals around the world, with more than 70,000 users visiting our website each month. Since 2010, the GLE Annual Awards has been celebrating excellence, innovation and performance across the legal communities from around the world. The annual awards are designed to reward those most deserving in this global and very challenging environment.

GLE prides itself on the validity of its awards and its winners. They are allocated solely on merit and recognise leaders in their respective fields. Award winners are determined through a rigorous process, which starts with the opening of the ballot boxes and requests for external nominations from our extensive user base.

The votes received are combined with supporting evidence from the in-house research team to arrive at the final winners list. The shortlisted candidates are judged on client testimonials, key cases, legal rankings, overall reputation, publication contributions,

speaking engagements and the performance and standing of teams and individual lawyers.

We have broken down the winners by region, country and practice area. Many of the firms selected offer a multitude of services and have provided a firm summary to this effect; while some have chosen to profile their expertise regarding their winning category – providing details of their casework and some up-to-date industry commentary. Further, our Listings section contains the details of additional award winners from around the world.

Congratulations to all of this year's winners.

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EUROPE **WINNERS**



Growth in the euro area was forecast to ease from a 10-year high of 2.4% in 2017 to 2.1% in 2018 before moderating further to 1.9% in 2019 and 1.7% in 2020, according to the European Commission. The same pattern is expected for the EU, with growth forecast at 2.2% in 2018, 2.0% in 2019 and 1.9% in 2020.

Despite a more uncertain environment, all Member States are forecast to continue growing, though at a slower pace, thanks to the strength of domestic consumption and investment. Barring major shocks, Europe should be able to sustain above-potential economic growth, robust job creation and falling unemployment. However, this baseline scenario is subject to a growing number of interconnected downside risks.

Valdis Dombrovskis, Vice-President for the Euro and Social Dialogue, also in charge of Financial Stability, Financial Services and Capital Markets Union, said: "All EU economies are set to grow [...] which will bring more jobs. However, uncertainty and risks, both external and internal, are on the rise and start to take a toll on the pace of economic activity. We need to stay vigilant and work harder to reinforce the resilience of our economies. At EU level, it means taking concrete decisions on further strengthening our Economic and Monetary Union. At national level, there is even a stronger case for building up fiscal buffers and reducing debt while making sure that the benefits of growth are also felt by the most vulnerable members of society."

Pierre Moscovici, Commissioner for Economic and Financial Affairs, Taxation and Customs, said: "The European economy is holding up well, with growth easing gradually. We project this pattern will continue [...] as unemployment continues to fall to levels not seen since before the crisis. Public debt in the euro area is set to continue declining, with the deficit remaining well below 1% of GDP. In an increasingly uncertain international environment, policy-makers both in Brussels and in national capitals must work to ensure that the euro area is strong enough to deal with whatever the future might hold."

Domestic Demand to Drive Growth

Rising global uncertainty, international trade tensions and higher oil prices will have a dampening effect on growth in Europe. Following years of robust employment growth, the prospect of a slowdown in labour market improvements and of increasing supply-side constraints in some Member States could also add to this dampening effect.

The drivers of growth are set to become increasingly domestic: private consumption should benefit from stronger wage growth and fiscal measures in some Member States. Financing conditions

and high rates of capacity utilisation are also expected to remain supportive of investment. For the first time since 2007, investment is expected to increase in all Member States in 2019's final data.

Taking all of these factors into account, gross domestic product (GDP) in all Member States should continue to grow, but the pace is set to slow and appears somewhat weaker than expected in the summer.

Unemployment Continues to Fall

Job creation is set to continue to benefit from continued growth and structural reform implementation in some Member States. Unemployment should continue to fall but at a slower pace than in the past, as employment growth is eventually dampened by increasing labour shortages and slower economic growth.

Unemployment in the euro area is expected to fall to 7.9% in 2019 and 7.5% in 2020. In the EU, unemployment is forecast at 7% in 2019 and 6.6% in 2020. This would represent the lowest unemployment rate recorded since the start of the monthly unemployment series in January 2000.

Inflation Driven by Oil Prices

Headline inflation is forecast to remain moderate over the forecast period. In the euro area, inflation is set to reach 1.8% in 2019 and to slow to 1.6% in 2020.

The rise in oil prices has pushed up inflation, and strong positive base effects are expected to be revealed in 2019's Q1 figures, not yet available at the time of going to print. While core inflation, which excludes energy and unprocessed food prices, has been relatively muted, it is expected to reassert itself as the main driver of headline inflation in 2020, as wages rise amid tightening labour markets.

The euro area's general government deficit is projected to come to a halt during 2019 for the first time since 2009, as the fiscal stance turns slightly expansionary this year, before turning broadly neutral in 2020. The euro area's general government deficit is expected to increase from 0.6% of GDP in 2018 to 0.8% in 2019 and to decline to 0.7% in 2020. For the EU, the general government deficit is expected to increase from 0.6% of GDP in 2018 to 0.8% in 2019 and to decline to 0.6% in 2020. Overall, the trend remains one of sizeable improvements.

Debt-to-GDP ratios are projected to continue to fall in the euro area and in almost all Member States, supported by debt-decreasing primary surpluses and continued growth. The euro area debt-to-GDP ratio is set to fall from 86.9% in 2018 to 84.9% in 2019 and to 82.8% in 2020, down from a peak of 94.2% in 2014. In the EU, the general government debt ratio is set to fall from 80.6% of GDP in 2018 to 78.6% in 2019 and 76.7% in 2020.



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BANKING & FINANCE LAW FIRM OF THE YEAR IN AUSTRIA



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Fellner, Wratzfeld & Partner Rechtsanwälte GmbH (fwp) was founded in 1999 and, since then, has become established as one of the largest and most reputable law firms in Austria. With a team totalling more than 120 employees, including more than 65 lawyers, fwp is one of Austria's leading business law firms.

For many years now, we have been scoring top marks in national and international rankings, being universally considered one of Austria's most successful law firms. Our core areas of practice, such as banking and finance, corporate / M&A as well as insolvency law and restructuring, have been and continue to be pivotal in winning numerous awards. Also in many other fields of legal practice, fwp's excellence is consistently acknowledged.

Owing to its exceptional expertise and highly specialised solutions, fwp was named Banking & Finance Law Firm of the Year in Austria 2019. Banks and their clients are constantly faced with major challenges in trying to attain their objectives in an environment characterised by strict regulation and economic uncertainty. "We are proud to have been voted Banking & Finance Law Firm of the year in Austria. This ranking is a great recognition of our hard work and demonstrates once again our outstanding

expertise in several banking and business fields," emphasises Markus Fellner, fwp founding partner.

Our spectrum of areas covered in the banking & finance field is broad and ranges from structured financing required to protect investments to complex transactions involving the establishment of special-purpose project companies.

We advise renowned credit institutions and financial services providers on financing projects. Our expertise has proven its worth repeatedly, not only in connection with project and acquisition financing, but also in regard to financing company reorganisations. We are also able to draw upon substantial experience we have gained in the financing of complex consortia.

This year, fwp has been involved in the most significant banking and finance deals in Austria, advising Austria's major banks as well as national corporations and other financial institutions on bank restructuring, refinancing and the sale of non-performing loans (NPLs). Markus Fellner notes:

"fwp provides advice in all fields of banking, financing and regulatory law, drawing not only on longstanding experience, but also exploring innovative approaches to generate value-added benefits for our clients."

INDUSTRIAL PROPERTY RIGHTS ATTORNEYS OF THE YEAR IN AUSTRIA



**Patentanwälte Pinter
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Patentanwälte Pinter & Weiss is a boutique law firm for intellectual property law (patents, trademarks, designs) specialised in prosecution and litigation of IP rights. Its attorneys are authorised to represent before the European and Austrian Patent Offices, EU Intellectual Property Office and World Intellectual Property Organisation.

The firm's clients are primarily mid-size to large, globally operating industrial companies with significant R&D efforts and expenses. Its clients often belong to global technology leaders in their fields of business.

According to Christian Weiss, partner, it is an international trend to shift competition in the field of IP rights, and so for many clients, it is imperative to protect their IP before their competitors do. To this end, the firm can ensure short processing times. Further, it is imperative for Patentanwälte Pinter & Weiss's clients to know the relevant IP of their competitors in order to adapt if necessary. IP monitoring, FTO and infringement assessments and licensing matters have increased in recent years. The utmost goal of all this is to keep the clients away from conflicts with third-party IP, as resources can be better spent than in legal disputes.

However, if litigation becomes necessary, the firm can provide expertise stemming not only from representing plaintiffs and defendants in patent litigation, but also from experience Mr Weiss gained as expert judge at the Commercial Court and at the Austrian Supreme Court of Justice in patent-related matters.

Mr Weiss noted: "I was trained in industrial patent departments and got to know the

needs and requirements of industrial companies with respect to protection of IP rights first-hand. I took this experience with me as I joined Patentanwälte Pinter & Weiss as partner in 2007. One key experience of this time is that a good patent attorney must also be a good engineer – to give the firm a clear focus on industrial clients.

"As a result, we are able to deal with different technologies, including the most complex inventions. Due to training and experience, all our attorneys are able to handle diverse fields of technology, ranging from classical mechanical and electrical engineering to control engineering and materials engineering."

Mr Weiss explained that clients want IP matters to go like clockwork, as they do not want to immerse themselves in the rather complex IP laws. This is the major effort of the attorneys and also of the firm's administrative staff. This requires a high degree of flexibility in the internal processes, and also a competent network of external partners.

He added: "In order to achieve this goal, it has been an ongoing effort to transform the firm into a streamlined IP service provider. Our key legal services have been strengthened, and many administrative services outsourced to external partners to free up resources for the clients."

The firm's clients are primarily mid-size to large, globally operating industrial companies.

TOWN & COUNTRY PLANNING LAW FIRM OF THE YEAR IN BELGIUM



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Founded in 1991 by Francis Haumont and Michel Scholasse, the law firm HSP S.C.R.L. groups together more than 20 lawyers specializing in property law, land use, urban planning, and environmental law across all three regions of Belgium, as well as France.

The lawyers of HSP are firmly in their hands, and are thus familiar with civil law, public law, tax law and criminal law.

They offer real estate professionals, who are responsible for providing you with a better understanding of the law, and taking into account the specific characteristics of your business and your needs.

Our goal: to provide you with a comprehensive solution, and to provide you with a comprehensive overview of the issue at hand and the possible implications/consequences it may have on other aspects.

We strive to be both preventive and corrective in our actions: preventive, by acting on the earliest stages of the case in anticipation of any possible difficulties; corrective, by resolving particular difficulties and questions. In this context, we always favor recourse to or out of court procedures, when settling disputes.

HSP provides support to authorities, individuals and real estate developers on a daily basis during the development, design, and execution phases of their construction projects. Our lawyers perform a legal analysis of them and help to anticipate the constraints that are likely to arise.

We assist you with the steps you have to take with the public actors concerned. In particular, we provide proactive assistance in order to properly file and obtain all the permits needed considering your project (building permit, environmental permit, commercial development

permit, soil cleaning permit,...), assistance that includes related appeals.

We defend your interest before all the Belgian Courts (including the Belgian Council of State) and administrative bodies.

We also provide assistance to public authorities in the writing of laws or regulations, as well as in the context of complex procedures related to the design or modification of planning tools, as these procedures are characterized by complicated formalities and strict deadlines.

Our area of expertise also extends to procedure for listed property and to any questions in connection with public procurement law.

After having been an assistant in administrative law at the UCL and FUNDP, at the same time as a trainee in a Brussels generalist firm, Gaëtan Van Hoorebeke (graduated from the UCL and the University of Chicago) then worked as a junior / senior associate and senior attorney at STIBBE for 12 years in the department of administrative law, to have the pleasure of being a partner at HSP since May 2008.

Within HSP, Mr Van Hoorebeke has particular expertise in public procurement matters, public / private partnerships, real estate litigation, urban planning, construction contracts, assembly and follow-up of complex real estate projects, in French or in English.

For years, he has been called upon by: large hospital institutions, renowned companies, various promoters, design offices and project managers, hotel managers, and many contracting authorities active in various fields (education, public housing, local authorities), in matters of: public procurement law / PPP; planning law; real estate contract rights; and real estate litigation law.

AUDIT SERVICES ADVISORY FIRM OF THE YEAR IN CYPRUS



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McMillan Woods Cyprus is a member firm of McMillan Woods Global, a global network of independent local and regional firms of recognized qualified accountants and professional advisors. McMillan Woods Cyprus has over 26 years of professional experience and was created to provide a creative and reliable solution that gives our clients a competitive edge in their business.

Services rendered include but are not limited to technical assistance in traditional accounting, audit assurance, tax consulting, company formation, management services, bank account opening, and applications for Citizenship from Investment programs, overall providing a one-stop shop for our clients.

Our staff includes qualified accountants and trainees of the Association of Chartered Certified Accountants (ACCA) with many years of experience in auditing, accounting, taxation, business and finance.

McMillan Woods' Global network enables us to meet the technical requirements of our clients' database that are seeking incorporation and administration of local and overseas companies, fiduciary and banking services.

Our company ensures top-quality services with a quick response to its clients' requirements in order to build strong and long-lasting professional relationships.

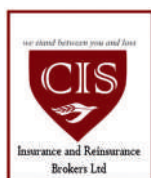
McMillan Woods Cyprus is a member firm of McMillan Woods Global.

Why Choose Us:

- Established in 1992 – assisting businesses for over 26 years
- We offer a very comprehensive range of services tailored for Small-Medium Business and High-Net-Worth Individuals
- History of solid relationships with our clients. We will always put your needs ahead of the transaction and act in your best interest
- Give you full access to our team of accountants
- Easy access to partner-level advice
- A small team of professionals including directors working on your files
- Experienced and Professional Administration team assisting clients with all requests and enquiries
- Flexible meeting options including in office, at clients' premises, or via Skype for those not located in Cyprus. After-hours appointments can also be arranged

Address: 36 Pireos street, 3rd floor, Nicosia, Cyprus

INSURANCE & REINSURANCE LAW FIRM OF THE YEAR IN CYPRUS



CIS RM Insurance and Reinsurance Brokers Ltd

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The directors and shareholders of CIS RM Insurance and Reinsurance Brokers LTD Group of Companies have over 50 years of experience in prime global insurance and reinsurance markets. During the past 25 years, they have gained substantial knowledge and experience in Russian-speaking countries by creating insurance brokerage offices and being involved in day-to-day activities with local insurance companies and global multinational companies active in energy, mining, subsoil and others.

As a progressive organization, the firm is proud to have built up a wealth of knowledge on the subjects of insurance and reinsurance, ranging from essential basic vehicle insurance to the sophisticated complex financial instruments described generally as derivatives or 'hedging' programs. Risk identification, analysis and assessment of clients' business activities are central to its operations, and its risk management directors are available to be called upon to assist in identifying, securing, planning and providing risk management advice and solutions to minimize risk exposures.

The CIS RM Insurance and Reinsurance Broker Ltd Limassol insurance legal team will assist you to recover your pending claim(s) from the insurers.

The firm's services include:

Commercial and Project Insurance

– Any company is vulnerable to a sudden disaster that threatens its whole business. The solution is a continuous contingency plan. This plan consists of various types of covers as well as the risk management solution to ensure the earning power of the company. The firm has extensive experience in designing such plans.

Personal and Group Insurance, Employment Benefits – Labour and human resources are the wealth of an organization. The firm's experts have prepared employment benefit programs for various companies. Its employment benefit solutions will not only protect employees but will reduce costs in the long run.

Medical and Hospitalization Cover

– The firm's packages, which can cover the main applicant and their family either locally or internationally, include hospitalization, evacuation and other broad services in the most advanced medical centers in the world. Besides this, CIS RM Insurance and Reinsurance Brokers Ltd is appointed as authorized agent of Bupa in Cyprus.

Risk Management – The firm's risk management mechanism will reduce costs and insurance expenses and add value to the assets of the company. It has successfully serviced many enterprises and saved millions on insurance premium costs.

Elena Nakhratova

Elena Nakhratova's insurance experience started in 2000 when she joined the team to amend insurance law in the Republic of Kazakhstan. Elena has been very visible in the insurance industry and has been a frequent speaker at various industries and business forums. As CEO of CIS Risk Consultant Company, Insurance and Reinsurance Brokers in Kazakhstan, she has also played a key role in arranging and coordinating agreements with neighbouring countries' insurance companies as well as servicing various accounts in these territories and has contributed to the development and growth of the CIS Risk Consultant Group of Companies. As of now, she is acting as CEO of Limassol office, Cyprus.

ENVIRONMENTAL LITIGATION LAW FIRM OF THE YEAR IN DENMARK

SIRIUS  **advokater**



SIRIUS advokater

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SIRIUS advokater was founded 12 years ago with the overall goal of providing clear legal advice and solutions, precisely reflecting its clients' needs.

Søren Stenderup Jensen is one of the leading lawyers in the field of public law – including environmental law – in Denmark. For 25 years, including 18 years as a partner with Plesner and SIRIUS advokater, Mr Stenderup Jensen has advised on matters of environmental, planning, energy and supply law. He is a trained arbitrator and continuously works in litigation and arbitration, having extensive experience in litigation before the Supreme Court as well as in litigation for and against public authorities, expropriation proceedings before the appraisal bodies, and complaints/appeal processes before administrative councils and boards. He is also a trained mediator and advises both public and private clients, including government bodies and local government, public utility companies and private enterprises.

He noted: "Apart from having considerable knowledge and experience in environmental and public law, clients usually seek my advice because they want 'good value for money'; they want a lawyer 'who is calm under pressure', who can advise in the grey zone between law and politics, and who does not create unnecessary conflicts between the involved parties. By not only stating, but also living up to our values, SIRIUS advokater has a very good reputation among our clients and colleagues."

In the area of environmental litigation, Mr Stenderup Jensen has been heavily involved in advising on the provision of utility services (water, waste water and central heating) for the data centres that Google, Apple and Facebook have set up in Denmark. According to Mr Stenderup Jensen, the magnitude of these data centres and their need for water for cooling, for example, constitute new legal problems, wherein SIRIUS advokater has been able to provide legal advice to resolve such matters.

Moreover, in the past 12 months, the firm has won a number of court cases regarding issues of principle for the utility sector. In late 2018, the firm moved to larger offices that will enable its expert advisers to expand their business, which was necessitated due to increased demand.

Mr Stenderup Jensen added: "We currently have two types of clients: those who use us for all or a major part of their legal work on a trusted adviser basis, such as SMEs and large companies quoted on Danish or foreign stock exchanges; as well as ad hoc clients, who seek our advice within the areas in which we are highly specialised, such as environmental law.

"Further, our expertise gives us a notable advantage when working internationally. Our size does not always make us the obvious choice for foreign clients who tend to choose larger law firms; however, within the areas of law where we are specialised, we can easily compete with the larger law firms in Denmark – in terms of quality, speed and also price."

KING & SPALDING



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King & Spalding helps leading companies advance complex business interests in more than 160 countries. Working across a highly integrated platform of more than 1000 lawyers in 20 offices globally, we deliver tailored commercial solutions through world-class offerings and an uncompromising approach to quality and service.

From railroads to banking, energy projects to life sciences, King & Spalding has served leading commercial industries in each decade since the late 1800s. A Global 50 law firm today, we have grown in close relationship with our clients' interests and market dynamics, coordinating now across global hubs to best serve our clients' complex, often cross-border, objectives.

We will continue to align with our clients' needs and market dynamics, shaping our offerings to serve clients in pursuit of complex business objectives. We are guided on a daily basis by a set of client service principles that express our straightforward, outward-oriented and personal approach to delivering solutions.

Thomas Sprange provides advocacy and strategic advice in significant, high-value and complex commercial disputes. A partner in our International Arbitration and Contracts and Business Torts practices, Thomas represents clients in a wide range of international disputes under local, private and public international law. In 2015, Thomas was appointed Queen's Counsel (QC). He is described by his peers and clients as "a superb advocate," "class act," "remarkable," a "super lawyer," "a real star," and "fantastic."

As an advocate, Thomas has acted as lead counsel in more than 100 international arbitrations in the leading arbitration institutes, including the International Chamber of Commerce, London Court of International Arbitration, American Arbitration Association, Stockholm Chamber of Commerce and the International Centre for Settlement of Investment Disputes. He also regularly sits in three-member arbitration tribunals and as a sole arbitrator.

Thomas frequently represents clients in the Chancery and Queens Bench divisions of the High Court of England and Wales in a broad array of disputes. He has experience working with clients in numerous sectors, including energy, mining, projects, telecommunications, technology, financial services, real estate, pharmaceuticals, fashion and sports. Thomas is the Managing Partner of the London Office.

He is ranked in the latest editions of the Chambers Global, Chambers UK, Chambers Europe, Legal 500 UK and Who's Who of Commercial Arbitration, Asset Recovery and Construction directories for Arbitration and Dispute Resolution. He is described as "a superb advocate," "class act," "remarkable," a "super lawyer," "a real star," "fantastic," "impressive," "smart, percipient and energetic," and "commercially astute and a great lawyer" with sources adding that

"his advocacy skills are brilliant" and he has "experience in a range of sectors, including aviation, energy and finance," and that "he is very responsive, sharp and quick to seize the key issues." Sources also say Thomas is a "thoroughbred arbitrator who is incredibly smart," a "heavyweight arbitration lawyer" and "technically excellent and very creative, with a strong knowledge base and good problem-solving skills." Furthermore, Thomas is said to combine a "Mensa-like intellect with a down-to-earth attitude" and "an unparalleled work ethic and outstanding attention to client needs"; possess "extensive commercial arbitration expertise"; to "not just go the extra yard in defending his client's position, but the extra mile"; and to be an "accomplished solicitor advocate".

International Arbitration and Litigation

King & Spalding is a recognized leader in international arbitration. Our team of nearly 100 full-time arbitration practitioners work out of 13 offices worldwide including London, Paris, Frankfurt, Moscow, Abu Dhabi, Dubai, Tokyo, Singapore, San Francisco, Atlanta, Houston, New York and Washington, D.C. We represent clients in both international commercial and foreign investment arbitration, and have acted in matters conducted under the rules of all the major arbitral institutions including the AAA/ICDR, ICC, LCIA, ICSID, SIAC and SCC, as well as under the UNCITRAL Rules. Lawyers in the group also represent clients in the courts of the U.S. and Europe in litigation related to arbitration, such as motions to compel arbitration, anti-suit injunctions and enforcement actions. Our reputation is based on imaginative strategic thinking, meticulous preparation, creative advocacy and the determination to excel for our clients – attributes consistently highlighted by all the major legal directories.

Our team has acted in arbitral proceedings involving projects or parties in some 140 countries around the world. In the international commercial arbitration arena, we have represented clients in matters arising out of disputes in the extractive industries including oil and gas and mining disputes; construction and engineering disputes; disputes relating to intellectual property and licensing of rights of pharmaceutical, chemical and biotechnology companies; as well as many other breach of contract matters. Our foreign investment disputes practice includes acting in matters brought under contracts as well as a multitude of bilateral, regional and multilateral treaties including the Energy Charter Treaty. We have represented individual investors as well as corporations in treaty arbitrations and achieved some of the most significant awards rendered by tribunals. In addition to acting as counsel, our arbitration lawyers frequently act as arbitrators and our team members are active and sought-after contributors to the various organizations and institutions that work to develop and promote best practice in international arbitration.

INHERITANCE LAW FIRM OF THE YEAR IN FINLAND



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www.svahn.fi

Attorneys-at-Law Svahn Ltd is one of the most sought-after inheritance law firms in Finland. Specialising in family and inheritance law, the aim of the firm since its establishment has been to offer modern legal services to anybody, regardless of the client's geographical location. A large part of the firm's inheritance law and estate planning clientele consists of international clients or wealthy domestic private clients.

Furthermore, the firm is a pioneer in offering services to private clients using artificial intelligence and other modern services such as membership sites on document drafting. The main aim of the company has been to bring legal services to clients regardless of their geographical location and to make law more understandable and accessible to the public at large.

Only the required court and other such appointments requiring personal attendance are handled face to face with the client. Otherwise all services are conducted virtually. These flexible and cost-effective methods of offering legal services have received wide recognition and gratitude both from the clients and from the media.

The company focuses on estate planning, wills, estate administration, distribution and inheritance law-related court cases. In addition to inheritance law, the firm also specialises in family law.

The managing partner, Sanna Svahn, is experienced in complex domestic and international cases and currently mainly acts as a court-appointed administrator and executor. She is regularly interviewed in large national magazines and newspapers, keeps a popular law blog on the company's website and on a national women's magazine, and has written two legal books. Svahn is also a member of a working group of the Finnish Bar Association.

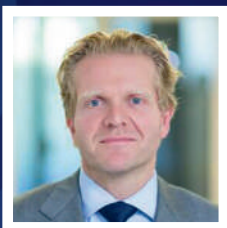
She noted: "I am the founding partner of Attorneys-at-Law Svahn Ltd, which is a company specialising in family and inheritance law.

"I have a passion for trying to find new and more innovative ways of serving modern day clients and as a result have built several legal products and services using artificial intelligence.

"In addition to such high-tech and modern services, I also handle more traditional cases, both amicable and litigation cases, and often act as a court-appointed executor in estate and divorce cases."

The firm is a pioneer in offering services to private clients using artificial intelligence and other modern services.

AGRICULTURE SECTOR LAW FIRM OF THE YEAR IN FRANCE



Racine

Samuel Crevel
Partner
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www.racine.eu

Founded in 1981, Racine is one of the main independent French law firms. With 200 lawyers, including 72 partners, we provide our clients with service and expertise in all the major fields of law across our seven offices in France and in Belgium.

Racine positions itself as a true partner by maintaining close proximity to its clients.

Our deep technical expertise enables us to provide our clients with concrete and practical solutions; our transverse practice of dispute resolution allows us to truly be a step ahead.

Racine has positioned itself as a multi-speciality business law firm whose organisational structure promotes the lateral communication that is necessary to manage complex and multi-disciplinary matters. Our teams work together to converge their legal expertise and sector-specific experience, with the constant objective of finding the most innovative, concrete and effective solutions possible. Our lawyers care about offering our clients practical and strategic advice so that they may see their projects succeed.

Agricultural and Agri-business Law

Advising players in the agricultural and agri-business industries requires deep-seated knowledge of the entire sector, from the ground to the table and ranging from farming, production, processing, selling and distribution.

It also requires knowledge of the workings of the administrative (ministries and their deconcentrated services), institutional (chambers of agriculture, SAFER, INAO, inter-professional groups, etc.) and economic ecosystems.

Having mastered this environment and the sector's applicable texts and practices, Racine is one of the very few law firms that has created a department dedicated to this area and is likely the only firm to cover all product sectors.

This enables the firm to advise producers (farmers, wine producers and forest owners), their economic partners (seed producers and suppliers, cooperatives, industrial producers and traders) and the various relevant organisations in the food chain (unions, producer organisations, inter-professional organisations).

Racine assists its clients in both an advisory and litigation capacity (including professional arbitration) to resolve legal and property issues arising from the land, production, structural operations and product sales.

Well-established within administrative authorities and sectorial institutions, who also frequently consult the team, Racine's team lawyers are also involved in the drafting and amendment of French and European legislation and regulations relating to agriculture and the farming sectors.

Their recognised expertise has led them to train professionals and students alike (Sorbonne law school), contribute to numerous legal publications and professional agricultural publications and speak before arbitration institutions.

Thanks to its mastery of the contingencies and issues facing the agricultural and agri-business sectors, Racine is frequently consulted to carry out constructive exchanges with French and European institutions and decision-making bodies, both to ensure the implementation of a common agricultural policy and to launch actions complying with national and European competition law.

BUSINESS LITIGATION & REGULATORY LAWYER OF THE YEAR IN FRANCE / SPORTS LAWYER OF THE YEAR IN FRANCE

Ludovic Timbal Duclaux de Martin
Avocat à la Cour - Barreau de Paris



Ludovic Timbal Duclaux de Martin Avocat à la Cour – Barreau de Paris

Ludovic Timbal Duclaux de Martin
Founder – Avocat à la Cour
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Ludovic Timbal Duclaux de Martin is an Avocat à la Cour (2000 class with an admission in 1998) registered in the Paris Bar a Sports Agent (Mandataire Sportif). He holds a Bachelor of Laws (Licence en droit) from the French Paris X University, graduated in 1996. In 2002, Ludovic took a sabbatical leave.

The experience of Ludovic comes from magic circle law firms. He was sent to London in secondment within the *European Associate Programme* (2006). In 2013 for the birth of his tweens, he took an unpaid leave for two months. In 2018, he won the Business Lawyer Global Award for France (*CorporateLiveWire*).

Ludovic Timbal Duclaux de Martin is registered as a Sports Agent (*Mandataire sportif*) in the Paris Bar. In August 2018, he joined the GLE (Global Law Experts) legal network.

His practice includes:

- corporate and business law (contracts and settlement agreements);
- specific company law applicable to sportsmen;
- tax law;
- advice of sportsman in relation to free movements (including outside the EU);
- litigation related to doping; and
- specific administrative litigation and arbitration.

Ludovic holds a master's degree in business law, a master's degree in International and

European law (all from the University of Paris X – Nanterre) and a DEA (*LLM*) in contract law from the University of Paris XI – Sud. He also holds a DESS (*LLM*) in international business law (University of Paris X – Nanterre) and a diploma of professional English from the University of London (British Institute in Paris). He holds a certificate in private law and contract enforcement in the United – States of America and in France (contracts and arbitration) from Yale University / Paris II – Panthéon – Assas (2015) (*major of the paper research – thesis*). He holds Certificates of Excellence from AE (Advisory Excellence): Corporate (2018) and Business Law (2019).

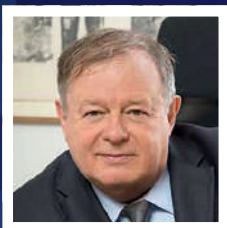
Ludovic is described as having an undeniable technical expertise. He is known to have a strong capability to convey complex topics in engaging and accessible ways.

He was nominated several times for market distinction as a deal maker of the year and won, in 2019, inter alia the following awards: arbitration lawyer of the year – France (IAE), business lawyer of the year – France (IAE), business litigation of the year – France (Corporate INTL), regulatory lawyer of the year – France (Corporate INTL), business litigation & regulatory lawyer of the year – France (Global Law Experts) and sports lawyer of the year – France (Global Law Experts).

The business model of the firm is based on a continuing complimentary approach (advisory and litigation) and the spirit of the firm is to be normative, creative and deep thinking.

CLIENT CHOICE - MEDIA LAW FIRM OF THE YEAR IN FRANCE

Lysias Partners
SOCIÉTÉ D'AVOCATS



Lysias Partners

Jean-Pierre Mignard
Founding Partner
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jpmignard@lysias.fr
www.lysias.fr

Lysias Partners is a business law firm that offers cutting-edge services at the crossroads of white-collar crime, economic law and international litigation. We do not believe that it is important that we do not consider it. All the practitioners working at our firm are graduates from France's best law and business schools.

Information and communication technologies represent one of the drivers of economic growth and prosperity in our societies. The digital economy – traditionally including such diverse business sectors as telecommunications, televised media, software, Internet, and the businesses that work to support them – is among the numerous domains of expertise of our firm. The development of Internet law raises issues of conflicting norms on which Lysias Partners can bring to bear its technical expertise and a trans-disciplinary approach designed to provide the best assistance to the clients as well as to contribute to the doctrinal elaboration of specific rules.

Lysias Partners provides its clients with innovative solutions adapted to the problems they encounter in the use of new technologies and social media, and is careful to resolve the conflicts between private and public interests that may emerge. Lysias Partners has advised communications firms, large media groups, and television channels. Our firm often advises online media companies and works with them in all of their areas of activity, both as publishers, and as hosting platforms.

Lysias Partners also represented public and economic decision-makers, elected officials,

entertainers and artists, in defamation, libel, invasion of privacy suits, and in cases involving the violation of the presumption of innocence. Lysias Partners is also a pioneer concerning the economic model and taxation regime of the digital press, and its right to equal tax treatment.

As a member of the Paris bar since 1974, Jean-Pierre Mignard has a well-established expertise in criminal defense of natural and legal persons, whether governed by public law or private law. Mr. Mignard handles inter alia, press, media, communication, literary and artistic property matters and disputes. Jean-Pierre Mignard has been the counsel of several States (Republic of Djibouti, Cameroun, Chad, Benin etc...) in border disputes and in the negotiation of petroleum concessions agreements. He also represents public figures, including many congressmen, elected officials, and former ministers. Jean-Pierre Mignard recently worked on the following high-profile cases: the Elysée's phone-tapping case; the Paris fake jobs case; UTA DC-10 attack; Eurotunnel trial; the Erika oil tanker wreckage; and the Clichy-sous-bois and Villiers-le-Bel's cases.

He is a senior lecturer at the Paris Institute of Political Studies, where he teaches criminal law. He teaches media law as part of the Paris Institute of Political Studies' journalism postgraduate program. Jean Pierre Mignard is the founding partner of the Lysias firm (which became Lysias Partners in 2006), and currently the president of its executive board. Jean-Pierre Mignard is the co-chairman of the *Témoignage Chrétien* magazine's editorial board.

INTERNATIONAL TRANSACTION TAX LAW FIRM OF THE YEAR IN FRANCE

SAGASSER.LAW
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SAGASSER SELAS is a law firm founded in 2013 specializing in international tax law and mergers & acquisitions with offices in **Paris, Düsseldorf** and recently **Moscow**.

The lawyers are all perfectly multilingual with extensive expertise in foreign legal systems and significant experience in the legal and tax structuring of cross-border transactions.



Dr. Bernd Sagasser

They are distinguished for their excellent understanding of their clients' economic issues, and offer effective and realistic solutions tailored to an increasingly complex business world.

Bernd Sagasser, managing partner of the firm, is the head of the tax and German law departments and is active in the areas of international taxation, mergers and acquisitions, privatizations, and banking and finance law. He specializes in **cross-border reorganizations** and real estate transactions, particularly with regard to tax aspects.

The firm relies upon a solid relationship with a **network of renowned foreign law firms** excelling in tax law.

This strengthens the international work proficiency of the firm, enabling it to position itself as a privileged partner to clients in search of cross-border opportunities.

The firm has a track record of carrying out highly complex cases, in perfect synchronization with both its clients and its local correspondents. It has been involved in **major privatizations** in Germany as well as **M&A transactions across Europe** (telecommunications, energy, environment, real estate) and the **Middle East**.

The firm assists medium and large companies, investment funds, financial institutions and insurance companies as well as high-net worth individuals with their international investments.



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Marcus Partners

COMPETITION LAW FIRM OF THE YEAR IN FRANCE

GRALL & ASSOCIÉS
AVOCATS



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Founding and
Managing Partner
Grall & Associés
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For over 20 years, Grall & Associés has been singled out for its know-how in business law. Established in Paris by Jean-Christophe Grall, our law firm successfully covers both pure competition law matters (anticompetitive practices, merger control, state aids, restrictive practices) and commercial, civil or criminal proceedings in relation to antitrust matters. We have a long history of representing clients in high-profile antitrust cases, disputes and transactional matters, before national and European administrations and courts, as well as arbitration tribunals.

The **Competition** division of Grall & Associés – one of the largest in the French market – can provide strategic advice in complex acquisition and merger control matters, both at national and EU levels. In recent years, our partners (Jean-Christophe Grall, Thomas Lamy, Charles-Henri Calla) have been involved in some of the most challenging cases of anti-competitive practices (cartels and abuse of dominant position), **such as the widely publicized “perfumes and cosmetics products”; “dairy products”; “pet food” or “toys” cases.** We also assist our clients at the negotiating table (for example when dealing with resale price maintenance) and offer innovative solutions to resolve disputes and legal challenges, especially in the context of inquiries launched by the Authorities.

Grall & Associés is home to **Distribution Law** and **Consumer Law** specialists. We can assist in anticipating and handling any difficulty arising from the implementation of Distribution Law, particularly in cases of

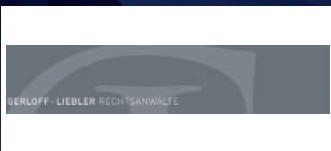
organized distribution network (selective distribution, exclusive distribution and franchising). Regarding French consumer law, which has known some major transformations in the last decade, our dedicated lawyers offer valuable support: on consumer information and legal guarantees, when conducting advertising campaigns and promotional activities or drafting of B2C general terms and conditions of sale. We provide legal assistance in the context of trade with the government following an audit, a warning or a court order.

At Grall & Associés, we believe in integrated business law strategies. That's why our lawyers can also offer extensive support in **Intellectual Property** issues, both offline and online: protection of distinguishing marks and IP rights, advice and litigation in matters involving infringement, unfair and parasitic competition and in matters involving trademarks and domain names.

Our **Procedure, Litigation and Regulation** team has developed strong abilities to defend clients in various areas – energy, the postal services, transportation and the car industry, health and pharmaceuticals, agriculture and the food sector – before the Competition Authorities and the European Commission, and before the French and European courts of appeal and trade courts.

Long established as a leader in France, Grall & Associés is a member of the **Antitrust Alliance**, the first European network of lawyers with expertise in Competition Law. Present in 20 countries, the Antitrust Alliance aims at offering clients the highest possible quality assistance in competition law.

BANKRUPTCY LAW FIRM OF THE YEAR IN GERMANY



**Gerloff · Liebler
Rechtsanwälte**

**Dr. iur. Christian Gerloff
Lawyer**
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The focus of our many years of experience in crisis situations is insolvency administration as well as other business law consulting areas such as corporate restructuring and estate administration. Of course, we are also listed in adjacent areas such as employment law, corporate law and banking law.

A major focus of work is insolvency law. Since the founding of the law firm, we have been entrusted with conducting insolvency proceedings. For many years, colleagues Dr. iur. Christian Gerloff and Dr. iur. Marco Liebler and Dipl. Rpfl. (FH) Christian Stoffler from several district courts in southern Bavaria, especially Kempten, Memmingen, Munich, Regensburg, Rosenheim, Straubing and Weilheim i. Obb., have been appointed as insolvency administrators. In the meantime, many hundred insolvency proceedings of various sizes – from medium-sized individual companies to listed companies – have been conducted with constantly changing economic sectors, often with international contacts.

Since many sectors require special knowledge, we have each purposefully incorporated ourselves. In particular, we can boast considerable experience for the fields of medical law, fashion, mechanical engineering, film rights trading and automotive suppliers. In addition, and if required, we can always rely on an established network of external specialists and consultants.

As far as possible, our aim is to first stabilize the insolvent company and then to sustainably restructure it in whole or in part. In order to ensure the continued existence of the business and to save as many jobs as possible, we use the respective appropriate restructuring instrument – transferring restructuring or insolvency plans. If a refurbishment is not possible, we use the assets of the company in the best possible way. For all tasks, we are supported by an experienced team of relevant qualified employees. The personal perception of the mandate is a matter of course for us.

Whenever we see the opportunity to continue or restructure a bankrupt company in full or in part, we focus our efforts on this. We had pursued this goal many years before the 01.01.1999 legislature, the date that marked the entry into force of the insolvency code. The “reorganization by bankruptcy” is usually carried out by way of “transferring reorganization”, i.e. takeover of viable and restructured or restructurable companies / operating parts by a new, mostly newly founded company. This company is endowed with the necessary capital by the investor and acquires the business / operations from the bankruptcy. The bankruptcy plan procedure was updated by the legislator in 2012 via ESUG and is being used quite often very effectively by us since then. But we also use this design option, as far as the individual circumstances of a company require it and make it possible. Of course, we also use the know-how acquired over the years in “restructuring by insolvency” for the restructuring outside of insolvency proceedings.

BOUTIQUE - BUSINESS LAW FIRM OF THE YEAR IN GERMANY



K+ Korten Rechtsanwälte AG

**Dr. Arne Vogel
Partner**
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www.korten-ag.de

K+ Korten Rechtsanwälte AG is a medium-sized business law firm with main office in the Hanseatic City of Hamburg, Germany.

The roots of K+ go back to the year 2003, when its predecessor law firm was established by our current managing partner and CEO Felix Korten. All of our currently 12 attorneys at law specialise in different areas of law. We enjoy working as a team and are committed to creating the best solutions for our clients. Our mission is to make everyday business easier for our clients – not more complicated.

Our areas of expertise cover a wide variety of matters which are typically of importance to most (international) companies and entrepreneurs, such as labour law, corporate / M&A, commercial law and litigation, real estate law, intellectual property law, information technology and data protection law, restructuring and insolvency law and competition / antitrust law. Often underestimated but nevertheless important for clients with an international background is (international) civil and family law, which we do cover as well. In matters of international tax law, we regularly cooperate with tax advisors who have special expertise in this highly specialised area.

Since most of our attorneys spent longer periods of their life abroad and some even have a multi-cultural background, all of us understand and honour the different requirements and expectations of our international clients.

Accordingly, our clients benefit from having a reliable individual contact person and, at

the same time, the broad legal and cultural expertise of a whole team and specialised cooperation partners.

Current Highlights From Our Practice:

Transport Industry / Litigation: K+ currently represents the interests of approx. 200 medium-sized companies in the haulier and building materials industry against European truck manufacturers (Daimler AG, MAN SE, DAF, IVECO, SCANIA, VOLVO/ Renault) in connection with coordinated price settings (EU cartel case no. 39824 – Trucks). Currently K+ is conducting more than 70 judicial proceedings against the cartel members in courts all over Germany.

Corporate / M&A: K+ provides comprehensive legal M&A services for a leading international company in the hygiene services industry which is committed to substantially increase its share in the German market. As exclusive legal M&A services provider for this client's subsidiary in Germany, we advise throughout the entire M&A process, from the first contact with the targets through legal due diligence and contract drafting to post-merger integration.

Data Protection/Compliance: K+ assisted various SMEs in implementing new data protection rules and processes in connection with the new European General Data Protection Directive which came into force in May 2018. Of course, also after implementation of these new processes K+ continues advising its clients on a regular basis in data protection and compliance matters.

MAGOLD,
WALTER &
HERMANN
RECHTSANWÄLTE



Magold, Walter & Hermann

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Since 2005, the legal partnership Magold, Walter & Hermann has existed in Nuremberg Erlenstegen. From the beginning, we have put emphasis on sound advice and the dedicated and competent support of our clients. This is self-evident for us – but you are rightfully expecting this from every law firm. We therefore claim to offer more, true to our mission statement:

“More commitment, more competence, more passion

– MWH – Have more value!”

True to this motto, we are consistently developing. In addition to three specialist lawyers, you will also find a mediator in our office.

Our law office looks after companies and private individuals in all legal issues and problems. The success-oriented and efficient processing of the affairs of our clients is our priority.

Our goal is comprehensive professional support for our clients. We offer you a one-stop service and will find the right solution for your individual needs.

In addition, we prevent conflicts through professional contract design, and the development of strategies for conflict resolution. Likewise, the extrajudicial and judicial defense or enforcement of claims forms a focal point of our activity.

We guarantee the necessary know-how through specializations and completed specialist lawyer training, as well as through constant and consistent training. Since solutions to problems regularly require comprehensive consideration, we maintain intensive contacts with other professional groups.

We always endeavor to look beyond the legal “edge of the box” and to shed light on all aspects of your case. In addition, we offer innovative products, such as the web file and the online consultation, which makes the processing of your mandates transparent and efficient.

Attorney Dr. Malte Magold is your specialist lawyer for criminal law in Nuremberg. At a summons or an arrest, the first thing to remember is, first and foremost: if you come into contact with criminal measures, it is best to contact your lawyer for criminal law in Nuremberg immediately. We provide you with expert support from the very first moment and are committed to you during all stages of the process, from the investigation to the main proceedings and, if necessary, in all appeals procedures.

From deal to conflict defense, we are familiar with every type of defense.

With early contact, we can in most cases immediately influence the course of the procedure. For example, the impending penalty for violations of the Narcotics Act often depends very much on the defense strategy. In the event of assault, the victim who is the first to file a complaint is not always the victim. We represent you in all matters and look after you individually, providing qualified and tailor-made advice in areas such as:

- Capital Criminal
- White Collar Crime
- Steuerstrafrecht
- Traffic Criminal Law

Our services in Nuremberg also encompass:

- Bespoke Advice
- Comprehensive and Interdisciplinary Support of the Punitive Mandate
- Outstanding Commitment (including permanent mobile accessibility of your lawyer where necessary)
- Short Processing Times (thanks to modern weaving tack system)

In addition, the firm provides assistance in cases involving misdemeanors. Speeding or drunk driving can be expensive. In the worst case, threatening fines, points and driving ban. In particular, commuters or professional drivers who rely on your driving license should consult a competent lawyer from the first moment to avoid any mistake.

Your qualified and experienced lawyers in Nuremberg will assist you with all legal questions regarding the alleged regulatory offense. We examine the offense charged to you, explore all options of defense and defend you combative in all road traffic regulatory offenses.

We look at your individual case in detail and advise you according to your situation and your needs accordingly. You can always rely on the discretion and professionalism of all employees of the law firm Magold, Walter and Hermann. Thanks to our many years of experience in the field of misdemeanor law, we regularly find a solution even in difficult situations.

After high school and military service, Dr. Malte Magold studied law and graduated from the University of Augsburg and the Friedrich-Alexander-University Erlangen-Nuremberg. As a legal employee of a Nuremberg law firm, he gained his first professional experience while still a student. After the legal preparation service, Dr. Magold was admitted to the bar in 2003. A graduate scholarship allowed him in the same year to start work on his doctorate.

Since 2004, Dr. Magold has worked as an independent lawyer in Nuremberg. The following year, he took on the task of acting as a lawyer handling the law firm Gründl. The law firm Magold, Walter & Hermann was subsequently founded in 2005.

Dr. Magold is working on developing a solution tailored to their needs for their legal problems for their clients. This usually also means minimizing or even avoiding conflicts. But if this is not possible, a dedicated representation in court is guaranteed.

In 2008, Dr. Magold was awarded the doctorate for his PhD thesis.

Memberships

- Member of the German Bar Association (DAV)
- Member of the Nuremberg-Fürth Bar Association
- Trust lawyer automobile club v. Germany AvD
- Member of the German Association for Juvenile Courts and Juvenile Courts (DVJJ)
- Association Alumni of the Law Faculty Erlangen eV

CARTEL LAW FIRM OF THE YEAR IN GERMANY



SGP Legal

Prof. Dr. Kai-Thorsten Zwecker
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SGP Legal is a renowned corporate law firm with the focus of its consulting services in the fields of cartel law, Compliance, Mergers & Acquisitions and company law. Our experienced teams also provide fast target-oriented competent support/advice in questions of insolvency law, labour law as well as in many other company-relevant fields of business law.

As specialists in cartel law for many years, we are aware of the difficulties in the handling of this field of law in the entrepreneurial practice. Each company, whether a group or a medium-sized enterprise, is confronted with questions under cartel law in its daily business: Which data may be collected about the competition? When is it deemed an exchange of information that is inadmissible under cartel law? How do I react to price erosions due to internet dealers and the pressure of the stationary trade? Etc.

While there is an increasingly higher risk of detection of cartel breaches, the consequences of a breach often pose a threat to the existence. Besides fines of the cartel authorities, the focus is placed more and more on image damages and claims for damages from cartel matters of the harmed buyers.

Therefore, our cartel lawyers will give you adept and individual advice in the legally secure handling of questions under cartel law, within the scope of Compliance programmes and with individual measures, for example market information systems, Joint Ventures or streamlining cartels.

If cartel proceedings have been initiated, we will defend you vigorously and consistently before the cartel authorities and the German and European courts.

In the field of claims for damages due to cartel matters, we support you with our experts both with the defence against unjustified claims, as well as with the assertion of claims owing to excessive purchase prices due to cartels.

The proximity to our clients is decisive for us and an essential factor for success. We support both national as well as international companies at eight locations throughout the whole of Germany, as well as at one location overseas.

As a partner company of SGP Schneider Geiwitz we can, as an interdisciplinary addition to our legal advice, resort to an efficient network in the fields of insolvency administration restructuring, tax advice and auditing as well as Corporate Finance and ensure holistic consultancy for our clients at the maximum level.

We are convinced that the best possible legal advice is the result of excellent specialist knowledge and the passionate tackling of topics. Our philosophy, our demand and promise, are therefore clear: We help to make companies better.

Our references in cartel law cover both groups as well as small- and medium-sized enterprises in all industries and fields of activity such as, for example, the construction industry, the food retail trade, the truck or chemical industry and many more.

Making. Businesses. Better.

INDUSTRY CHOICE - TECHNOLOGY M&A LAWYER OF THE YEAR IN GERMANY



Pinsent Masons

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Pinsent Masons is an international full service law firm whose origins trace back to 1769. Today, the firm has a legal team of around 1,800 lawyers operating out of offices across Europe, the Middle East, Asia Pacific, Australia and South Africa.

Combining sector experience and legal expertise ensures our clients receive cutting-edge legal services in the sectors Technology, Life Sciences, Energy and Real Estate. The first German office was opened in Munich in 2012. Dusseldorf (2016) and Frankfurt (2019) followed.

Our international Technology M&A specialists offer companies the breadth and depth of resource to enable them to realise their potential. With the back up of the expertise of the Pinsent Masons teams, companies can be assured of a seamless commercial service that is driven by your commercial imperatives. We help our clients navigate the legal and regulatory issues involved with mergers and acquisitions in structuring the transactions, negotiating and documenting the transaction and compliance with filing obligations and substantive approval requirements. We take an integrated, full-service approach to Technology M&A transactions, assembling a team

of tax, anti-trust, real estate, labor and employment, intellectual property and other professionals, as needed, who work closely with our Technology M&A lawyers in structuring and executing deals.

Rainer Kreifels is one of the leading legal advisors for Technology M&A in Germany. The technology transaction pipeline in Europe is one of the fastest growing sectors. In particular, Germany is very attractive to foreign investors. We expect a significant increase in tech M&A activity in Germany within the next 12 months due to increasing globalisation, digitalisation, industry 4.0, low interest rates and high liquidity in the markets. The number of deals is expected to reach a record high in 2019. As one of the top Technology M&A practices, we are always in a position to offer our clients effective support and generate added value for them.

Combining sector experience and legal expertise ensures our clients receive cutting-edge legal services in the sectors Technology, Life Sciences, Energy and Real Estate.

LexDellmeier
intellectual property law firm



**LexDellmeier Intellectual
Property Law Firm**

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www.lexdellmeier.com

Alexandra Dellmeier is an Attorney at Law, Certified IP Attorney and Founder of LexDellmeier who also worked and lived in the United States for a total of six years. Alexandra is specialised in the fields of licensing, trademark, design, competition and copyright law and has over 18 years of experience in the field of IP.

Prior to founding LexDellmeier in May 2009, Alexandra was a partner at a renowned patent and law firm in Germany. Before that she headed as VP and in-house counsel the art licensing sector of the legal department of MM Merchandising Munich GmbH / ArtMerchandising & Media AG, a well-known and one of the largest merchandising and licensing agencies in Germany. Alexandra now manages major trademark, design and copyright portfolios at LexDellmeier from a wide variety of industries, including media, merchandising, film, automobile, pharmaceutical, clothing, food, e-commerce, computer hardware and software. Besides counselling clients in identifying, clearing, evaluating and protecting IP portfolios she is responsible for the legal and strategic planning of their licensing activities throughout Europe.

LexDellmeier

Experienced – Innovative – Client-oriented – LexDellmeier offers innovative and creative in-depth IP counselling in Germany and throughout Europe. The attorneys-at-law at LexDellmeier IP Law Firm offer first-class

expertise in the fields of trademark, design and copyright law, as well as licensing and IP-related unfair competition law.

The range of the firm's activities reaches from prosecution, appeals, and revocation/nullity proceedings to litigation before the German Patent and Trademark Office (GPTO), the European Union Intellectual Property Office (EUIPO), the European Patent Office (EPO), the World Intellectual Property Organization (WIPO), the European General Court (GC), the European Court of Justice (ECJ) and all German courts.

The firm represents large- and medium-sized corporations, as well as individuals based in Europe, the Americas and Asia. It has thus developed an international network of associates with whom it cooperates on a worldwide basis in the field of IP prosecution and litigation. Strategic thinking, planning and protecting IP rights beyond country borders are of major importance in this globalised world and are the basis of its clients' success.

The firm takes pride in planning, creating, maintaining and reviewing its clients' IP portfolios. And, if IP rights are ever violated or challenged, the client has with LexDellmeier a coordinated team of experts that can handle complex litigation to defend and enforce a company's valuable IP rights.

Knowledge – Power – Success – LexDellmeier believes that knowledge is power – the basis of its clients' success.



CMS

Law . Tax



CMS Germany

Professor Dr. Gordian N. Hasselblatt
Partner

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gordian-n.-hasselblatt

With more than 600 lawyers, tax advisors and notaries, CMS is one of Germany's leading commercial law firms. CMS advises SMEs and major corporations throughout Germany on all aspects of national and international commercial law. Our strong teams of experienced specialists from a wide range of legal fields make us a partner you can rely on. CMS was quick to recognise the opportunities and challenges of global business, and aligned its service offering accordingly.

Efficient cross-border collaboration in multinational teams is a daily reality for us – either within the CMS network or with partner firms from the World Law Group, which provides us with expertise in countries where we do not have our own presence. Across Germany, CMS has deep roots in eight major business locations. It also has close relationships with the other law firms within the CMS organisation going back many years. Our knowledge and experience are supported by more than 4,500 lawyers and tax advisors at 74 offices worldwide. Information on CMS, its lawyers, areas of expertise and related topics is available at www.cms.law.

IP is our business

Thanks to their experience from practice, teaching and research, our lawyers are always familiar with the latest developments across all areas of intellectual property. CMS Germany is ranked no. 1 for trademarks, designs and unfair competition. More than 70 specialised IP lawyers provide tailored advice designed to achieve results.

Our expertise includes:

- Strategic portfolio advice
- Trademark clearance
- Trademark and design filing
- Trademark and design prosecution
- In-court and out-of-court representation
- Border seizure
- Anti-counterfeiting and anti-piracy
- Copyright and unfair competition law

Gordian is a partner in the Cologne office of CMS. He has many years of experience and comprehensive expertise in intellectual property law, focusing particularly on international trade mark and design law, unfair competition law, international licensing law, press law and cross-border litigation. In addition, Gordian is particularly appreciated as an expert for trademark clearance (e.g. in the context of product launches at international level) and strategic management of large trade mark and design portfolios.

Publications

Editor and co-author of the two commentaries in the English language European Union Trade Mark Regulation and Community Design Regulation, published by C.H.Beck Hart Nomos (2nd edition 2018). Editor and co-author of Munich Attorney's Handbook Intellectual Property (5th edition, 2017); co-author Handbook on Unfair Competition; co-author Commentary on German Act on Unfair Competition Law (UWG); editor of textbook Intellectual Property and Copyright Law.

Roles

- Professor of Intellectual Property Law and member of the advisory board at McGeorge School of Law, University of the Pacific, Sacramento, California;
- Professor of International Design Law at Chicago-Kent College of Law;
- Member of the Expert Committee for Trademark and Competition Law of the German Association for Intellectual Property and Copyright law (GRUR);
- Member of the Managing Committee of the Working Group for Intellectual Property and Media (AGEM) of the German Bar Association (DAV); Member of the International Trademark Association (INTA), the European Communities Trademark Association (ECTA), the International Association for the Protection of Intellectual Property (AIPPI) and the German-American Lawyers Association (DAJV).

"CMS Hasche Sigle has a seriously experienced litigation team in Cologne. Its lawyers are constructive and professional in dealing with counterparties and always come up with impressive strategies. With 74 offices worldwide, the firm has the wherewithal to effectively support brand owners on multi-jurisdictional battles and realise even their most exacting ambitions. The star of the show is "IP sovereign" Gordian Hasselblatt, a "remarkable all-rounder, who is outstanding in trademark and design law. As well as being a brilliant strategist, he's a tough negotiator."

WTR 1000, 2019

Across Germany, CMS has deep roots in eight major business locations. It also has close relationships with the other law firms within the CMS organisation going back many years.

CORPORATE RESTRUCTURING LAW FIRM OF THE YEAR IN GREECE



Serafim Sotiriadis & Associates Law Firm

Serafim Sotiriadis
Managing Partner
Tel: +30 210 3388 822
sotiriadis.s@ssotiriadis.com
www.sotiriadis.com

Serafim Sotiriadis & Associates has the all-round knowledge of the law required to offer sound integrated solutions to legal and business issues in the spheres of bankruptcy and business restructuring law, commercial, civil, corporate and criminal law.

The firm is a member of the International Bar Association (IBA) and the International Advisory Group (IAG). The firm's ISO 9001: 2008 certification validates its Quality Management System. The security the firm applies in its document management and handling is based on the most demanding international standards for effective client-lawyer communication.

Serafim Sotiriadis & Associates' expert team of legal and business advisors provide high-quality, high-tech services to both Greek and international clients and have an excellent working knowledge of English, French, Italian and Spanish. The firm's founder and inspiration, Serafim Sotiriadis, is widely acknowledged as one of Greece's leading experts in the fields of bankruptcy and business restructuring law. A one-of-a-kind personality in his areas of expertise, he has linked his name with a string of important cases followed by Greek society at large. Indeed, over the years, the firm's legal triumphs have served to shape the law itself: the court's judgements in favour of its clients serve as precedents and help pave the way for new approaches to legal issues.

Serafim Sotiriadis & Associates was the first law firm in Greece to successfully submit and ratify a "rehabilitation agreement" – a document that has served as a reference point for all those that followed. Rehabilitation Mechanisms (106b and 106d of the Greek Bankruptcy Code) are the primary collective pre-insolvency procedures; their aim is to restructure a company's debts without overlooking the collective satisfaction of its creditors. The firm's lawyers' in-depth knowledge and extensive experience in this field allows them to take a realistic and unique approach to each new case, leading to successful outcomes in several important cases.

Serafim Sotiriadis & Associates' commercial lawyers are well-versed in handling bankruptcy and insolvency applications. The firm supports its clients in every aspect of both contentious and non-contentious insolvencies, providing an integrated service that encompasses advice on everything from the obligations and liabilities of insolvent companies to debt restructuring, voluntary arrangements, bankruptcies, providing support from the first signs of trouble through to the completion of the insolvency, restructuring or bankruptcy process.

The firm's clients include major banks, leading construction and commercial concerns, energy companies, clothing and furniture manufacturers, shipbuilders, investment groups, craft businesses, and a number of investors and funds with a Greek presence. Due to the unique nature of its expertise, a number of lawyers and legal firms entrust their clients to S. Sotiriadis & Associates in cases relating to the areas in which it specialises.

CRIMINAL DEFENCE LAW FIRM OF THE YEAR IN GREECE

We know how to win

Asprogerakas-Grivas Law Firm was founded in 1958 by Prof. Constantine Asprogerakas-Grivas and has since been considered one of the most prestigious law firms in Greece.

Our practice focuses on economic crime both in the public and the private sector.

Our litigation group has extensive experience and outstanding success rates in representing criminal cases of public, private and corporate white-collar crime such as public corruption, embezzlement, fraud, tax crime, cybercrime and liability of company's officers.

European Union law, intellectual property and human rights are also fields of law in which Asprogerakas-Grivas Law Firm is traditionally dominant.

Our Firm is also one of the best-known firms for representing cases before the European Court of Human Rights (ECHR) and the European Court of Justice (ECJ) being famous for shaping some of these Courts' most important rulings.

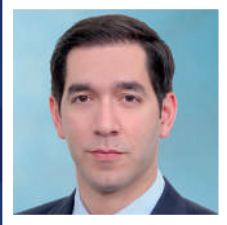
We are present in most of the major criminal cases of public interest and scandal cases. Our Firm represented and won hundreds of top-level criminal cases providing our clients with high-quality, reliable legal assistance when it is needed most, and we always go above and beyond in our efforts to help our clients maximize their recovery.



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IMMIGRATION LAW FIRM OF THE YEAR IN GREECE



**Risvas & Associates
Law Firm**

**Alexander Risvas
Managing Partner**
Tel: +30 2106462352
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www.risvaslaw.gr

Risvas & Associates is a leading law firm based in Athens-Greece with over 35 years of experience advising international investors and private clients on every aspect of law. Since its first years of operation, the firm has been quickly developed and then introduced as a full-service boutique law firm.

Risvas & Associates' legal team has a great experience in Investment Migration Law and has been multiple awarded for its service. More specifically, Mr Alexander Risvas, a holder of LL.M. in Corporate and Commercial Law from University College London (UCL), is an active member of the Athens Bar Association and a member of the Investment Migration Council (IMC). Mr Risvas has been widely recognised for his knowledge and skills in Corporate and Immigration Law, and has been a partner at Risvas & Associates Law Firm since 2009.

His experience includes, among other areas, advising on legal issues of international and Greek law, investment migration law, company law, property law and claims. He focuses on the management of business interests of multinational companies and high-net-worth individuals conducting business or holding assets in Greece.

Further, he assists international and domestic clients on local and international business transactions, including real estate issues, commercial cooperation agreements and commercial lease agreements.

According to Mr Risvas, the key to his firm's success lies in the skill and experience of its people. Over the years, the firm has attracted and retained some of the best legal talent in Greece to provide high-quality legal counsel that is expected from it across all spheres of the legal industry. Risvas & Associates Law Firm is on hand to assist its clients and to provide them all the technical know-how and local knowledge needed to foster smooth transitions.

Mr Risvas explained: "As a firm, we believe in developing strong, trusting long-term relationships with our clients. Our typical clientele is international investors. Our team commits to a deep understanding of a client's needs and business to provide dedicated, personalised representation."

Possessing a global reputation, the firm has steadily increased its presence worldwide, taking on more clients from outside of Greece and working hard to accommodate a larger spread of clients across a diverse assortment of practice areas.

Moreover, the prestigious firm works with several leading law firms internationally on inbound and outbound assignments – across various key jurisdictions on multiple transactions across its practice areas.

The firm has steadily increased its presence worldwide.

PATENTS LAW FIRM OF THE YEAR IN GREECE



VAYANOS KOSTOPOULOS

**Dr. Nikolaos Lyberis
Managing Partner**
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www.vklaw.gr

With more than 110 years of IP-focused legal experience, VAYANOS KOSTOPOULOS is the oldest and one of the leading IP law firms in Greece.

Our philosophy is dedication and commitment to client-tailored needs of businesses coming from literally all branches of industry and services. Irrespective of their size, we render our clients and associates state-of-the-art legal advice in a timely and precise manner. Our clientele encompasses enterprises from multi-nationals to local businesses, including individual inventors, creators, designers, authors and other IP holders. A wide range of IP-related services are offered, including prosecution and litigation of all kinds of rights on intangible assets such as trademarks, patents and Supplementary Protection Certificates (SPCs), domain names, copyright. Successful representation in Customs Interventions, IPR infringement proceedings before all Court Instances, including interlocutory injunctions can be obtained. Drafting of contracts, market supervision law (health, consumer, advertising, privacy), legal consultancy and supporting services (administration, translations, IPR maintenance) constitute the core of our team's activities.

Under the guidance of our Managing Partner Dr. Nikolaos Lyberis, highest-quality services are secured and active participation in domestic and international institutions and venues is achieved.

Apart from dynamic domestic clients, companies from all over the world enjoy reliable legal support in Greece, Cyprus, EU and non-EU countries.

Being a litigator, Dr. Lyberis is admitted before the Supreme Courts for civil and

administrative matters. He represents prestigious clients in trademark, patent and other IP rights conflicts from all branches of industry and commerce, such as pharma and cosmoceuticals, consumer goods, automobile manufacturing, food and beverages, engineering, and others.

Dr. Lyberis graduated from the Athens University Law School, worked as an assistant at the European Law Section of the Law School of the Democritus University and holds a PhD in European Economic Law of the Law School of Hamburg University, where he also worked as an assistant responsible for the European Documentation Center. Nikolaos served as legal advisor (Referent) at the Max-Planck-Institute for Foreign and Private International Law in Hamburg for seven years delivering legal advices to inquiring German courts.

Dr. Lyberis is a member of numerous international associations focusing on IP law. He currently serves as a Council Member of ECTA and as member of the ECTA's Anti-Counterfeiting Committee. He is also Secretary of the Hellenic Group of AIPPI. In the years 2005-2010, he worked as an active member of the Legislative Committee for the new Greek Trademarks Law 4072/2012, resp. Law 4155/2013 for the implementation of the Enforcement Directive 48/2004 in the Greek legal order. Since January 2014, he has been appointed as a member of the Board of Directors of the Greek Patent Office.

He is the author of various contributions inter alia on aspects of Community Trademarks Law, Unfair Competition, Patent and Design Law. He has conducted seminars on trademarks case law in the frame of educational programs for Examiners of the Greek Trademarks Office.

COMMERCIAL LAW FIRM OF THE YEAR IN IRELAND / INSOLVENCY LAW FIRM OF THE YEAR IN IRELAND / MEDICAL NEGLIGENCE LAW FIRM OF THE YEAR IN IRELAND



Lavelle Solicitors

Avril Scally Partner

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ascally@lavellesolicitors.ie
www.lavellesolicitors.ie

Lavelle offers a quality legal service to companies and public bodies doing business in Ireland. We provide legal advice across the breadth of the business sector and bring a commercial approach to all of our work.

Our client base includes banking and financial institutions, global asset management companies, State bodies and multi-national corporations. We put the needs of our clients centre-stage and are client-focused. Understanding, anticipating and satisfying our clients' individual legal needs is, for us, a priority. Our approach means that we are consistent in the standard of excellence we bring to our service and flexible enough to build into each relationship value that is meaningful for each client. This commitment, combined with our in-depth knowledge and experience in each of their industries, allows us to deliver the highest level of service.

We understand how daunting the prospect of pursuing a medical negligence claim can be, particularly when you are recovering from your injuries. We are committed to providing you with a personalised legal service aimed at relieving as much stress as possible. You can be confident that you would have the very best of legal advisors with a solid reputation of pursuing medical negligence claims. We will spend the time needed to put together the evidence and understand your issues and what you hope to achieve from pursuing a medical negligence claim. Our award-winning Medical Negligence Solicitors team, led by Partner, Avril Scally, comprises a specialised group of solicitors who work daily in this area. Our professional team of medical negligence

solicitors will keep you updated throughout your claim and will always be available to discuss any concerns that you may have in relation to your case.

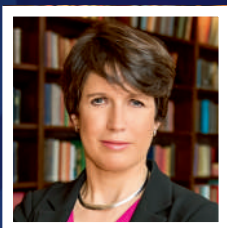
Avril Scally is a Partner in the Litigation Department of Lavelle and Head of the Medical Negligence and Personal Injury Department. Avril is a highly experienced litigation Solicitor and specialises in the areas of Medical Negligence, Personal Injury Litigation, Professional Negligence and Class Actions.

Avril's recent experience includes: representing women who underwent symphysiotomies; acting for breast cancer patients who experienced a delay in diagnosis and also patients who were misdiagnosed by hospitals in Portlaoise, Louth and Dublin; representing clients at the Hepatitis C Tribunal, set up to compensate patients who had been infected with Hepatitis C as a result of contaminated blood products; specialist in cerebral palsy, Erbs palsy and child deafness medical negligence cases; representing clients in the High Court in a number of personal injury cases, including Road Traffic Accidents, accidents at work, public liability claims and occupier liability claims.

Qualifications and Memberships:

LLB (Hons) 1997; Diploma in Commercial Litigation from The Law Society of Ireland (2008); Admitted as a solicitor in Ireland (2003); Admitted as a solicitor in England & Wales (2008); Member of AVMA (Action Against Medical Accidents); Member of APIL (Association of Personal Injury Lawyers); Member of the Litigation Committee of the Dublin Solicitors Bar Association.

LABOUR & EMPLOYMENT LAW FIRM OF THE YEAR IN IRELAND



Anne O'Connell Solicitors

Anne O'Connell Principal

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Anne O'Connell Solicitors was established in February 2017. It is a boutique firm specialising in Employment Law, also known as AOC Solicitors. The Firm was ranked for Employment Law in Ireland by Legal500 within its first year. In 2018 and again in 2019 AOC Solicitors was awarded International Client Choice for Employment Law in Ireland. In 2018, it was awarded ACQ5 Global Awards for Employment & Benefits Law Firm of the Year in Ireland and Customer Law Firm of the Year (Employment & Benefits) in Ireland. It was honoured to receive these Awards again in 2019. Anne was awarded with the ACQ Employment & Benefits Lawyer of the Year in Ireland for both 2018 and 2019. The Firm won Leading Specialist in Employment Law 2019 - Ireland in the 2019 Corporate Excellence Awards.

Anne O'Connell Solicitors provides a strategic approach to employment law issues. We focus on advising our clients on the best solution to achieve their objectives while meeting their needs and business requirements. We also advise individual employees facing employment law disputes, particularly executives and directors.

We believe in being an accessible and dependable resource for our clients. We work with passion and commitment in delivering unrivalled service to support our clients in navigating and surmounting whatever Employment Law issues our client may face.

The scope of the firm's services includes:

- Advising private and public sector companies and individuals on contentious and non-contentious employment law issues, including termination of employment, redundancy, restructuring, trade union recognition, industrial relations, equality issues, bullying in the workplace, protected disclosures, enforcement of restrictive covenants and transfer of undertakings;

- Representing clients before employment law statutory bodies, the Court of Appeal, High Court and Circuit Court and at mediation;
- Advising clients on issuing and/or defending High Court injunction proceedings;
- Advising in relation to the handling of grievance and disciplinary matters, including procedures, suspensions, termination and severance payments, performance management and appraisals, management of sick leave and dismissals;
- Advising on restructuring of any scale; advising on the employment law aspects of outsourcing and changing of service providers including Transfer of Undertaking (Protection of Employment) Regulations;
- Drafting and advising on contracts and staff policies, including the implementation and enforcement of same and complete internal compliance audits;
- Representing and advising clients who are subject to professional body investigations and disciplinary procedures;
- Advising and drafting consultants and services contracts to ensure that they are not employment contracts;
- Providing bespoke training to business clients.

Anne O'Connell, Founder and Principal, qualified as a solicitor in 2001 specialising in Employment Law. Anne's in-depth experience in employment law from the various firms in which she has practiced has given her a high-calibre strategic and practical approach to employment law issues.

Anne is on the Law Society of Ireland's Employment Law Committee and also the Employment Law Association of Ireland's Committee. She lectures and tutors extensively on employment topics at the Law Society of Ireland where she is the external examiner for the Law Society's Diploma on Employment Law.

REAL ESTATE LAW FIRM OF THE YEAR IN IRELAND

**CLOHESSY
MINIHANE**
Solicitors



Clohessy Minihane Solicitors

Hugh Clohessy
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Clohessy Minihane Solicitors is an independent legal practice providing a range of legal services across specialist practice areas. The firm provides legal services to clients of all types; individuals, companies, organisations and public bodies. While based in Limerick City, the firm provides legal services to clients based throughout Ireland and abroad. The firm provides legal advice and representation across select areas of law and has particular experience in property law, commercial and company law and personal injuries law.

We provide a quality legal service by putting our clients' interests first. We are recognised for providing high-quality legal advice across a range of practice areas and for our distinctive, client-focused service. We have an in-depth knowledge of the law and procedure, and we are forceful advocates of our clients' interests. At the same time, we exercise balance and good judgement and, when in the best interests of clients, can advise on alternatives to litigation such as negotiation, mediation or arbitration.

Commercial Property

We deliver practical and commercially focused solutions to a wide range of clients, which include Irish and overseas private entities, pension-related trusts and funds, property companies, developers, investors, entrepreneurs and partnerships on property development, investment transactions, acquisitions and disposals of commercial property, refinancing issues, the financing and transfer of property portfolios and other property-related transactions. We assist our clients in advising on:

- Property investment, acquisitions and disposals
- Financings and refinancings
- Development projects
- Sale and leasebacks structures
- Granting of Options

- Commercial Leases and Landlord and Tenant Law
 - Property-related joint ventures and group restructuring
 - Property Partnerships and other structures
- We also advise clients on all aspects of property finance transactions, including:
- bridging finance;
 - secured finance;
 - debt restructurings and refinancings;
 - security enforcements and receiverships.

Residential Property

As every client's requirements are different, our residential property service is tailored to meet your individual needs and to pre-empt problems where possible.

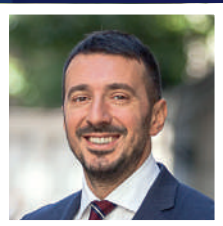
We have built a reputation for our ability to resolve issues in a creative and pragmatic way, overcoming obstacles and meeting tight deadlines. We work hard to minimise difficulties by recommending the best course of action based on all the information available to us.

Our results speak for themselves: we are a growing practice with a lot of repeat business and clients who are happy to refer friends and colleagues for our services. We regularly advise clients on:

- Residential sales and purchases
- Mortgages and re-mortgages
- Buy-to-lets
- New-builds
- Auction purchases
- Off-plan development sales
- Residential Tenancy agreements and other landlord and tenant matters
- PRTB Disputes

CLIENT CHOICE - DATA PROTECTION LAW FIRM OF THE YEAR IN ITALY


**DIKE
SCHINDHELM**



Dike Schindhelm

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The law office Dike Associazione Professionale (Dike Schindhelm) is a member of the Schindhelm alliance of international law firms with more than 200 lawyers, primarily in central, eastern and southern Europe, but also located in Asia.

Dike Schindhelm is a medium-sized business law firm with a total number of 16 lawyers and origins in Bologna/Italy. Together with the international partners of the Schindhelm alliance, the firm offers its services with more than 200 lawyers in 13 countries in 27 locations, with a special focus on legal services in German language throughout the entire Schindhelm alliance. The German-speaking practice focuses mainly on commercial relations between Italy and the German-speaking countries, assisting domestic and foreign companies on any kind of cross-border transactions

Its advisers cover a comprehensive range of legal services for companies, from M&A to company law, from contracts to international taxation, from handling situations of business distress to data protection and claims recovery – efficiently and with a focus on the various necessities of said companies.

Tommaso Olivieri is a partner at Dike Schindhelm with eight years of professional experience and with a master's in tax law and data protection law. He is mainly active in assisting Italian and international SME and multinational companies comprehensively in all aspects of data protection, and in particular, in assuring compliance with the General Data Protection regulation (EUR regulation 679/2016). He further acts as data protection

officer for various commercial and industrial companies, as well as for trade associations.

Mr Olivieri noted: "We have a culture to place the clients' needs at the centre of our activity. Our approach is to obtain a maximum value for our clients with a highest degree of flexibility of our team in order to quickly and efficiently respond to the clients' needs. Our clients range from multinational corporations to small- and medium-sized enterprises, especially within the field of high-tech, automotive, food and beverage, heavy industries and fashion – also covering commercial and professional associations.

"In the area of data protection, we have successfully advised a leading Italian multinational corporation in order to assure compliance with the GDPR in all European affiliate companies. In addition, we have assisted a number of foreign corporations in the acquisitions of target companies on the Italian market. In both areas, we believe that our activities carried out in 2018 have notably improved our market position."

In the coming 12 months, the firm plans to further expand its core services, by implementing innovative activities, such as the incident response service, DPIA enforcement and preventative advice in new technology development.

Mr Olivieri added: "We therefore expect a further growth of our protection-related activities with a relating incrementation of our workforce. Thanks to our membership in the Schindhelm alliance, we expect further growth, also in connection with our international activities."



**Giambrone Law Studio
Legale Internazionale**

**Barbara Niemann Fadani
Partner
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Giambrone Law Studio Legale Internazionale is a leading Italian law firm providing full-service and comprehensive legal advice on almost every aspect of business. It currently operates in six jurisdictions across three continents and is staffed with 40 internationally and domestically qualified lawyers with English, Italian, French, Arabic and more language capabilities.

Giambrone's highly respected team of litigation lawyers are academically strong, efficient, and well-trained in contentious matters. They work well together with focus and determination to resolve disputes or claims between both individuals and companies.

Our lawyers, in the first instance, will meticulously examine all the facts and other considerations that have a bearing on your matter from a legal, commercial and financial prospective. We will make every effort to negotiate a settlement in an attempt to resolve the matter without recourse to court.

Disputes that cannot be settled by initial negotiation are concluded either by litigation in court or by Alternative Dispute Resolution (ADR). The most common form of ADR is arbitration (the preferred method in commercial contracts) and mediation (achieved through structured negotiations between parties and overseen by an independent mediator).

We have particular expertise in cross-border disputes and can provide our clients with a team of astute lawyers with the in-depth knowledge and expertise in several jurisdictions. We have a high success rate and our clients can be assured that they will be receiving the very best advice, tailored to their unique circumstances.

We are particularly active in the following areas:

- Civil litigation
- Commercial litigation (domestic and international)
- Criminal litigation
- Employer's compensation
- Family and Matrimonial
- Forex litigation
- Lender liability litigation
- Personal injury
- Professional negligence
- Property litigation

Our international model is client-focused. Multiple firms, one team, one solution.

Our well-established international offices in Europe, the US and North Africa are able to provide both local and English law advice and are able to connect with other local advisers as well as collaborate with the firm's wider resources in the network.

We are able to connect international legal teams to meet our clients' needs based upon a network of firms in most jurisdictions of the world. These preferred law firm relationships have been developed over time and are built on long experience of working together. We choose the right local partner firm for the matter at hand, whilst retaining full responsibility and guaranteeing our clients effortless access to outstanding legal services anywhere in the world.

Over many years, we have handpicked and worked with our preferred independent overseas law firm "best friends" within each country. Our "best friends" are chosen to fit with the areas of expertise typically required by our clients, as well as our values, approach to fees and client service standards.





GLP
Intellectual Property Office

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Perugia
Zürich
San Marino

GLP is a European IP boutique that has been providing a complete range of services for a structured protection of Intellectual Property rights for more than 50 years. It specialises in protecting inventive ideas, developing and prosecuting IP rights at a European, national and international level, and assisting clients worldwide by analysing, managing and enforcing their IP assets.

Since 1967, GLP has grown thanks to word-of-mouth marketing among satisfied Clients who recognise its commitment to delivering high-quality services, understanding their needs, industries and markets, and counselling them on the most practical and efficient solutions that afford the widest range of opportunities.

Our fields of expertise range from the studying, drafting, filing and prosecution of IP rights like patents, trademarks and designs at an international level to legal actions in the IP field, economic valuations of IP rights, checking and managing IP rights portfolios for maintenance and renewal, examining competitors' patent and trademark portfolios to identify the field of protection thereof, developing technology, know-how and patent protection programs, the licensing and assignment agreements, industrial secret agreements, assisting for transfers or acquisitions of IP portfolios, company training courses in IP and many other activities. Clients of all sizes and from industries worldwide trust GLP to design strategies to defend their IP rights in the most complex cases.

Our structure is divided by departments (Patent, Trademark, Design, Legal, Renewal and Internet Services). All the departments, in synergy with the Legal Department, are structured as a heterogeneous group of attorneys and lawyers with decades of experience in the IP field. The Patent Department deals in multi-disciplinary fields, including mechanics, medical devices, material science, biotechnology, chemistry, electrical equipment, electronics, semiconductors, computer software and hardware and telecommunications. For years GLP has been part of the EPO "Big Clients" program and is one of the few "Key User" offices for the EUIPO.

The Legal Department of GLP is headed by the Co-managing Partner Davide Luigi Petraz, who is a European patent, trademark and design attorney, and an attorney at law. His excellent academic preparation is completed by a remarkable experience in drafting license agreements and analysing and managing IP assets. His practice includes litigation in proceedings regarding all aspects of Intellectual Property, from IP infringement to unfair competition and the disclosure of trade secrets.

Mr. Petraz is Member of the List of Neutrals of the WIPO Arbitration and Mediation Center. He is also Member of EPI, the Executive Board of AIPPI Italy, ECTA, INTA, MARQUES, LES, INDICAM and also panelist for .eu domains ADR.

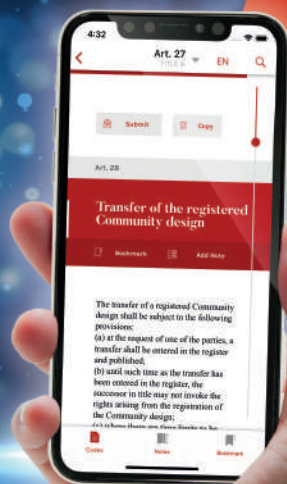
GLP has offices in Udine, Milan, Bologna, Perugia, Zurich and San Marino.

Clients say "GLP supplies clients with sophisticated 360-degree IP counsel at a reasonable price – a rare combination that has earned it a dedicated following at home and abroad"

Welcome to **EU IP Codes 2.0** by **GLP** – the brand new version of the *first ever* mobile app to consult all the European and Italian regulations on Industrial Property in one place. Since 2012 an essential tool for IP professionals.

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The only app to consult and get updated on the European IP law



FORNARI E ASSOCIATI
STUDIO LEGALE



Fornari e Associati

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Founder

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Fornari e Associati, based in Milan and Rome, is a professional company specialised in corporate criminal law. The founder's consolidated experience, gained in over 20 years of activity, is combined with the skills and qualities of a group of young professionals.

The studio's areas of activity are integrated with each other and work in synergy to offer a complete and personalised service; the presence of an adequate number of professionals makes it possible to provide the client with efficient work teams, able to understand the specific needs and to propose appropriate solutions, guaranteeing tailor-made assistance in every sector.

To ensure the highest level of service quality, the work approach requires the involvement of several professionals with different specialisations, gathered in a project team formed on the basis of the necessary skills for the specific mandate. This method of organisation guarantees the quality of the assistance provided and is combined with constant coordination and exchange of information between the various areas, thus ensuring a global, clear and complete view of all the relevant issues.

The firm has always promoted the participation of its members in scientific and post-university initiatives of interest to the criminal and procedural criminal matters, so as to ensure the constant updating of professionals to provide a timely and effective response to the requests of an increasingly demanding clientele.

In the protection of the fiduciary relationship, transparency towards customers and the guarantee of the maximum level of confidentiality are some of the studio's inspiring principles.

We have a great passion for our work, which allows us to face every challenge with enthusiasm and to guarantee the maximum commitment to protecting the interests of our customers.

The work experience is inspired and guided also by the desire to help the community for social and solidarity purposes. For this reason the firm does not limit itself to financing projects, but, aiming to be an active part of it, constitutes working groups to offer legal assistance to initiatives and non-profit organisations.

The professionals of the firm, in addition to observing all regulations, including those of a deontological nature, voluntarily adhere to a code of ethics of self-discipline.

The firm's clientele is represented by companies (also listed on regulated markets) and national and multinational groups, public and private bodies and individuals. In particular, the firm offers assistance to credit and financial institutions, insurance companies and companies active in the construction, chemicals, luxury, production

and trade sectors of consumer goods, as well as companies operating in the real estate, renewable energy, and oil and gas sectors.

The process of globalisation brings to the attention of every professional new problems and essential needs, to which it is necessary to respond promptly through an always updated knowledge of the applicable regulatory instruments, both nationally and internationally.

The firm is able to guarantee its clients an integrated legal service also internationally, thanks to a widespread and consolidated network of collaborations, which includes the most prestigious international law firms.

The firm is also able to provide assistance to foreign customers who carry out their professional or entrepreneurial activity at a national level, as well as to provide their services to Italian clients with economic interests abroad.

The firm's professionals have developed specific experience in handling criminal proceedings. The firm is thus able to offer its clients complete assistance which, together with strategic management and procedural management of disputes, ensures high professionalism even in the prodromal and / or subsequent judicial activities.

The firm not only deals with the defence of the natural person as a defendant in the criminal proceedings or a party affected by the crime, but also offers assistance to legal persons in the event of administrative liability for a crime.

The firm has acquired extensive experience in the field of internal investigations in favour of companies, conducted through its own professionals and supporting the body in charge of the audit activity. This activity involves assistance to the client in all the problems related to internal investigations, such as reputational risk and the opportunity to take action against employees of assisted companies.

Giuseppe Fornari

Giuseppe Fornari has developed his experience and expertise mainly in the corporate criminal law, a subject for which he is a professional at the highest national level.

He has represented and represents leading national and international credit institutions, insurance companies, companies (also listed on regulated markets), small and medium-sized enterprises, as well as individuals. He is also specialised in the liability of offenders, having taken care of numerous organisational, management and control models and having been part of Supervisory Bodies.

He frequently collaborates with the most important international law firms, both in terms of legal advice and guaranteeing assistance in court. He has lectured extensively at conventions on corporate criminal law. He is a member of the Scientific Committee on Criminal Law.

INVESTMENT FUNDS LAW FIRM OF THE YEAR IN LUXEMBOURG



Lextrust Law Firm

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and Financial Law
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Lextrust Law Firm is a Luxembourg niche law firm focused on investment funds, corporate, tax and finance laws, capable of handling sophisticated legal matters with a high level of tailor-made services. The firm was created with the ambition of setting new benchmarks in the Luxembourg legal market to provide the highest quality in a creative and dynamic environment.

With over EUR 4,000 billion in net assets under management (AuM) at January 1st, 2019, Luxembourg is Europe's number 1 investment fund centre and the world's leading hub for global fund distribution. The continuing development of the Grand-Duchy as a centre of financial and investment fund services has led to a unique concentration of specialist service providers. This unparalleled blend of expertise in the areas of fund administration, management and distribution enables Luxembourg to offer fund promoters and investors an extraordinarily wide range of investment products.

Since its inception, Lextrust Law Firm developed an extensive and growing investment management practice and serves the whole investment management value chain. The firm specialises in a wide range of regulated investment funds with a focus on Undertakings for Collective Investment in Transferable Securities (UCITS) and Alternative Investment Funds (AIFs), including a specific expertise in private equity and real estate investments.

Jonathan Burger is the partner having founded the investment funds practice of Lextrust Law Firm. He combines his strong tax expertise of international tax structuring with the

creation and organisation of Luxembourg-regulated investment funds, including UCITS, Specialised Investment Funds (SIFs) and Reserved Alternative Investment Funds (RAIFs), advising domestic and international fund promoters, distributors, investment bankers, asset managers, depository banks, central administrations and other agents providing fund-related services. Before founding Lextrust Law Firm, Jonathan was working in international law firms established in Luxembourg, including one of the "Magic Circle" law firms.

Jonathan is also actively involved in the tax structuring of corporates, financial institutions and asset managers across a broad spectrum of matters including international tax planning, fund structuring, M&A mandates, private banking and wealth management.

Over the last years he frequently advised fund promoters and asset managers on the launching of Alternative Investment Funds structures such as SIFs and RAIFs platforms with a wide range of alternative investment strategies, including amongst others debt funds and credit funds, long-short equity, long only, contrarian, real estate, renewable energies, physical gold, forestry assets, etc.

His recent handling matters include:

- Launching of a Reserved Alternative Investment Fund for a US fund promoter;
- Set-up and launching of a Luxembourg management company of UCITS;
- Acting as legal advisor of a UK merchant bank in relation with SICARs.

JOINT VENTURES LAW FIRM OF THE YEAR IN LUXEMBOURG / PRIVATE EQUITY LAW FIRM OF THE YEAR IN LUXEMBOURG



RJ GAITO Law Firm

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RJ GAITO's wide range of significant experience covers transactions in: Corporate, Mergers & Acquisitions; Venture Capital; Private Equity; Implementation of Tax Structures and Group Reorganizations, Banking and Finance Transactions; Financial Services; Capital Markets; Asset Management; Establishment of Regulated and Unregulated Investment Funds; International Investment Solutions as well as post transactional Cross-Border Dispute Resolution.

The firm is experienced in the sectors of Communications Technology and Software Licensing; FinTech, Clean-Tech, E-commerce and Data Privacy; Life Science; Real Estate; Regulatory & Procurement; Supply Chain Matters; Outsourcing Transactions; Retail and with significant expertise in the Diamond and Luxury Goods Industry.

Our firm prides itself on stating that the firm specializes in international clientele. Our firm has partners qualified to practice in Luxembourg, England and Wales and the State of New York. Our partner, Mr. Ronnen J. Gaito, is the current Luxembourg Chapter Chair of the International Section of the New York State Bar Association and has served as a board member of various corporations.

Transactional Practice – We have advised extensively on venture capital and high-growth technology companies as well as the creation of stock option plans for such companies, international joint ventures, corporate and financial transactions, whether in the form of debt or equity or a combination thereof. We have substantial experience in international debt and equity offerings in the context of multinationals, listed investment companies and private equity funds executing their direct investments or co-investment via Luxembourg. We have extensive

experience with US, Canadian, Brazilian and Israeli issuers having gained such experience with bond, trust and security documentation in English and Hebrew.

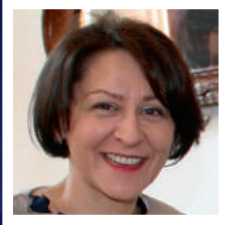
We are uniquely positioned in the Luxembourg market with extensive experience in drafting and negotiating complex English documentation such as licensing, corporate documentation, debt and convertible debt instruments and ISDA documentation.

Post-Transactional Approach – In order to optimize protection for our clients' position, our practice offers advisory and dispute resolution services locally and cross-border. Our approach is to make pre-transactional litigation risk assessments and, when required, provide post-transactional contentious and regulatory advice for private investors, institutional and corporate clients that require assistance in respect to contractual, commercial or shareholders' disputes. Such experience was gained in the Civil Law and Common Law jurisdictions in the transactional and litigation spheres.

Our firm has provided regulatory counsel for business establishment, and post-transactional dispute resolution services to e-commerce companies, software suppliers as well as having advised investors in Luxembourg vehicles on their contractual and shareholders' rights. In conjunction with our international transactional practice and profound understanding of our clients' business, we are well positioned to provide our clients with continuous support for their international transactions and business continuity.

RJ GAITO's collaborators incorporate essential legal skills combined with a commitment to achieving your deal, project or case successfully. We regularly act as local Luxembourg counsel for US, Canadian, Brazilian, Israeli, Scandinavian and UK law firms in connection with various finance and corporate transactions taking place in or via the Luxembourg financial market.

Musliu & Asociatii
Attorneys at Law



MUSLIU & Associates

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www.musliu.ro

With its highly experienced team of lawyers, MUSLIU & Associates is the only law firm in the Romanian market working exclusively on competition law assignments. Its advisers offer practical and professional consultancy services that are effective, concise and easily comprehensible for a non-initiate audience, drawing on their wide experience of competition issues, enhanced by their background as former Romanian Competition Council practitioners, and also by the firm's private consultancy activity.

Today, the firm's expertise spans a broad range of competition law matters, including mergers, cartel and abuse investigations, regulations, vertical restrictive agreements cases and compliance. Its current team encompasses lawyers and economists, who are highly skilled in economic aspects of competition.

MUSLIU & Associates' in-depth expertise in competition law has enabled it to solve vertical and horizontal restraints in many sectors, including cigarettes/tobacco, automotive, TV cable, healthcare, energy, beverages, cement, media, gambling, recycling, advertising, FMCG, beer, food, goods, transport, edible oil, mineral water, agriculture, alcohol, paper production, pharma, chemicals, telecoms, electronic payment and retail, among other areas. Meanwhile, the firm's diverse client base encompasses leading blue chip companies, both on a domestic and international scale.

Diana Musliu, the managing partner at the firm, noted: "We have assisted clients to develop objective economic analyses of the impact of particular vertical restraints, such as exclusivity arrangements, in order to evaluate allegations of abuse against a robust economic framework. Moreover, we have been involved in several key abuse of dominance cases concerning issues such as refusal to supply, price discrimination, exclusionary discounting, price and non-price predation, cartels and tacit collusion. Where appropriate, beyond the legal framework, we are able to apply both the latest economic theories and econometric techniques to matters of competition analysis."

In 2017, Ms Diana Musliu was granted an award by the Romanian 'Legal Magazine' in the 'Lady Lawyer' category, winning the accolade for competition law. According to the organiser: "The award came as a recognition of the cutting-edge experience and the quality of the consultancy offered to customers in the field of competition law."

In 2015 and 2016, an OECD Competition Assessment Project analysed legislation in three sectors of the Romanian economy: transport, construction and food processing. Selected by the OECD, and using the OECD Competition Assessment Toolkit, the MUSLIU & Associates team acted in assessment of the restrictions

on competition in the Romanian transport sector and proposed specific recommendations to change or repeal the problematic regulations.

Ms Diana Musliu explained that MUSLIU & Associates is the only law firm in the Romanian market that is over-specialised in competition law as a niche legal area. She added: "Our team members have a deep experience based on more than 500 cases handled both as former Romanian Competition Council officers, and also as one of the market leaders in competition law.

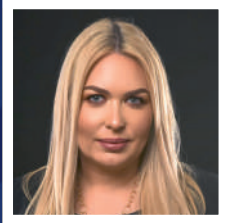
"In a few months, Luliana Zlatcu, our chief economist, will complete her doctoral studies and will be the only PhD in economic aspects of competition in Romania. Andreea Ioana and Anda Năstase add additional depth to our leveraged competition practice and also support the continued growth of our GDPR practice. Another area of interest is blockchain, which is a tremendous expansion area. For this reason, we have enrolled one of our team members, Vlad Epure, in the Oxford Blockchain Strategy Programme and so we look forward to having strong knowledge in blockchain strategy and to providing this added advantage to our clients."

The firm is licensed in forensic IT, and one of its staff is trained by X-Ways Software Technology AG, allowing the firm to assist clients in identifying and managing undesirable emails or documents in respect of competition law compliance. Further, due to the connection between competition law, big data and GDPR, MUSLIU & Associates recently became an IAPP bronze member and has one Certified Information Privacy Professional/Europe (CIPP/E) staff member, Maria Cucliciu-Crăciun, as well as one expert in computer science & Certified Information Privacy Technologist (CIPT), Tănase Cucliciu, all of which enhances the firm's already comprehensive consultancy offering.

Lastly, but by no means least, MUSLIU & Associates was the only law firm that managed to get the case back on the decision of the Romanian Competition Council on the Romanian Advertising Agencies cartel, and the MUSLIU & Associates team was also selected by the largest retailer in the Romanian market for RPM allegation, by the largest cement producer in the Romanian market for collusion allegation, by the incumbent telecoms operator in Romania, by one of the largest pharma players, by the leading mineral water producer as competition law consultant, and also by the Romanian Competition Council as commitments supervisor in an abuse of dominance case.

As a special note, MUSLIU & Associates' team is the author of the Romanian translation of the well-received book, 'Competition Law' by Richard Whish and David Bailey, the seventh edition, which is the only specialty treaty translated and published in the Romanian language.

CRIMINAL LITIGATION LAW FIRM OF THE YEAR IN ROMANIA



ENACHE PIRTEA & Associates S.p.a.r.l.

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EPA was set up in 2018, after the merger of the specialised law boutique offices of two highly reputed "new wave" Business Criminal Law attorneys, Ms. Simona Pirtea and Mr. Madalin Enache, both with extensive experience mainly in White-Collar Criminality cases but also in Business Crime matters of relevant importance, acquired during the many years of coordinating the Criminal Law departments in two of the top law firms in Bucharest.

The firm's focal area of activity is Criminal Law – White-Collar Crime, in its two main components: criminal investigation and litigation, as well as business crime consultancy and counselling (business ethics & integrity). Over the past 14 years, we have developed unparalleled practical skills, forged in the midst of some of the fiercest and most scrutinized top-level court battles and prosecutorial inquiries, all our dedication and knowledge of law having proven to be our clients' best asset in fighting wrongdoings or injustice.

Considering our long-standing experience and proficiency in serving international clients, EPA is mainly working for foreign corporate clients, as well as for their executives and officers, but is also acting on behalf of local companies, business men, public figures, politicians or officials. Be it corruption crimes or money laundering, economic criminality or abuse of office, embezzlement of EU funds or cybercrimes, copyright or environmental criminal breaches, we have across-the-board experience and knowledge.

Criminal investigation and litigation is surely our most significant area of expertise in the Criminal Law field and we address it with the utmost attention and commitment, in all its stages: preliminary analysis of cases and scrutiny of all facts, documents and evidence; strategic planning of the most appropriate and best-fitted strategies, be it defensive or offensive; drafting all supporting procedural documents; full-service representation of all types of criminal cases and files, in all phases of the criminal trial, in front of all criminal investigation authorities and courts of law, at all jurisdictional levels, including the European Court for Human Rights.

What distinguishes our team of lawyers is our undeniable and inexhaustible devotedness to the legal profession and to clients alike. We don't just offer legal services, we employ our passion and outstanding positive energy in order to achieve the desired outcome for the companies and individuals.

And our efforts in the field of Criminal Law have been acknowledged by some of the most prestigious publications, starting with the top-tier ranking in The Legal500 and continuing with the more specialised ICLG (Business Crime or Anti-Money Laundering 2018 and 2019 editions) or Business Advisory. And the best is yet to come, since our growth plans are just unfolding, with 2019 being the year when EPA intends to develop both its team and its professional collaborations in the field of White-Collar Crime.

INTELLECTUAL PROPERTY LAW FIRM OF THE YEAR IN SLOVENIA



KETNER, Legal Consultancy, Representation and Protection, Ltd.

Meti Ketner
Owner, Director
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www.protection.si

KETNER, Legal Consultancy, Representation and Protection, Ltd. is a Slovenian law firm, based in Ljubljana, specialised in intellectual property, operating with a national, European and international scope. The firm is an official Patent Attorney and Trademark and Design Attorney which is following the key trends of intellectual property protection to which clients can rely on.

In the company, they are focusing on industrial and intellectual property protection (patents, trademarks, industrial designs...) and offers a comprehensive and strategic approach to intellectual property, both for corporations as well as individuals.

Consultation and representation in the frame of the official legal procedures for patents, trademarks, and industrial designs makes KETNER Ltd. able to achieve added value with intellectual property protection.

Maintenance, validity, and enforcement of intellectual property rights in case of infringement, including advice on opposition, invalidation and intellectual property enforcement, either on national and/or European level, are supported by KETNER's Ltd. highly-qualified experts. Professional support and advice are given to the clients also on violations of trademark rights in connection with domain names and in registration and representation in the proceedings of alternative domain name dispute resolution at ARNES.

In cooperation with global partners, KETNER's Ltd. services reach the worldwide level also in the field of search and monitoring services.

With many years of experience in intellectual property, KETNER Ltd. offers services on vital approaches to intellectual property development and protection, which includes advice on creation and development of inventions, distinguishing signs, brands and trademarks, industrial designs, geographical indications and copyrightable works as well as evaluation of intellectual property value. In particular, in its ZEBRA® department KETNER Ltd. creates and protects sound trademarks.

Correct and accurate translations of patent technical documentation and other documentation in the intellectual property procedures are crucial. In TEMPELJ® department the KETNER Ltd. offers also translation services of texts relating to patents, trademarks, industrial designs and other texts related to intellectual property rights.

Meti Ketner, the firm's CEO and founder, takes care that KETNER Ltd. is constantly progressing and expanding and provides services to which clients can rely on. She is an expert in patents and a European Trademark and Design Attorney. Prior to practicing law in her own company, she worked for the larger Slovenian professional legal offices and institutions of public importance, participating in international projects of great importance for Slovenia.

KETNER Ltd. strives for optimal and strategic protection of intellectual property of its clients in order to create and increase the value of clients' intellectual property and businesses and follows its vision to build a strong, secure and reliable future.

CORPORATE LAW FIRM OF THE YEAR IN SPAIN



Metricson

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With offices in Madrid, Barcelona and Valencia, Metricson provides comprehensive legal services to more than 750 tech companies, R+D institutions, legal departments of big corporations, business angels and VCs.

Founded in 2010, the firm advises clients in more than 15 different jurisdictions, from USA to LATAM, Europe, Asia and, of course, in Spain.

The firm's main practice areas are:

- **Corporate M&A:** Metricson is one of the most active firms in Spain within the investment scene, where it represents startups, scale-ups and some of the biggest accelerators, business angels and VCs in the country. The members of the Corporate area are part of numerous boards of directors.
- **Privacy, IP and tech law:** this area aims to help companies to comply with the law and protect their intangible assets (trademarks, patents, domain names). As a result of the firm's international experience, Metricson has created packs of services to help foreign clients to easily and safely comply with European regulations, such as GDPR.
- **Litigation and insolvencies:** the firm's litigation firm is strongly specialized on IP and IT, domain names and unfair competition.

• Consulting and accounting:

Metagest, one of the firm's spinoffs, provides tax, labor and accounting support to cross-border clients, together with other added value services, such as interim CFO or remote office management.

Since its inception, Metricson has been the **top-of-mind law firm** in Spain for national and international **startups** and **high-tech companies**. As a result of this experience, the firm launched in 2018 its own **startup club**, which offers special fees, free training, legal alerts, exclusive events and top-notch networking to **early-stage companies** who couldn't usually afford a top-tier law firm as Metricson.

Metricson's founder partner, **Luis Gosálbez**, is also a serial entrepreneur, strongly connected with the tech community, who's been selected as mentor and lecturer in the most prestigious startups programs in Spain, such as Wayra (Telefonica), Seedrocket or Conector.

Metricson has been ranked in other international directories such as **Chambers** or **Legal500**.

Founded in 2010, the firm advises clients in more than 15 different jurisdictions.

CRIMINAL LAW FIRM OF THE YEAR IN SPAIN



Chabaneix Abogados Penalistas

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Chabaneix Abogados Penalistas was formed in 2006 out of a deep vocation for criminal law. Each of its members and collaborators (lawyers, attorneys, partners in Spain and abroad, experts and interns) has an exclusive dedication to this branch of legal practice, enabling the firm to carry out its work with real passion.

The firm's headquarters is located right in the heart of Madrid, but it operates and works on procedures throughout Spain, as well as in France.

Luis Chabaneix, founding partner, is a lawyer with a bilingual degree in French and Spanish law from the prestigious University of Paris X Nanterre. Likewise, he holds a Master's Degree in Financial Law and Taxation from the Garrigues Studies Center and the Carlos III University of Madrid.

He began his professional career in 2003, and is currently adviser to the Embassy and Consulate of France and a lawyer recommended by the Embassy of the United States, Canada and Belgium.

Moreover, he was decorated in 2014 as Knight of the Order of Merit, for the excellence of the work performed in criminal matters.

Mr Chabaneix noted: "We are specialists in criminal matters. We do not attend other types of cases, since our objective is to offer the best work quality and the maximum guarantee of success to our defendants. We offer a very exclusive service, typical of a 'legal boutique'."

According to Mr Chabaneix, the most important aspect of legal advice is probably the practice of the trial, either defending the presumption of innocence or nullities of the procedure. In addition, having a wide experience allows its advisers to predict when a person's defence is doomed to failure and, consequently, they avoid taking the path of negotiations with the accusation. "It is often complex and long but we are always guided by the purpose of avoiding any risk of imprisonment for the client," he explained.

Regarding Chabaneix Abogados Penalistas' recent case work, Mr Chabaneix stated that its advisers are currently intervening in mediatic cases, nationally and internationally, for a client base comprised of national and international businessmen and women, who are looking for a personalised service.

"To cite some examples," said Mr Chabaneix, "we deal with the defence of the former Minister of Economy and Finance of the Republic of Benin, to avoid his extradition to that country. Also, we defend three researchers in the well-known case 'Idental', where an alleged macro-state is investigated through dental clinics throughout the Spanish territory.

"Another particularly mediatic case in our country is the Tandem case, in which we find ourselves acting as a private accusation to defend the interests of the main victim, the current Minister of Mines and Hydrocarbons of Equatorial Guinea – in a case in which they investigate crimes of corruption, money-laundering and others, attributed to a police commissioner and his criminal group."

MERCANTILE LAW FIRM OF THE YEAR IN SPAIN



Atrium Abogados



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Antonio Carretero González
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Atrium Abogados was created in 2007, as a leader and pioneer company in Extremadura offering the most complete legal service, covering all areas of law through its different departments, although particularly (especially) in commercial / commercial law.

With several offices, its founding partners, David Almagro González and Antonio Carretero González, have consolidated Atrium Abogados as one of the most dynamic and recognized law firms in the Extremadura Region.

The main thing of this company is the people that make it up – a multidisciplinary team of lawyers, with consolidated experience, who share the same values, commitments and are totally involved with protecting the interests of the client to the maximum.

To provide the best service and guarantees, with a special and personalized attention, Atrium Abogados is structured in different departments, each one being in charge of a specific jurisdictional area. They are not configured as separate offices, but are interrelated, forming a magnificent team where professionals collaborate and help each other.

It has the ISO 9001 quality system certification for the good organization and operation of the companies. His lawyers have been awarded and recognized on different occasions for their good work. And one of its greatest qualities is to continually update itself with the latest regulatory developments, thus being at the forefront of the world of law.

Atrium Abogados also offers its clients a premium legal advice service that allows them to be informed promptly of any matter (circumstance) that may arise, as well as receive advice that allows them to prevent problems in the daily management of their companies.

Atrium Abogados has focused since its foundation on the specific advice of the company and for this reason its commercial / commercial law department

has been established as the most active of the company (of Atrium) that regulates the activity of entrepreneurs. Thus, throughout its history, Atrium Lawyers has been grouping a large number of experts in Labor, Tax, Banking, Administrative, Criminal... and in short all those matters that by their nature demand the companies.

Among other services, Atrium Abogados offers its clients an expert service in:

- Advice on Corporate Law – incorporation and dissolution of companies; expansion and capital reduction operations; amendments to the Statutes.
- Advice on the planning and execution of corporate restructuring processes through mergers, splits, transformations, global assignments, segregations.
- Contractual advice, preparation and interpretation of commercial contracts.
- Services related to conflicts between partners, challenges to social agreements, administrators' liability and judicial dissolution.
- Debt claims.
- Bankruptcy of companies and refinancing agreements.
- Responsibility of administrators.
- Accounting law.
- Company agreements.
- Constitution of guarantees. Mortgages, garments, endorsements, bonds.
- Financial contracts.
- Plans and pension funds.
- Collective and individual insurance.
- Insurance law and operations.
- Advice on commercial arbitration.
- Economic Criminal Law.

FAMILY LAW FIRM OF THE YEAR IN SWITZERLAND

ETUDE DE M^{ME} ANNE REISER
AVOCATS AU BARREAU DE GENÈVE



Etude de Me Anne Reiser

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www.reiser-anne.ch

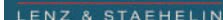
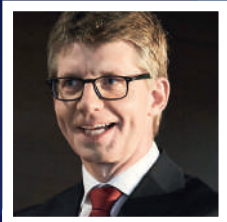
Etude de Me Anne Reiser has been specialised in both Swiss and international family law for over 28 years. We offer extensive legal advice for all sorts of family issues, in particular separation, divorce, child custody, maintenance proceedings and estate planning, as well as any related matters, such as criminal law and assets recovery proceedings. We work closely with tax advisers, notaries public, medical specialists and mediators in order to provide a first-class comprehensive service to our clients.

Over the past years, we have led international litigation and completed international separation and divorce agreements in complex conflict of law situations for high net worth families. We have had the pleasure to represent clients from all over the world. Our longstanding practice has allowed us to build a network of partnerships with foreign law firms and to collaborate successfully on many cases. We ensure that our clients, their children and their assets, wherever they might be in the world, are taken care of.

Our team is composed of experienced lawyers with different backgrounds. The firm founder, Anne Reiser, is a lecturer in family law at the Geneva Law School of

Lawyers. She publishes monthly reports on Swiss Supreme Court case law, and is the author of many publications on matrimonial law. She is regularly interviewed on family law issues in the Swiss media. The firm associates Josef Alkatout, Malini Tosetti, Victorino Lopez and Violeta Tabakova (trainee) have been chosen for their special set of skills and their ability to bring something new to the table. Our team also includes Bastien Ribordy, a finance and accounting expert, and Roxane Reiser, a Barrister practicing at 1 Hare Court Chambers, a leading matrimonial law set in London. All team members speak more than 3 languages and have foreign roots, making the law firm a natural environment for clients from different nationalities and backgrounds.

We believe that our biggest strengths are our strategic approach to family disputes, our ability to take on financially complex family situations involving different jurisdictions, and our established relations with carefully selected Swiss and international experts with whom we collaborate in order to bring about the best possible results for our clients and a stable future for their families, using both litigation and negotiation to this end. We see our field of work as a possibility to find solid solutions for the families involved.

Lenz & Staehelin

Jean-Blaise Eckert
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While Lenz & Staehelin is acknowledged by most as Switzerland's leading law firm, its connections and expertise span the globe. With over 200 lawyers, its ability to innovate and adapt to the ever-changing complexities of legal and regulatory environments in Switzerland and beyond has attracted many of the world's top corporations as well as private individuals.

Continuity, stability and a pragmatic understanding of the big picture have all played a significant part in the firm's development and success – and in its ability to attract the best young talent. Swiss-orientated but globally attuned, Lenz & Staehelin is rightly recognized in Switzerland and abroad as “The world's Swiss law firm”.

Lenz & Staehelin has played an active part in the largest deals in recent Swiss business history.

Our approach combines breadth, depth and focus. Due to a unique blend of specialist knowledge and the ability to understand the issues affecting different professions and industries, we are able to find solutions that are comprehensive yet also work in practice. Each project is led by an experienced partner who serves as a personal contact, fully understands your objectives and can expertly represent your needs.

To this end, we cover the entire spectrum of business law services without having to rely on external experts.

National borders apply to legal systems, but not to business. And especially not to us. As a proven specialist in Swiss business law, we have built successful relationships with leading law firms abroad. Our clients receive effective advice and representation inside and outside Switzerland. At the same time we are the first point of contact for foreign clients in Switzerland. We keep a very close eye on the implications of EU legislation for companies in this country.

In Switzerland, the style of doing business is reserved and consensus-orientated, and in our experience, humility and restraint often lead to the quickest results. This basic attitude helps us build long-term relationships with our clients. The ability to nurture relationships with clients as varied as banks, corporations and families over decades or even generations is one of the key strengths and distinguishing features of our firm.

A highly motivated team of lawyers, tax experts and other specialists is ready to advise you at our offices in Geneva, Zurich and Lausanne. We will be happy to offer you advice and support in a number of languages, including English, German, French, Italian, Spanish and Russian.

Tax

Lenz & Staehelin ranks as the law firm with the longest tradition in tax law expertise in Switzerland. Ever since then, it has been our ambition to provide the best technical and still practical tax advice in the country. Lenz &

Staehelin ranks as a leading firm in the field of tax law in all major league tables.

We cover all aspects of tax planning, and represent our clients in court proceedings and in front of tax authorities. Diligent tax planning is a high priority for any forward-looking company or individual, particularly in the context of international business transactions and a changing world of transparency when tax optimization also has to take into account ethical standards. We provide our clients with comprehensive and expert advice on inter-cantonal and cross-border matters, and we benefit from strong ties to leading law firms all over the world and excellent contacts to all relevant tax administrations in Switzerland.

Lenz & Staehelin does its utmost to attract and educate lawyers whose attitude and personality make them esteemed counterparts for a distinguished clientele with an unparalleled spectrum of interests. Our team only accepts people of the highest competence who have gained thorough experience in several different areas of the law. Lawyers of our Tax group typically hold an additional qualification as a Certified Tax Expert. Given that most of the members of our Tax team belong to and interact with two or three different practice groups of our firm, they also have a deep understanding of adjoining fields of the law. Clients thus derive maximum benefit from our firm's know-how in areas such as corporate law, banking and private clients. The broad expertise of individual members also enables us to keep our advisory teams lean and effective.

The strong academic ties of our attorneys and networking with all major stakeholders in the Swiss tax community assure access to the latest trends and developments in tax law. Over decades of thorough and fair negotiations, we have gained an excellent reputation as trustworthy attorneys with governmental authorities.

Jean-Blaise Eckert is considered as a leading lawyer in tax and private client matters in Switzerland. He is the co-head of the Tax group of Lenz & Staehelin. He advises a number of multinational groups of companies as well as HNWIs. He sits on the board of a number of public and private companies. He has been nominated by Chambers in 2017 as a leading individual in tax. Jean-Blaise is a frequent speaker at professional conferences on tax matters. Jean-Blaise is General Secretary of the International Fiscal Association (IFA).

A “phenomenal tax strategist who is incredibly bright, extremely quick to integrate business and tax considerations and exceptionally well-regarded in the profession” (Chambers 2018). He is “particularly good at understanding cross-cultural perspectives in tax matters at the international level” (Chambers 2017). Clients appreciate that he is “very hands-on, practical and always finds a good solution” (Chambers 2016). Jean-Blaise Eckert is “a really talented lawyer” (Chambers 2015).



THE AMERICAS **WINNERS**



The near-term outlook for the US economy is one of strong growth and job creation, according to the IMF. Unemployment is near levels not seen in 50 years, and growth is set to accelerate, aided by a fiscal stimulus, a recovery of private investment, and supportive financial conditions. These positive outturns have supported, and been reinforced by, a favourable external environment. The balance of evidence suggests that the US economy is beyond full employment.

A slow but steady rise in wage and price inflation is expected as labour and product markets tighten. Core PCE inflation is expected to rise modestly. Wages have been growing broadly in line with (relatively weak) labour productivity growth, leaving unit labour costs virtually unchanged. Wages and unit labour costs are anticipated to increase at a modest pace.

Despite good near-term prospects, a number of vulnerabilities are being built up. The planned expansion in the federal deficit at this stage of the cycle could trigger a faster-than-expected rise in inflation. That would be accompanied by a more rapid rise in interest rates that could increase market volatility both in the US and abroad. There is a risk of a marked reversal of capital flows, particularly from emerging markets with weaker macroeconomic fundamentals. The net effect of US budget and tax policy choices will exacerbate an already unsustainable upward dynamic in the public debt and leave few budget resources available to invest in a range of urgently needed supply-side reforms, including infrastructure spending. It will also contribute to a rise in global imbalances. These risks are added to by actions by the US to impose tariffs on imports.

IMF directors welcomed the strong performance of the US economy, with accelerating growth, low unemployment and muted inflation. They also welcomed the favourable near-term outlook and the prospect of marking the longest economic expansion in its recorded history. At the same time, directors observed heightened policy uncertainty and medium-term vulnerabilities, including rising public debt, trade tensions, and income inequality. They stressed that developments and policy actions in the US have significant implications for the rest of the world.

Directors recognised the objectives of the fiscal strategy and tax reform, with its many positive features, in supporting growth and promoting structural changes to unleash the economic potential. They observed that, at the current stage of the business cycle, the expansionary fiscal policy stance, while boosting US and global output in the near term, could increase risks and uncertainties in the medium term. Specifically, directors cautioned that the procyclicality of the budget and tax policy plans would adversely affect the fiscal deficit, debt sustainability and global imbalances. They encouraged the authorities to rebalance fiscal policy, increase the revenue-to-GDP ratio through a greater reliance on indirect taxes, and prioritise infrastructure spending.

Directors commended the Federal Reserve for pursuing monetary policy normalisation in a gradual, data-dependent and well-communicated manner. They stressed the importance of continued adherence to these principles, while being mindful of potential global spillovers as monetary policy tightens.

Directors raised significant concerns over recent trade policy proposals that could have damaging effects beyond the US economy, trigger retaliatory responses and undermine the open, fair, rules-based multilateral trading system. Directors urged the authorities to work constructively together with their trading partners to reduce trade barriers and resolve trade and investment disagreements without resorting to harmful unilateral actions.

Latin America and the Caribbean Holds to a Path of Moderate Growth

In an international context marked by uncertainty and volatility, the economies of Latin America and the Caribbean should see growth, thanks to a rebound in domestic demand, private consumption especially, and a slight increase in investment – as forecast by the ECLAC.

According to the Economic Survey of Latin America and the Caribbean, overall average growth in the region maintains a positive trend. There is great heterogeneity among the various countries and sub-regions, including South America, Central America and the Caribbean. With regard to countries, the Dominican Republic and Panama will lead the region's growth, with increases in Gross Domestic Product, followed by Paraguay, Bolivia, Antigua and Barbuda, and Chile and Honduras.

The Economic Survey adds that this regional growth is occurring in a complex global scenario, characterised by trade disputes between the US, China and other nations; growing geopolitical risks; a decline in capital flows toward emerging markets and a rise in sovereign risk levels; depreciations of local currencies against the dollar; and a global economic expansion that is tending to lose momentum.

In the fiscal arena, measures aimed at fiscal consolidation in Latin America have brought about an expected reduction in the primary deficit.

ECLAC's report dedicates the majority of its chapters to a profound analysis of the evolution of investment in Latin America and the Caribbean. It indicates that the region has increased its investment levels in the last two decades, closing the existing gap with other regions of the world. The study adds that the construction sector had the greatest participation in investment in the time frame analysed, with 67.5% of total investment. "This is positive for the region, since it allows for incorporating greater technological content and laying the foundations for improving productivity and sustaining growth," the report states.

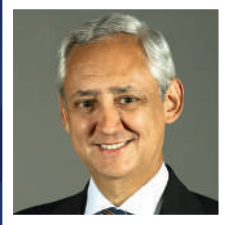
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PUBLIC CONTRACTS LAWYER OF THE YEAR IN ARGENTINA



Estudio O'Farrell

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Jorge Muratorio is the partner in charge of the Public Law and Economic Regulation Department in Estudio O'Farrell since 2005. His practice focuses on constitutional, administrative and environmental law, urban planning regulations, consumer protection law and antitrust. He has in-depth knowledge of public utilities and all phases of public contracts.

He is recognized by Chambers & Partners, Legal 500, Latin Lawyer and LACCA as a Leading Lawyer in the area of Public Law.

He graduated as a lawyer from the School of Law of the University of Buenos Aires and completed a Master's degree in Administrative Law from Universidad Austral.

The Public Law and Economic Regulation Department, led by Jorge Muratorio, provides legal advice to clients from heavily regulated markets and helps them with administrative claims against the Argentine state at both federal and local levels.

The Department's main practice areas include: (i) Public Services, particularly regarding the analysis of regulatory frameworks, disputes between the State, concessionaire or licensee and consumers, tariff matters, penalty procedures, termination and renegotiation of contracts, etc.; (ii) Public Contracts (public service concession contracts, public works, public supplies concession contracts, toll road concessions, provisions, concessions for the use of property in the public domain in relation with tendering procedures including analysis of Tender Documents, bidding process and all administrative and judicial claims related thereto. All issues related to the execution of contracts with the State; (iii) Environmental Law (iv) Urban Planning (v) Consumer and Antitrust Law.

Among his recent work, he was the main legal expert for a European Union-funded project about "Description of purchasing regulations and processes and public procurements in Argentina." The main objective of the project was to provide a descriptive analysis of the regulatory framework, procedures and current requirements for purchasing processes and public procurements in Argentina at federal, provincial and municipal levels, before private and state companies, and public non-governmental entities with its own legislation.

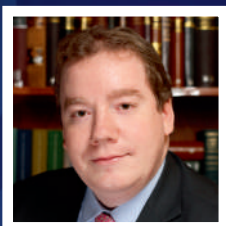
The firm also advises Grupo Concesionario del Oeste S.A. and Autopistas del Sol S.A. During 2017 and 2018, Estudio O'Farrell assisted these firms in the renegotiation until the approval of the comprehensive agreement that terminates the process and in the renegotiation of the concession contract with the National State respectively.

Other important clients the area has worked with are GAS NATURAL BAN, CELADI, EDENOR S.A., TELEFÓNICA DE ARGENTINA S.A., DREDGING INTERNATIONAL NV, DRÄGER MEDICAL ARGENTINA S.A, AIR LIQUIDE ARGENTINA S.A., NEWSAN, VOSSLOH COGIFER, MATISA, TURKISH AIRLINES, CONSTRUCTORA ANDRADE GUTIERREZ S.A. and DYCASA.

As far as academic affairs that Mr. Muratorio was appointed, in 2017, he was awarded the Corporate INTL Magazine Global Award and was recently appointed Director of the Observatory of Public Contracts of the Universidad Austral. He is a constant collaborator of the Observatory of Public Contracts in Spain. Furthermore, he is a member of REDICOP (The Ibero-american Network of Public Contracts).

BOUTIQUE - INTELLECTUAL PROPERTY LAW FIRM OF THE YEAR IN BRAZIL

DENIS BORGES BARBOSA
ADVOGADOS



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Denis Borges Barbosa Advogados is a boutique IP and business law firm. Since the 1990s, the firm has been active in some of the most significant court and consulting cases regarding intellectual property and high technology industries that were disputed during this time.

Patents, trademarks, design model, copyright, fashion law, trade secrets, plant variety protection, semiconductor chip registration, domain name issues: those are some of the most current legal problems in the firm's daily practice.

The firm is particularly active in the area of intellectual property, either in litigation, advising clients on the best way of protecting their creations, helping the negotiation on licenses and development contracts, or just doing what the usual IP firm does: representing the client's interests before the Patent Office or other registrar agencies.

Denis Borges Barbosa Advogados is not, however, the usual IP firm. The firm knows that a trademark is not an end in itself, but a means to implement a business solution.

There are times when the matter is to create case law to the sense that insurance formulas are not copyrightable; in other cases, public contract law, patent law and litigation are weaved together to ensure

a client has the best possible opportunity to develop its chemical product basis. Sometimes the IP expertise is brought in to help the evaluation of a company, to support due diligence, or to propose strategic market approaches.

The firm is also active in corporate, foreign investment, banking and stock market law; tax and public contract law; general litigation; antitrust and international trade law; special interest areas; entertainment law and author's rights; and real estate and other services.

This combination of business law, public contract law, expert litigation, corporate finance structuring and long-range competition goals is a valuable professional asset that gives the firm its particular character.

Pedro Marcos Nunes Barbosa (PHD, Master and LL.M.) is the firm's current leader. He is a Civil, Entrepreneur and IP Law Professor at the Catholic University of Rio de Janeiro, dedicated to litigation and consulting cases (including complex legal opinions), a domain name arbitrator, and an expert appointed by trial level courts in IP cases.

The firm is particularly active in the area of intellectual property.

LITIGATION LAW FIRM OF THE YEAR IN BRAZIL



CFGS ADVOGADOS



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CFGS – Correia, Fleury, Gama e Silva Advogados is a dispute resolution boutique established in August of 2015 to provide quality business litigation and arbitration advice and representation from a more specialized and efficient platform. The firm is distinguished by the reputation and track record of its lawyers and its flexibility on fees and conflicts.

The team has extensive experience in handling high-profile and complex cases, representing a broad client base that includes major Brazilian companies involved in finance, infrastructure, construction, services and energy, as well as international investors based in the US, Europe and the Middle East.

Amongst the firm's clients are some of the largest Banks and Construction Companies in Brazil, as well as some of the major private equity firms in the world. The team includes fluent Portuguese and English speakers, and lawyers who have worked at some of the leading Brazilian law firms.

The firm's arbitration team, led by André de Luiz Correia, has experience representing clients in both domestic and international proceedings governed by local institutions, as well as the ICC International Court of Arbitration.

The team represents clients across a range of sectors and has particularly deep experience working with companies in the energy, infrastructure, mining, construction, engineering, oil and gas and financial services sectors. The firm's current caseload with parties or investments in Brazil involves all of these sectors and involves disputes that amount more than BRL 5 billion, arising from construction projects, operation and maintenance agreements, joint venture agreements, mergers and acquisitions and international sales contracts.

In addition, CFGS has extensive experience in successfully handling complex business disputes in federal and state courts. The firm has handled a wide range of cases, including construction contracts, telecom services, oil and gas exploitation, gas distribution, energy generation and distribution, corporate acquisitions, financial services, swap agreements, product liability, shareholder disputes, insolvency litigation (representing creditors and bondholders), insurance and reinsurance, and bank credit facilities. Even though the firm's lawyers have a solid background in handling high-stake cases, CFGS also represents clients on medium-sized and smaller-scale complex cases.

TAX LAW FIRM OF THE YEAR IN BRAZIL



Sette Câmara, Corrêa e Bastos Advogados Associados

Roberta Espinha Corrêa
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Founded in 1990, Sette Câmara, Corrêa e Bastos Advogados Associados holds a prominent position among the country's largest law firms due to its excellence in providing legal services.

As a full-service firm, it is active in the entire spectrum of practice areas, drawing up opinions, identifying potential litigation risks, monitoring court cases or administrative proceedings as well as providing advocacy before governmental bodies and courts such as the Small Claims Courts (civil, consumer and criminal cases); State Courts; Federal Courts; and Labour Courts, from trial level to appellate level.

Roberta Espinha Corrêa, founding partner and head of the Tax Department, noted: "For more than 25 years, we have provided tax litigation and consulting services to Brazil's largest companies in several industries, from financial institutions to telecoms companies. We also offer personnel with previous foreign 'Big four' experience, which is extremely helpful for tax-related work that requires in-depth accounting knowledge."

The firm is one of the largest full-service law firms in the country in the ranking of *Revista Análise Advocacia 500*, being among the most renowned in Minas Gerais and in consumer law. In previous editions, the office was among the most admired in the tributary, consumer, labour, infrastructure and regulatory specialties and in the sectors of electricity, telecommunications, banking, water and sanitation, transport and logistics, construction and engineering, and retail trade.

In 2017, for the fifth consecutive year, the firm was among those listed by the British

guide *Chambers and Partners* in the category 'Dispute Resolution: South East: Minas Gerais and Espírito Santo – Brazil'.

Mrs Espinha Corrêa added: "Our attorneys and consultants meticulously study and review each case, while focusing on the clients' bespoke needs. This quality culture is ingrained in our nationwide offices and enables us to carry on working as successfully as we have been."

When asked about key legal issues faced in Brazil, she explained: "Some of the most significant tax issues revolve around Pis and CÔFINS, which are VAT-type taxes levied on the taxpayers' revenues. We have helped our clients with consulting and litigation – in order to help them reduce their tax burden due to revenues that should not be included in the basis of calculation of such taxes and expenses that grant the taxpayers credits."

In the past 12 months, the firm has performed a tax review on the importation procedures of a large auto manufacturer in order to reduce its tax burden, which has helped improved the firm's market position in São Paulo.

Looking to the future, Mrs Espinha Corrêa plans to expand business according to the current recovery of Brazil's economy. To this end, the firm has recently joined *International Advisory Experts*, a network of esteemed professionals, to further the firm's portfolio of international clients.

The firm is one of the largest full-service law firms in the country.

COMMERCIAL LITIGATION LAW FIRM OF THE YEAR IN COLOMBIA



Venegas Medina y Asociados

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Venegas Medina y Asociados is a boutique firm with a modern and traditional approach that is dedicated to providing legal advice in the area of business law and business. In developing this activity, we seek to be jurists, interested in deepening the study of the rules applicable to each particular case. Also, advisory loans in other business areas than the legal one such as the administrative and financial areas.

Our professional practice focuses on personalized treatment with the client, supported by extensive experience, creativity and recursion to offer appropriate solutions on the matters entrusted.

We have a team of professionals trained in transmitting highly specialized knowledge, with the aim of contributing to the solution of their issues and turning them into their strategic ally.

We will be the leading boutique firm in Colombia for the year 2020 recognized for providing integral solutions to our clients, with the resolute purpose of ensuring the smooth running of their businesses, as well as the appropriate protection of their interests and the sustained growth of their business activities in Colombia and the world.

We provide highly specialized knowledge, which translates into providing adequate legal, administrative and financial advice for our clients in business or corporate matters.

Our values include experience, trust, transparency, loyalty, efficiency, commitment and creativity.

Alfonso Venegas Medina is lawyer of the University of Rosario and a specialist in Company Law from the Universidad de los Andes, the

Latin American Law Institute and the Tulane University Law School, 2002. He studied for a Master's in International Trade Law from the National University of Distance Education of Spain (UNED) and the University of the Basque Country (UPV-EHU). He has experience in Commercial Law, Corporate Law, International Law Private, Aeronautical Law, Energy Law and Contract Law, and has held the title of Professor of Securities at the Universidad del Rosario since 2009. His languages include English and French.

He is joined at the firm by his colleague, partner Jose Pablo Venegas Medina, who qualified in Business Administration from the Universidad de los Andes. Mr Venegas has additional experience in commercial and financial management strategy and has acted as financial adviser to oil companies since 2005; his languages include English and French.

Meanwhile, the associates at Venegas Medina y Asociados include: Francisco José Acevedo Caicedo, an attorney who majored in Capital Markets Law at the Pontificia Universidad Javeriana and was Assistant Professor of the Chair of Securities at the University of Rosario (2011 – 2012), Visiting Professor of Rosario Board of Trade Argentina and magazine columnist at ROFEX NEWS; Iván Vargas Chaves, a Conciliator in Law of the Chamber of Commerce of Bogota with experience in issues related to project planning and R&D; and Rafael Enrique Plata Casas' areas of expertise include criminal law and constitutional law, with an emphasis on fundamental rights and management of social conflict.

BANKING & FINANCE LAW FIRM OF THE YEAR IN ECUADOR



Gonzalo Córdova Abogados
("GCA")

Esteban Córdova
Partner

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Gonzalo Córdova Abogados (GCA) is a boutique law firm specialising in banking and finance, corporate law, public procurement and tax matters. Its lawyers focus on providing tailor-made solutions to prominent businessmen and financiers.

The firm was founded in 1945 by Andres F Córdova Nieto and Gonzalo Córdova Galarza, two renowned lawyers and strategists in the banking and finance arena. As banking and finance experts, the firm's members have advised an extensive number of clients in M&A transactions, tax structures, financial services, asset management, conversion of financial entities, launching of new financial products and FinTech, among other areas.

Esteban Córdova is the partner in charge of leading the financial and banking law team. Over the last 35 five years of practice, he has served as legal counsel in various merger and acquisition processes, both locally and internationally, including the largest one that has taken place in Ecuador's banking sector. He has also participated in an innumerable number of banking transactions ranging from the establishment of new financial institutions, conversion processes, M&As and, in general, advising financial institutions on their day-to-day operations. As a lawyer, he is currently working on devising legal strategies to assist banks in integrating technology into financial services. In addition, as a savvy

negotiator, he has participated as counsel in major public procurement contracts, including one pertaining to the construction of Quito's – Ecuador's capital – new airport, and he is currently serving as a legal adviser for several key public-private associations.

Mr Córdova noted: "Today, GCA is distinguished from its competitors due to its in-depth understanding of financial operations, which allows it to provide legal advice with a multidisciplinary approach. Moreover, the firm always focuses on providing customised solutions for each case it handles, with strict adherence to the law. Several members of our team have also held distinguished positions in private financial institutions, allowing them to have vast knowledge of financial institutions' day-to-day operations.

"Members of our team have also held prestigious posts in public offices, such as the Superintendency of Banks. Therefore, their insight into how regulators operate allows our team to serve our clients' needs with a vast understanding of how public and private incentives interact."

Meanwhile, one of the most significant successes the firm has achieved in the past 12 months consists of closing a large banking transaction in a prominent Central American country. Mr Córdova explained: "The transaction was particularly interesting, as it required the firm's legal team to understand how banking regulations were applied in said country."

CORPORATE LAW FIRM OF THE YEAR IN GUYANA

Cameron & Shepherd

Attorneys-at-Law
Patent and Trademark Agents



**Cameron & Shepherd,
Attorneys-at-Law
Patent & Trademark Agents**

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Cameron & Shepherd was established on 4 April 1901 by two British solicitors, William Stuart Cameron and Charles Edward Shepherd. The firm rapidly gained a reputation as the leading corporate law firm, building a clientele among the commercial, insurance, banking and manufacturing businesses in British Guiana, then a British colony.

The firm's early partners were recruited from England, but within a short time it began to recruit leading local lawyers. Reliance on English lawyers gradually declined as the Guianese legal profession began to come into its own, and by the time Guyana gained its Independence from Great Britain in 1966, there was no further need for Cameron & Shepherd to import lawyers.

Maintaining its pre-eminent role in providing commercial and corporate services, Cameron & Shepherd is well placed to continue to offer services of a high quality. The firm represents a wide and expanding range of clients from the business community, including agricultural, financial and industrial conglomerates, statutory bodies and the now rapidly expanding oil industry, in both contentious and non-contentious matters.

With the discovery since 2015 of more than five billion barrels of oil in off-shore Guyana, and with an estimated 10 billion barrels more to be discovered, Guyana, with a population

of 750,000, will join the ranks of top oil producers in 10 to 15 years. Production is due to start in 2020 at 120,000 barrels a day and to increase to 750,000 barrels in five years. Observers expect this to further increase to at least 1,000,000 barrels a day or more.

Guyana will soon become one of the world's leading destinations for investment in oil-related and other industries, and Cameron & Shepherd will be ready to meet the additional demand for legal services.

The firm's partners have always been among Guyana's leading lawyers. The current five partners, three of whom are Senior Counsel with a total of 125 years of legal experience in a wide range of both contentious and non-contentious, corporate and commercial matters, have appeared in Guyana's highest courts, including the Caribbean Court of Justice and the Privy Council of England.

Our partners have all had noted achievements outside Cameron & Shepherd. Hari Ramkarran was Speaker of the National Assembly between 2001 and 2012; Josephine Whitehead is a national awardee in sports and for charitable causes; Rafiq Khan was an acting Court of Appeal Judge; Nikhil Ramkarran is a two-time Guyana Prize winner for visual arts (photography); and Kamal Ramkarran is the current President of the Guyana Bar Association.

*Address: 2 Avenue of the Republic,
Georgetown, Guyana, South America.*

INFORMATION & COMMUNICATIONS TECHNOLOGY LAW FIRM OF THE YEAR IN JAMAICA

Lawyers with Attitude, Aptitude and Integrity; Comprehensive Legal Support for the Modern Business

Levy | Cheeks is a full service law firm headquartered in the central business district of Jamaica's capital city of Kingston. The firm was conceived out of a desire to meet the developing economy's need for an enhanced model of legal service. Its core value proposition represents a fusion of the legal profession's traditionally high standards of intellect and integrity with the adoption of a millennial age business model. The firm's central focus is the consistently reliable achievement of its clients' commercial objectives by way of professional and efficient legal support.

The firm has a substantial and diverse international dimension with a number of its lawyers being admitted to practice in England, Wales and New York in addition to Jamaica. Its international service capabilities are enhanced with the support of its carefully developed network of reputable corresponding firms located across the Caribbean, Canada, the Americas and Europe.

Information & Communications Technology

We are a millennial-age law firm born in the information age. We understand our own and

our clients' need to adapt quickly, or risk fading away. We provide comprehensive ICT legal support to our clients across all related areas including software development and licensing, data rights and security, tech IP, e commerce, telecoms law & regulation and the Internet.

Legislative changes in this area are fast-paced, particularly when mandated by court decision. Developments in ICT also give rise to new legal challenges. Products based on the collaborative economy, service aggregators, social media platforms and cloud computing have all been breaking legal ground worldwide. We work closely with our clients to capitalize on these developments, and also to anticipate and proactively resolve issues in uncharted waters in the courts. As we continue to move businesses online, cybersecurity and high-profile breaches often dominate the headlines. As such, we assist our clients with potential liability concerns, in case of a major security breach.



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Legem Attorneys at Law, SC.

Oscar Conde Medina
Founder and Managing Partner
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oconde@legem.mx;
administración@legem.mx
www.legem.mx

Legem Attorneys at Law, SC. is a law firm dedicated to supporting the growth of foreign investment in Mexico. It is comprised of professionals who specialise in a variety of legal disciplines with offices in the north, Bajío and central Mexico, ensuring the highest ethical, professional and commercial standards are maintained.

The firm was conceptualised at the beginning of 2005 as a result of its founding and managing partner's experience with foreign direct investment, with the goal of creating a firm that supports both the uptake and growth of such investment in Mexico. The culmination of this was the formation of Legem in late 2006.

Since its inception, Legem has focused on providing excellent legal consulting services. The quality of its services has resulted in international consulting firms (Mazars, Plante & Moran, Salles, Sainz-Grand Thornton) selecting the firm to jointly support them in business structuring in Mexico, as well as protecting the legal interests of these consulting firms.

The firm's commitment is to help its clients grow by providing them with opportune legal services oriented towards protecting their personal, economic and commercial interests. Its clients are primarily located in North, Central and South America, Europe and Asia.

The firm has years of experience implementing strategies of businesses expansion in Mexico. It has national and international business alliances with legal and accounting firms that allow it to offer an integral service to its clients. The firm believes that the immediacy and the excellence in its services distinguish it from its competitors.

Legem's main areas of practice are litigation, counselling and compliance. In litigation, its lawyers have extensive experience in civil, commercial, criminal, family, administrative, and amparo law litigation, practicing either in local or federal jurisdictions, before judicial and administrative courts, as well as governmental authorities.

In counselling, the firm provides advice to both national and foreign enterprises in all corporate aspects that affect their businesses. It is particularly active in matters

related to legislation applicable to foreign investment, migratory regulation, and rights and obligations of the different corporate organisms of the companies.

The firm provides counselling in relation to: corporate law; banking and credit; industrial property; environmental law; foreign investment; labour law; mergers, acquisitions and co-investments; real estate; international commerce; and immigration law.

In its foreign investment counselling, the firm provides advice regarding economic activities and acquisitions with added attention paid to the legal framework that regulates foreign investment, helping its clients to successfully comply with all applicable requirements.

The firm's compliance area provides consulting and legal advice to the companies for the fulfilment of specialised regulations; such as those related to their internal regime; legal risk evaluation; third-party risks (suppliers and clients) as well as reputation-related risks.

The firm's services in this area include: money laundering prevention; protection of personal data; anticorruption; and risk evaluation and management programs.

The firm regularly publishes articles related to its areas of practices, with recent articles covering anticorruption regulations, intellectual property law reforms, and anti-money laundering measures.

Oscar Conde Medina

Oscar Conde Medina, founding and managing partner, has more than 20 years of experience dedicated to attracting, consulting and assisting direct foreign investment in Mexico. In 1996, he supported and participated in, together with other experts in the matter, the purchase of one of the most important financial institutions in Mexico (Banca Confía) by Citibank. From 2000 to 2003, he participated in the most relevant credit restructuring operations in the north of the country. These included the restructurings of Pyosa and Cydsa; the merger and public stock sale of the Coca-Cola bottling company called Arca (formerly Procor); and in the issuing of values of Banorte (a Mexican financial institution) in Luxembourg.

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Womble Bond Dickinson

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Office Managing Partner
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Jeffrey Whittle provides over 25 years of legal experience to clients in the energy and high-tech industries. He advises on strategic and complex technology transactions, licensing, patent protection, portfolio analysis, and other contentious and transactional intellectual property matters including inter partes reexaminations, post-grant reviews, and derivation proceedings, among other disputed cases. Jeffrey leads Womble Bond Dickinson's International IP Energy Group and serves as Managing Partner of the firm's Houston office.

Jeffrey has been recognized by Chambers USA in the field of Intellectual Property (2010–2019), Best Lawyers in America (BL Rankings) in Technology Law (2016–2019), among others, for his outstanding career and contributions to law and intellectual property. He also was named 2018 Global IP Attorney of the Year by Legal Era.

Jeffrey is the past president and chair of the Licensing Executives Society (LES) for the US and Canada (2015–2016) and served on the LES Board for over seven years. A Certified Licensing Professional, Jeffrey is a frequent and highly sought-after speaker and author, nationally and internationally, on various intellectual property/licensing/technology topics.

Jeffrey is an active member in various legal and professional associations, including the American Intellectual Property Law Association, Federal Circuit Bar Association, and Institute for Electrical and Electronic Engineers. He has served on M.D. Anderson Cancer Center's Technology Review Committee, IP Law360's Advisory Board, and Wake Forest University School of Law's Board of Visitors, and the Board of Trustees of Certified Licensing Professionals, Inc., as well as boards of various charitable organizations. Jeffrey is a member of the Texas Bar College and the Texas Bar Foundation. He was awarded and recognized with the 2015 Distinguished Service Award from the University of Houston Law Center. Jeffrey also serves on the International Advisory Board of the Saudi Authority for Intellectual Property (SAIP).

Honors and Awards

- Chambers USA Ranked Lawyer, Intellectual Property, Texas, 2010–2019
- Recognized in The Best Lawyers in America (BL Rankings) in Technology Law, 2016–2019
- Named to Patent Star, Trademark Star, *IP Stars*, 2017–2018
- Named to WIPR Leaders, World Intellectual Property Review, 2016–2018
- Listed in Leaders Club, World Intellectual Property Review, 2017
- Recognized in IAM Strategy 350, *IAM Magazine*, 2015–2016
- Recognized in IAM Patent 1000, *IAM Magazine*, 2012–2019
- Recognized by Who's Who Legal (Law Business Research Ltd.) in the area of Patents, 2017
- Recognized by Client Choice Awards (US & Canada), 2019

In today's competitive, global, knowledge-based business environment, companies live

and die on the strength and security of their intellectual property. Womble Bond Dickinson has the resources and skills to assist our clients in protecting, maximizing and monetizing their technology and intellectual property assets.

Our 27 offices on both sides of the Atlantic provide a breadth of legal experience and services to meet our clients' needs, without losing the intimacy of being deeply connected to our local communities.

Our intellectual property, technology and data team regularly serves clients in the following areas:

- Structuring and negotiating complex IP transactions, including licensing arrangements, research and development agreements, collaboration agreements, technology joint ventures and strategic alliances, among others
- Resolving patent, trademark, copyright, design, and other IP infringement, validity, opposition and entitlement disputes in UK, US and EU courts and patent offices, as well as by international arbitration. Our experience includes assisting clients with related antitrust/unfair competition claims as well as with cross-border disputes
- Conducting detailed patent investigations and analyses in all technical areas and procuring patents in the US, UK, the European Patent Office and in other international patent offices throughout the world
- Representing clients in inter partes and post-grant review proceedings
- Clearing, registering and maintaining trademarks and designs throughout the world
- Developing worldwide anti-infringement and anti-counterfeiting strategies and protocols for leading brands
- Advising clients in sponsorship, advertising, sweepstakes and promotions, merchandising and franchising arrangements.

Strength of Service – Intellectual Property

- More than 120 qualified IP lawyers and patent agents in the US and UK
- Patent experience in the electrical, technology/software, mechanical, energy, materials science, chemical, pharmaceutical and biotech/genetics fields. Many of our team members hold advanced degrees (Masters or Ph.D.), and are former scientists and engineers. Several are former USPTO examiners
- More than 2000 patent and trademark prosecution clients worldwide
- Active and growing patent prosecution practice, including issued and pending patents throughout the world. We prepare and file approximately 2000 patent applications per year throughout the world
- Approximately 10,000 global trademarks under management
- More than 30 practitioners focused on resolution of domestic and multinational IP-related disputes
- IP transactional experience extending across a wide spectrum of industry sectors, including energy, high-tech, IT, life sciences, biotech and pharmaceuticals, chemicals, and advanced manufacturing.

LEGAL SECTOR BRAND MANAGEMENT CONSULTING FIRM OF THE YEAR IN THE US



Finn Partners

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For nearly 40 years, Greenfield/Belser has designed brands and marketing programs for over 400 law firms including large international firms such as Jones Day, Clifford Chance and Morgan Lewis and small firms such as Burns Levinson in Boston. We have also created brands and programs for the Big Four accounting firms plus fast-growing regional accounting firms, like LBMC, Dixon Hughes Goodman and BKD. We created significant programs for *The American Lawyer* and *The National Law Journal*. We routinely create brands and go-to-market materials for some of the most important vendors to the legal market like Epiq, U.S. Legal Support, Advanced Discovery and many others.

Three years ago, Greenfield/Belser was acquired by Finn Partners, a rapidly growing integrated marketing communications and PR firm. We now work seamlessly with their clients in 19 offices in Asia, Europe, the Middle East and North America.

During the past 12 months, we have completed over a dozen brand projects. They include the soon-to-be-launched website design Jones Day, a 2,300-lawyer firm and the rebranding of the American Bar Association. Finn Partners has also taken over the U.S. public relations efforts for Dentons.

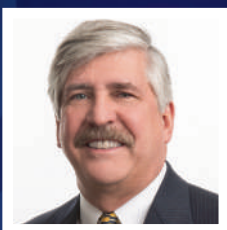
Landmark Work

In 2004, Greenfield/Belser published a history of legal marketing called *25 Years of Legal Branding*. As a result, Burkey Belser, the founder and creative director of the firm, was given the Legal Marketing Association's (LMA) only Lifetime Achievement Award that later became the model for the Hall of Fame, into which he was also inducted.

The firm has received more than 500 awards for its work. We have received more than 60 Your Honor Awards from the LMA, lapping the field of competitors by several times. These awards honored such groundbreaking work as the:

- Advertising campaign for Howrey & Simon, "In Court Every Day," *the first legal advertising campaign*. Greenfield/Belser also designed the logo for the firm, recognized as one of the earliest in the category.
- Advertising campaign for Womble Carlyle, featuring Winston the bulldog, a mascot that wiggled into the hearts of their clients and boosted the firm's name recognition to unheard-of heights.
- Orrick "O" brand that touched every corner of the firm's marketing communications. We have created over 200 law firm logos, such as Proskauer's that marks the building near Times Square.

CREDITORS' RIGHTS LITIGATION LAWYER OF THE YEAR IN ARIZONA, US



Sherman & Howard

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David Weatherwax is a Member in Sherman & Howard's Trial and Litigation Practice Group. He has more than 38 years of experience representing clients in all types of business disputes and creditor's rights matters, including, but not limited to, securities fraud, contract disputes, partnership and shareholder disputes, fraud and racketeering claims, construction litigation, real property disputes, breach of fiduciary duties, injunctions and pre-judgment remedies, asset recovery, defamation and false light claims, abuse of process and malicious prosecution claims, and preference and fraudulent transfer avoidance actions.

His clients include major financial institutions, receivers, developers, contractors, individuals, and public and private entities. David appears regularly in the Superior Court of Arizona and other states, the United States District Court for the District of Arizona and other Districts, the United States Bankruptcy Court, and state and federal Appellate Courts.

Professional Activities

Admitted Arizona, 1981

- Member, Arizona Trial Lawyers Association
- Member, State Bar of Arizona
- Member, American Bar Association
- Board Member, Greater Phoenix Urban League
- Admitted to practice before the United States District Court District of Arizona and the United States Court of Appeals Ninth and Eleventh Circuit Courts; has litigated matters in California, Delaware, Nevada, New York and Texas

Representative Matters

- Successfully represented many local, national and international secured lenders and other

creditors in receivership cases filed in State and Federal Courts in Arizona, California, New York, Texas, and Delaware involving operating businesses, large apartment complexes, mixed-use commercial projects, agribusiness operations, large resorts and spas, super-regional malls, and shopping centers, including, without limitation:

- The repossession of television stations in Alaska, including the appointment of a receiver over, and subsequent liquidation of, the assets and FCC licenses
- The repossession of grocery stores in the Southeast, including the appointment of a receiver over, and subsequent liquidation of, the assets
- The workout and restructuring of large loans, including, but not limited to (i) a loan to a major railroad line, (ii) several aircraft leases, and (iii) a loan involving several radio stations in the Midwest
- The repossession of several commercial aircraft, including from a South American carrier
- The repossession of a large conveyor manufacturing business located in the Southeast, including the appointment of a receiver over, and ultimate liquidation of, the assets
- The foreclosing on hotel properties in Arizona, including receivership proceedings pending the sale
- The foreclosure of a golf course, pro shop, restaurant and other amenities, including the appointment of a receiver over, and ultimate liquidation of, the assets
- The foreclosure of approximately 10,000 acres of land in Arizona, which ranks among the largest trustee's sales in Arizona history by size and by amount at issue (in excess of \$250 million)

We Provide Financial Peace of Mind Worldwide

Daniel Morris is the Chief Dragon Slayer of Morris + D'Angelo, a multi-office boutique accountancy and advisory firm headquartered in the Silicon Valley.

Daniel provides creative cross-border solutions in an ever-changing and complex world where families, entrepreneurship, generational transfers, asset protection, taxation, law, philanthropy, and stewardship intersect.

With offices along America's West Coast and affiliated locations covering the Caribbean, EU, and Asia, Daniel's personal and professional networks provide near-instantaneous connections with leading experts across all disciplines.

Daniel D. Morris, CPA, TEP, PPGD (PWA)



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MORRIS + D'ANGELO

Not Just Another CPA Firm™

WEALTH MANAGEMENT LAWYER OF THE YEAR IN CALIFORNIA, US

pillsbury



Pillsbury

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Pillsbury partner Jennifer Jordan McCall chairs the Estates, Trusts & Tax Planning practice and is a leading authority on U.S. and international gift and estate planning.

Jenny has been recognized by Chambers for the National, Western and Northern California Regions and by *Best Lawyers* and *Super Lawyers* in California and New York. She has been named 2019 *International Global Business Award's* Trusts & Estates Lawyer of the Year – U.S.A., as well as Wealth Management Lawyer of the Year in California by *Corporate INTL* (2017-2019), *Global 100* (2018), and *M&A Today* (2017-2018).

She is based in the Silicon Valley, New York and Palm Beach offices and represents private clients. Jenny is admitted to practice law in California, Florida and New York.

Jenny crafts tax-savings business succession and estate transfer plans that preserve wealth and enhance family relationships. Her clients include internationally renowned museums and corporations, charities, foundations, high-net-worth families and individuals, fiduciaries and nonprofits. Jenny's experience includes complex trust and estate administration and litigation; gift and generation-skipping transfer taxes; spousal rights of election and rights of adopted children; endowments; and tax aspects related to disposition of corporate holdings and financial transactions.

Jenny is a Fellow of the American College of Trust and Estate Counsel ("ACTEC"), where she serves as a member of the International Tax Planning and Estate and Gift Tax committees. She has lectured extensively and conducts seminars on estate and tax planning.

Representative Experience

Advised the owner of hedge funds and private equity funds on establishing a long-term tax-exempt trust for his descendants that appreciated to billions of dollars and saved hundreds of millions of dollars in transfer tax.

Represented a family with multiple trusts and generations in resolving complex financial and family issues while preserving the trusts for the protection of the family beneficiaries.

Advised the owner of a valuable real estate business on tax-saving strategies, transferring the business to younger generations and charitable components.

Professional Highlights

Selected by peers for membership in the prestigious American College of Trust and Estate Counsel (ACTEC).

Recognized in every jurisdiction in which she practices by numerous publications, including *Chambers USA*, *Chambers High Net Worth Guide*, *Euromoney*, *PLC Which Lawyer?* and *Super Lawyers*.

Noted among "Top Attorneys" in Northern California by *San Francisco* magazine and in the New York metro area by *The New York Times*.

Associations

Fellow, The American College of Trust and Estate Counsel.

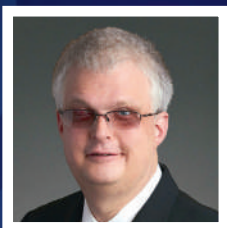
Trustee and Secretary of the Board of Trustees, San Francisco Ballet Association.

Chair of the Board of Trustees, President and Founder, The Baker Institute for Children with Hearing Loss.

Princeton University Planned Giving Committee.

INFORMATION TECHNOLOGY LAW FIRM OF THE YEAR IN CONNECTICUT, US

WIGGIN
WIGGIN AND DANA



Wiggin and Dana LLP

Mark Heaphy
Partner

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Wiggin and Dana's nationally recognized Outsourcing and Technology Practice Group serves global suppliers of business process, information technology, and other outsourced services. Few outside firms can match the firm's depth of experience or understanding of market standards – knowledge that helps clients succeed. The firm's business-savvy technology lawyers understand that legal advice is just one aspect of helping clients to achieve their financial, operational, and strategic goals.

Wiggin and Dana handles transactions across the world, including North and South America, Europe, Asia and the Middle East, in every industry sector, including:

- Financial services
- Health care
- Transportation
- Telecommunications
- Business and technology consulting
- Insurance
- Pharmaceuticals
- Biotechnology and bioinformatics

In collaboration with the firm's Privacy and Information Security Group and their client's security professionals, Wiggin and Dana's outsourcing and technology lawyers also help clients comply with privacy and data security laws, manage and mitigate security risks, and respond to incidents in a way that minimizes potential exposure, protects sensitive data, preserves business relationships, and protects reputations and goodwill.

Wiggin and Dana's Chambers-ranked transactional team helps global outsourcing and technology suppliers structure, negotiate, and document the full range of offshore and near-shore transactions, from initial pursuit through post-contract support and re-negotiation. However, they understand that effective counsel involves more than advice and drafting and must complement sales teams' efforts to build enduring, successful relationships with their customers. The Outsourcing & Technology team's broad, transactional experience includes:

- Business Process Outsourcing
- Information Technology Outsourcing
- Application Development and Maintenance
- Knowledge Process Outsourcing
- Business Process Re-engineering

Wiggin and Dana's team does its best work by forging long-term relationships, building trust and rapport with their client's internal legal, business, and technical teams and developing an in-depth understanding of their regulatory and compliance sensitivities. They deliver efficient and responsive real-world advice across the full spectrum of supplier and developer activities, including:

- **Best Practices.** Creating business development and RFP response best practices linked to compliance programs.
- **Process Integration.** Integrating contracts forms and processes with revenue recognition policies and financial reporting requirements.
- **IP Management and Protection.** Establishing intellectual property protection programs with customers, employees, contractors, and partners.
- **Risk Management.** Reviewing risk management policies.
- **Solution Development.** Supporting client teams in the development of contract documents and terms for "as a service" and other service offerings.
- **Offshore Strategy.** Analyzing and implementing off-shore and near-shore business strategies.
- **Dispute Resolution and Workouts.** Resolving contractual and business disputes arising from technology-related business relationships.
- **E-Business Ventures and Operations.** Helping create and execute go-to-market Internet and other electronic business strategies.
- **IT Governance and Regulatory Compliance.** Advising on compliance with legal and regulatory requirements related to privacy, data security, intellectual property, consumer protection, and export controls.

BUSINESS FORMATION ATTORNEY OF THE YEAR IN ILLINOIS, US

Law Offices Hassan A. Abbas



Law Offices of
Hassan A. Abbas

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Partner
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Hassan A. Abbas earned a Bachelor of Arts in Economics from the University of California, Los Angeles. After graduating from this institution in 1988, he enrolled at the De Paul University College of Law. He graduated with his Juris Doctor in 1991. After becoming licensed to practice law in the state of Illinois, he opened his own practice. He continues to practice law privately today.

Hassan A. Abbas maintains active memberships in the Chicago Bar Association and the Illinois State Bar Association. He has been a member of both of these organizations since 1991. In 1988, he was honored with lifetime membership in the Golden Key International Honor Society.

Hassan A. Abbas is an international lawyer who has practiced for over twenty five years. Mr. Abbas' business and corporate experience includes the formation of business enterprises, including corporations, partnerships, limited liability companies, limited partnerships and other business enterprises. He has helped businesses with capital structure issues and has advised on immigration issues in the United States and nationality law in the European Union, and he has advised companies with business registrations, individual visas, and residency issues and provided counsel on various compliance matters. Mr. Abbas has assisted businesses with routine business transactions including banking relations, employment contracts, consulting agreements, non-disclosure agreements, supplier contracts, patent, trademark or copyright matters, and other business contracts affecting an organization. He has worked with groups interested in franchise-based organisations, seeking the development of franchise locations

such as in the restaurant and retail and supermarkets business, and he has assisted in import and export matters and trade law.

Mr. Abbas' commercial experience includes helping businesses with purchase and sale transactions in various industries including property law, medical products, alimentation and foodstuffs, and real estate investment. Mr. Abbas is currently providing counsel to bondholders who have claims against sovereign nations relative to sovereign debt and bonds. Prior to practicing law, Mr. Abbas worked for several years with his family in the diamond industry where he developed an extensive understanding of precious stones and diamonds and commercial law and issues related to purchase and sale transactions. He is also a Graduate Gemologist from the Gemological Institute of America.

Mr. Abbas' extensive business background has allowed him to serve clients professionally and to obtain the results sought by the clients. His Beirut law office has been established to provide consultation in complex international matters, and he has advised banks, American citizens, green card holders or permanent U.S. residents on tax compliance matters, such as under the FATCA law (Foreign Account Tax Compliance Act).

Mr. Abbas is of Lebanese origin but has lived in many different countries and speaks English, French, Arabic and Italian. He has a diverse background and has represented individuals, businesses, and families in a variety of legal matters in Europe, Africa, the Middle East and the United States. In Chicago, Mr. Abbas was also active in providing indigent persons with pro bono legal services and criminal defense to innocent individuals in court.

PHARMACEUTICAL SECTOR IP LITIGATION LAW FIRM OF THE YEAR IN ILLINOIS, US

HAHN LOESER
attorneys at law



Hahn Loeser & Parks LLP

Steven E. Feldman
Chair, Intellectual Property
Practice Group and
Partner-in-Charge,
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Founded in 1920, Hahn Loeser & Parks LLP provides the full spectrum of legal services in one firm. With six offices and more than 120 attorneys, the firm provides sophisticated and creative counsel to a wide variety of clients, both regionally and around the globe. Its attorneys are known for providing innovative solutions to their clients' legal needs. Moreover, they have been recognised for their commitment to client service and their dedication to providing clients with strategic solutions that help them attain their business objectives and achieve results.

Within the pharmaceutical sector, Hahn Loeser has one of the most experienced Hatch-Waxman/ANDA groups in the country.

Hahn Loeser's Intellectual Property Practice Group Chair Steven Feldman noted: "We recognise that our clients benefit most by getting their products to market fast and remain focused on that goal in developing strategies that position our clients for a successful product launch, be it through summary judgement, trial, Inter Partes Reviews (IPR) and Post Grant Review (PGR) at the Patent Office or favourable settlement. We also have expertise in product development and supply chain agreements, API evaluation, and product partnering agreements."

"We pride ourselves on getting the science right and building our legal strategies around technically sound arguments that accomplish our clients' business objectives. Our attorneys and patent agents include former industry and university researchers, a number of whom have Master's Degrees and Ph.D.s, with backgrounds

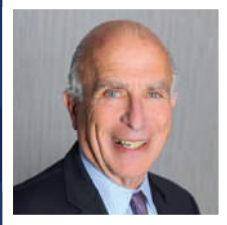
in chemistry, biochemistry, genetics, molecular biology, materials science and physics. Drawing on these diverse technical backgrounds, we have handled matters involving a wide variety of drug classes."

Hahn Loeser's success in the courtroom is evident. Its attorneys have invalidated patents on a number of major drugs, including Norvasc®, Actonel®, Floxin Otic® (resulting in a \$5 million judgement) and Boniva®. Other cases of note include Fosreno® (consent judgement of non-infringement), Treanda®, Antara® (judgement of non-infringement), Abilify® (oral solution), Plavix®, Benicar® (judgement of non-infringement), Benicar® HCT (judgement of non-infringement), Uroxatral®, Eloxatin®, Zometa®, Reclast® and Ultracet®.

According to Mr. Feldman, Hahn Loeser is equally sophisticated at counselling clients outside of the courtroom. Its attorneys regularly prepare opinion letters and assist clients in developing formulation and design around ANDA strategies. They also have experience in related FDA and regulatory litigation and counselling, helping clients obtain approval to market generic drugs.

Mr. Feldman added: "Our wealth of experience and understanding of the Hatch-Waxman Act regulatory scheme is critical in helping clients craft successful patent litigation and product development strategies. We also have experience advising clients on supply agreements and partnering strategies. We have negotiated and overseen large-scale patent licensing programmes in the pharmaceutical and biotechnology areas, and have experience with related FTC and antitrust issues arising out of pharmaceutical settlements."

FAMILY LAW FIRM OF THE YEAR IN NEW JERSEY, US



**Weinstein Lindemann
& Weinstein
A Professional Corporation**

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www.familylawnj.com

Jeffrey P. Weinstein has practiced matrimonial law for more than 45 years and is well-known as a trial attorney and a compassionate advisor to his clients. He has represented thousands of clients, argued innumerable cases before the Trial Courts and Appellate Courts of the State of New Jersey and is recognized for his experience in the field of family law.

Jeff has been called upon by other matrimonial attorneys to serve both as an expert and mediator in their own cases and receives referrals on a regular basis from other attorneys and clients, including those whom he has opposed. His articles have appeared in Fair\$Share, Journal of Divorce, New Jersey Family Lawyer, and National Business Institute, and he has been cited in both national and local publications. He has conducted many seminars for the New Jersey Institute of Continuing Legal Education. Jeff is a Fellow of both the American Academy of Matrimonial Lawyers and the International Academy of Matrimonial Lawyers, as well as a member of the Essex County Bar Association,

the New Jersey State Bar Association, the American Bar Association, and the Association of Trial Lawyers of America.

Jeff has chaired the New Jersey State Bar Association Family Law Section, and he was one of two lawyers who assisted the Supreme Court committee of New Jersey in establishing the Family Part in the New Jersey Court system. In addition, Jeff has been appointed by the Superior Court of New Jersey, Family Part, as a Standing Master to assist in the resolution of complex matrimonial matters. He has also been a Master of the New Jersey Family Law Inns of Court, an association which enables young matrimonial practitioners to learn trial techniques from seasoned matrimonial lawyers.

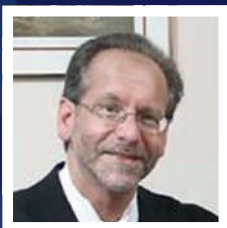
Jeff has been selected for Martindale-Hubbell Bar Register of Preeminent Lawyers. Jeff is also a Member of the Matrimonial Lawyers Alliance, an organization comprising the top matrimonial lawyers in New Jersey.

*Address: 830 Morris Tpke., Suite 301,
Short Hills, NJ 07078.*

Jeff has been called upon by other matrimonial attorneys to serve both as an expert and mediator in their own cases and receives referrals on a regular basis from other attorneys and clients, including those whom he has opposed.

BOUTIQUE CATASTROPHIC INJURY LAW FIRM OF THE YEAR IN NEW YORK, US

SONIN & GENIS



Sonin & Genis

Bob Genis
Partner
Tel: +1.718.561.4444
bob.genis@soningenis.com
www.soningenis.com

Bob Genis & Sherri Sonini are safety advocates working to make the world safer one case at a time. We have dedicated our professional lives to helping injured people and have successfully litigated wrongful death, serious personal injury, negligence and medical malpractice cases in state and federal courts in a number of states, winning significant verdicts on behalf of those that suffered needless harm, and helping compensate and protect members of the community.

Our long and strong record of bringing wrongdoers to justice and ensuring that our clients receive just compensation is well established: our verdicts have been listed by the *National Law Journal*, the *New York Law Journal*, *New York Magazine* and *ALM Verdictsearch* as being some of the highest verdicts and settlements in the US and New York State.

As leaders and members of various National, Statewide and local lawyer Bar Associations and Trial Lawyer groups, as noted speakers that teach Continuing Legal Education to Lawyers and Judges on a National, State and local level, as acknowledged "**Super Lawyers**"; "**Million Dollar Advocates**"; and "**National Trial Lawyers Top 100 Trial Lawyers**", by our peers, and as frequently published authors with recognized scholarship in law, our commitment to righting wrongs and fighting for our clients is renowned: one of our lawyers received the only "**Lawyer's Lawyer Award**" ever awarded by the Bronx

County Bar Association, and our lawyers have been Honored by other Bar Associations.

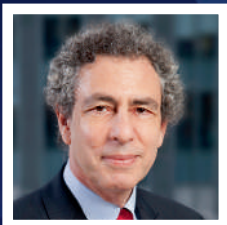
Our goal is to obtain a full and just verdict that will give our client the best possible quality of life. The experienced personal injury attorneys at Sonin & Genis have obtained numerous multi-million dollar verdicts and settlements for injured clients and their families, which helps make them whole, permits closure to what may be a life changing event, and allows them to have the quality of care that they need.

At Sonin & Genis, we are proud of the fact that we help our communities and clients in many ways. By holding accountable those that needlessly endanger others, we send out a strong message: failure to comply with common sense safety rules and causing unnecessary harm to members of our community will not be tolerated.

Bob is a senior and founding partner of Sonin & Genis. Bob is a trial attorney specializing in seeking compensation for the families of people killed or seriously injured as a result of negligence, medical malpractice and products liability cases in the State and Federal Courts of New York and New Jersey, Federal Court of Connecticut, and has litigated cases in a number of other states.

Bob achieved a verdict in a negligence case that was listed as one of the top jury verdicts of the year in the US and New York, and the following year as one of the top medical malpractice settlements of the year in the *National Law Journal*, the *New York Law Journal*, *New York Magazine* and *ALM Verdictsearch*.

STEVEN LEVITSKY



Steven Levitsky
(Individual Practice)

Steven Levitsky
Individual Practice
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Steven Levitsky is an antitrust and compliance lawyer with 30 years of experience supervising multi-billion transactions at major international law firms, such as Shea & Gould; LeBoeuf Lamb (and Dewey & LeBoeuf); and DLA Piper. His practice involves complex merger clearances as well as antitrust counselling for mergers, joint ventures, and distribution issues.

Steven has been included in antitrust "Super Lawyers" every year, beginning in 2002. He has won writing awards; written three books and more than 75 articles; been extensively published in peer-reviewed journals; spoken at international antitrust conferences in New York, Washington, Chicago, Bermuda, Mumbai, Beijing, and Hong Kong; and is frequently quoted in the legal media.

Steven has:

- Led complex and contested mergers for Fortune 500 companies, involving second requests, econometric evidence, and negotiation of divestitures, including deals up to \$16 billion;
- Supervised all antitrust issues in multi-jurisdictional mergers, including merger clearances across 75 jurisdictions; managed local law firms and coordinated their activities; created global integration-planning programs for merging companies; and investigated local antitrust issues in targets' operations, including price-fixing allegations;
- Designed antitrust and business ethics training for Fortune 500 companies;
- Advised on antitrust market-conduct questions, including distribution, bundling, and pricing, as well as antitrust issues in joint ventures, joint buying groups, trade associations, and other competitor collaborations; and
- Litigated price-fixing and other U.S. and global antitrust violations including pay-for-delay cases.

Steven was the winner of the award for "Best Business General Antitrust Article of the Year" from The Institute of Competition Law (Concurrences). The judges for this award included Jon Leibowitz (then Chairman of the FTC); William Kovacic (previous Chairman of the FTC); Alexander Italianer (European Commission's Competition Directorate General); and Frédéric Jenny (Judge on the Supreme Court of France).

Steven has counselled many of the world's largest international companies, including Fortune 100 and Fortune 500 companies, the London Market, and more than 50 trade associations.

- In one transaction before the Department of Justice, he cleared a merger where the two parties had 100% of the market, by showing convincingly that there were no barriers to entry. Timing was essential, since the target was in bankruptcy, and other bidders argued that the client would never get antitrust clearance.
- In an energy transaction before the FTC, he headed a team of 6 economists and more than 15 fact witnesses to clear a merger transaction in only 17 days (when the FTC's initial reaction was that the clearance would take months to clear, if at all). Timing was critical, since the seller needed to complete the sale to avoid triggering a cascading series of bankruptcies.
- In another high-profile deal before the FTC, the agency initially condemned it as a three-to-two merger, dangerously increasing concentration. Competing bidders told the FTC that they were better acquisition candidates with no antitrust problems. In spite of this, we used economic evidence to show both that there were no credible competing bids, and that the remaining market could still respond competitively to any hypothetical pricing increases. This was a bankruptcy situation again, where urgent clearance was vital to preserve the value of the failing company. This strategy protected our client from losing the bid to smaller competitors, who told the bankruptcy court that they had an "antitrust advantage."
- He was a member of the transaction and litigation team in *FTC v. Steris and Synergy* (2015), 133 F.Supp.3d 962. The FTC had moved for a preliminary injunction to block this international merger. After a full hearing, the court overwhelmingly ruled in our favor on every point and the FTC abandoned its case. This was one of the very rare times that private parties defeated the FTC in a litigated merger battle.

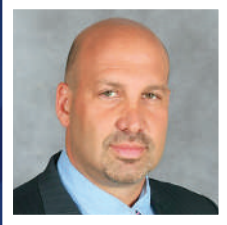
Steven holds a Ph.D. in Medieval Literature from Johns Hopkins and a law degree from McGill. He is also an award-winning photographer specializing in animal portraiture.

Steven has been included in antitrust "Super Lawyers" every year, beginning in 2002.

PERSONAL INJURY LAW FIRM OF THE YEAR IN NEW YORK, US



THE SANDERS FIRM



The Sanders Firm

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The personal injury attorneys at The Sanders Firm handle a wide variety of personal injury litigation in New York, Bronx, Brooklyn, Queens and Long Island. If you or a loved one has been injured due to negligence, our experienced team of trial lawyers will be on your side to assist you with a wide range of lawsuits.

At The Sanders Firm, we believe that personalized service and unwavering support is the cornerstone to outstanding legal representation. Renowned for excellent trial skills as well as mediation, whether working individually or as a team, our personal injury lawyers are dedicated to protecting your legal rights, and will fight to secure the maximum compensation to which you are entitled.

Our practice is recognized by our clients, our peers and the public for our expertise in and out of the courtroom, and our consummate ability to balance the scales of justice for innocent victims. Our reputation rests on a 50 years' experience recovering multi-million dollar settlements and jury verdicts on behalf of personal injury victims.

Marc D. Grossman is a graduate of the University of Michigan, Brooklyn Law School and Baruch Business School's JD/MBA program with more than 25 years' success representing New Yorkers recovering from personal injuries. As a Senior Partner of The Sanders Firm, Marc brings exceptional leadership, deep experience and knowledge of the legal system, and a successful track record of working with clients globally.

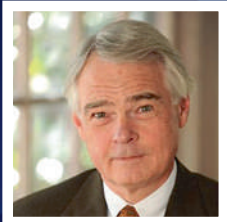
In 2018, Marc became a Registered Foreign Lawyer in England and led the firm's expansion into the UK and Brazil. During this time, Marc was hired by 30 cities throughout Brazil and 255K Brazilian homeowners to achieve justice for deplorable conduct related to the Samarco Dam Collapse and the most recent tragic dam failure. Additionally, Marc travels between the US and Liverpool to spearhead the fight for 90K+ Volkswagen owners for the notorious Diesel-gate and has represented 100+ unions and hospitals in opioid litigation with immense success spearheading the initiation of the first case. Currently, Marc is focused on working collaboratively with European leaders in joining and navigating the climate change litigation by governments against the carbon majors and fossil fuel industry as has subsequently been appointed by AAJ to lead the climate change litigation group.

As a vital link to many financial institutions and governmental agencies, offering a common voice for hundreds of attorneys, Marc significantly contributed to the achievement of one of the largest Civil Settlements in American History, amassing \$4.85B. With repeated successes and active community involvement, Marc was nominated and invited to join both The Board of Directors of the New York State Trial Lawyers Association and the Executive Committee of ATLA. Additionally, Marc is a member of the Mass Tort Trial Lawyers Association, Leaders Forum of the American Association of Justice, and Top 10 National Latino Trial Lawyers Association.

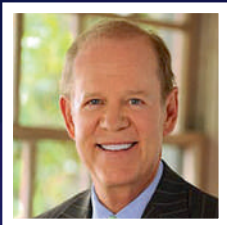




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Pierce & O'Neill, LLP is a litigation boutique with a single focus – the devoted representation of clients in significant litigation. There are major differences between litigators who engage primarily in motion practice and those who try cases. We are a firm of trial lawyers.

Jesse Pierce and Jack O'Neill formed Pierce & O'Neill with one goal in mind – to establish a boutique trial and appellate firm with a primary focus on complex business and energy litigation. This focused approach has allowed them to concentrate their expertise and knowledge with a specific client base in mind, thereby benefiting their clients with superior representation. Pierce & O'Neill is also committed to providing its clients with the most efficient, cost-effective representation available.

Our reputation has been built upon results that exceed expectations and our responsive, innovative and common-sense advice. The relentless pursuit of our clients' interests fosters a spirit of cooperation and partnership. We undertake substantial matters on a regular basis for both new and existing clients and place a significant value on our longstanding relationships with our clients, many of which span several decades. Although most often retained at the outset of a matter, the firm is frequently asked to substitute as trial counsel before trial, or to step in as appellate counsel on appeal.

Both Mr. Pierce and Mr. O'Neill have more than 40 years of experience trying complex civil litigation cases for commercial and energy industry clients. They are members of the American Board of Trial Advocates, have been selected for inclusion in Texas Super Lawyers® since its inception in 2003, and have earned AV-Preeminent® ratings from Martindale-Hubbell.

Main Areas of Practice

Complex Commercial Litigation:

Disputes involving claims of breach of contracts, breach of fiduciary duties and fraud, interpretation and enforcement of contracts, franchising, real estate, ERISA claims, securities and corporate matters, franchising

disputes, copyright and entertainment matters, and a variety of usury and Deceptive Trade Practices matters.

Energy & Natural Resources Litigation:

Disputes involving all aspects of the oil and gas industry, including well blowouts and other well incidents; refinery and pipeline incidents; production platform incidents; pollution actions; groundwater contamination actions; actions involving hydraulic fracking; royalty, overriding royalty, working interest and other ownership issues; interpretation and enforcement of production agreements, assignments, joint operating agreements, area of mutual interest agreements, deeds, leases and all other agreements affecting development, ownership, exploration, production, refining and marketing; title actions; trespass actions; and class actions.

Appellate Litigation:

Representation of clients through all stages of the civil appellate process, at both the state and federal appellate court levels, including filing (or defending) the initial appeal in the lower court of an order or judgment, through the briefing process and oral argument; interlocutory appeals, mandamus proceedings, petitions for writ of certiorari and amicus.

Environmental & Toxic Tort Litigation:

Disputes involving environmental contamination, chemical exposure, wrongful death and product defects, including claims of contamination of property by natural gas and hydrogen, water pollution, and exposure to benzene.

Alternative Dispute Resolution:

Representation of clients in civil matters involving mandatory or optional arbitration proceedings before the American Arbitration Association and other alternative dispute resolution forums.

Personal Injury Defense Litigation:

Defense of personal injury claims involving product liability, breach of warranty, design defects, premises liability, failure to warn, negligence, and wrongful death.

Jesse Pierce and Jack O'Neill formed Pierce & O'Neill with one goal in mind – to establish a boutique trial and appellate firm with a primary focus on complex business and energy litigation.



SKIERMONT DERBY
LLP
Dallas Los Angeles



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Our firm philosophy is Complexity Simplified because we never forget that judges and juries who decide winners and losers in court can only be persuaded by facts and arguments they understand. From the moment we are retained as trial counsel, we begin thinking about how to visualize the complex aspects of the case, and immediately start developing powerful trial demonstratives and graphics to make our trial themes accessible to the judge and jury. We commence each new case by envisioning the end – the closing argument, the summary judgment motion, and the final appellate brief. Using this vision of how we expect to win, we develop and execute a focused roadmap to trial and beyond.

In addition to our role as trial lawyers, we understand that our clients need trusted advisors. While our objective is to provide the highest-caliber litigation and trial services, the only way to accomplish that goal is to understand and achieve our clients' overarching business strategies and objectives. Working with our clients, we think creatively to develop strategic alternative solutions. Sometimes a "win" means finding a creative way to avoid a dispute altogether. Other times it means turning a dispute into a new business opportunity, or simply finding a way to control legal costs.

But for some commercial disputes the only way to "win" is to succeed in court.

Those are the cases we live for, and we formed Skiermont Derby LLP to be on the short list of law firms that clients call when they need experienced trial lawyers.

We have a successful track record of assisting companies that have been accused of patent infringement and helping inventors and businesses enforce and monetize their patents. Our experience spans many technical fields, including aerospace, pharmaceuticals, biotechnology, telecommunications, computers, consumer electronics, e-commerce, speech recognition, and many others.

We have extensive experience helping companies quickly and efficiently resolve complex business disputes, whether that involves litigation in court, arbitration, or mediation. Our experience on both sides of the aisle includes corporate, shareholder, partnership or limited liability company disputes, defamation claims, and other matters such as partnership or joint venture disputes, licensing disputes, violations of the federal CAN-Spam Act or similar state law claims, and commercial contracts and UCC-related disputes.

We have substantial lead-counsel IPR experience on behalf of both Patent Owners and Petitioners who are challenging patents. We can help you carefully weigh the pros and cons of filing an IPR petition. We are equipped to handle every aspect of the IPR proceeding for both Patent Owners and Petitioners.

We litigate cases involving all types of intellectual property claims, including those asserted in combination with related claims of antitrust, contract disputes, defamation,

unfair business practices, as well as actions including copyright infringement, trademark / trade dress claims, trade secret misappropriation, rights of publicity and privacy, false advertisement and unfair competition, and Internet domain name disputes and cybersquatting.

We are committed to ensuring our clients meet the challenges posed by the rapidly changing and ever-expanding federal and state laws and regulations regarding their employees and the workplace. While we aggressively represent our clients' interests in arbitration and litigation, we also work with our clients to implement business strategies to avoid or minimize the risk of litigation where possible – allowing our clients to focus on running and building their successful businesses.

We approach entertainment law and related matters with an emphasis on the business and creative side of the industry, which allows us to offer our clients practical experience in the acquisition of content and material, entertainment employment agreements, non-compete agreements, production legal services, management agreements and the like, as well as litigation of entertainment matters.

Paul Skiermont is a trial lawyer with a national litigation and *inter partes* review practice. Paul represents companies large and small in litigation involving complex science and technology, including pharmaceuticals and other life sciences, telecommunications, aerospace, speech recognition and consumer electronics. Paul is lead trial counsel for the patent owner and exclusive licensee in a patent infringement lawsuit in which Apple's Siri personal assistant is the instrumentality accused of infringing a natural language processing patent owned by Rensselaer Polytechnic Institute.

Intellectual Asset Management 2015 – an industry guide that identifies the top patent practitioners in key jurisdictions around the globe – ranks Paul as one of the Top 12 IP litigation attorneys in Texas, and highlights his "brilliant litigation instinct."

Skiermont Derby LLP was recognized by the online legal news service Law360 as one of ten national boutique practices "that have established brands on par with the biggest firms" and are "capable of competing with – and beating – the best big firms at the highest level."

The firm's IAM profile, based on independent research and interviews with patent attorneys worldwide, notes that the firm is involved in "some of the most challenging technology altercations going, due to its ability to decode elaborate technical concepts, and package – and deliver – arguments in a way that juries find convincing."

Prior to founding his own firm, Paul was a partner at Bartlit Beck Herman Palenchar & Scott, a nationally renowned litigation boutique known for its success in high-stakes cases. He represented Pratt & Whitney and prevailed in an alleged multi-billion-dollar patent infringement lawsuit over the engines that power the A380 superjumbo aircraft, and also represented Bayer in its successful defense of the landmark antitrust class action involving the antibiotic Cipro.

ASIA & OCEANIA **WINNERS**





GDP growth in Emerging Asia, the 10 member countries of the Association of Southeast Asian Nations, China and India, is expected to come in at 6.1% in 2019-23, fuelled by domestic demand. Southeast Asia's growth should also remain strong at 5.2% over the same period, according to the OECD Development Centre's 2019 edition of the Economic Outlook for Southeast Asia, China and India.

The outlook notes that foreign direct investment in the region has stayed strong, with positive impacts on job market prospects. Inflation trends vary partly due to variations in price support measures. Several central banks in the region have raised interest rates in response to the monetary normalisation of advanced economies, as well as price and exchange rate pressures. Looking ahead, maximising opportunities related to technology in financial services, strengthening export performance amid rising protectionism and mitigating natural disaster risks are the main challenges to the region's economic performance.

A special chapter of the outlook analyses traffic congestion in Emerging Asia's cities, on the back of rapid population growth, increasing ownership and use of private motor vehicles, and the lack of sufficient alternative travel modes such as public transportation. Congestion makes cities less efficient, imposing significant economic, social and environmental costs.

"By strengthening policies for smart transportation, Emerging Asian countries could substantially improve living conditions in major urban areas and open new economic opportunities," said Mario Pezzini, Director of the OECD Development Centre and Special Advisor to the OECD Secretary-General on Development.

Smart transportation systems are a priority in Emerging Asia. They aim to provide innovative services relating to different modes of transport and traffic management and enable users to become better informed and make safer, more coordinated and smarter use of transport networks. Progress has been achieved in recent years thanks to regional initiatives; however, for many cities in the region, there still remains room for improvement.

The report argues that a combination of policies focusing on travellers' transportation decisions is instrumental. Expanding and upgrading public transportation systems would help handle the growing transportation demand without large increases in the use of private motor vehicles. The rising demand for private transportation could be contained by developing price-based and non-price-based policies further. Increased use of technologies and innovations can make traffic management more efficient. Fostering flexible work arrangements would help reduce usage of urban transportation systems. Finally, rethinking urban planning with greater consideration of its effects on transportation demand can reduce congestion over the longer term.

East Asia and Pacific Growth Remains Resilient Despite Heightened Global Uncertainty

Despite a less favourable external environment, the growth outlook for developing East Asia and Pacific (EAP) remains positive, according to a World Bank economic report on the region.

However, the report explores that a combination of trade tensions, higher US interest rates, a stronger US dollar and financial market volatility in many emerging economies has increased the uncertainty around the region's growth outlook. At the same time, inflation has begun to rise across the region, particularly in Myanmar, the Philippines and Vietnam.

"Robust growth has been and will continue to be the key to reducing poverty and vulnerability in the region," said Victoria Kwakwa, World Bank Vice President for East Asia and the Pacific. "Protectionism and turbulence in financial markets can hurt the prospects for medium-term growth, with the most adverse consequences for the poorest and most vulnerable. This is a time for policy-makers across the region to remain vigilant and proactively enhance their countries' preparedness and resilience."

Growth in developing EAP, excluding China, is expected to remain stable at 5.3% from 2019 to 2020, driven primarily by domestic demand. In Thailand and Vietnam, growth is expected to slow in 2019 and 2020 as stronger domestic demand only partially offsets the moderation in net export growth. Indonesia's growth should be stable, owing to improved prospects for investment and private consumption. The expected expansion of public investment in the Philippines will boost growth over the medium term.

In EAP's smaller economies, growth prospects remain robust, averaging over 6% annually in Cambodia, Lao PDR, Mongolia and Myanmar in 2019 and 2020. In Papua New Guinea, growth is expected to rebound in 2019's final data, following economic turbulence in the region during 2018 as a result of the large earthquake in the region. Growth in the Pacific Island countries is expected to remain relatively stable, although highly vulnerable to natural disaster shocks.

"The regional and global integration of most economies in the region intensifies their vulnerability to external shocks. The main risks to continued robust growth include an escalation in protectionism, heightened financial market turbulence, and their interaction with domestic fiscal and financial vulnerabilities," said Sudhir Shetty, World Bank Chief Economist for the East Asia and Pacific region. "In this context of rising risks, developing EAP economies need to utilise the full range of available macroeconomic, prudential, and structural policies to smooth external shocks and raise potential growth rates."

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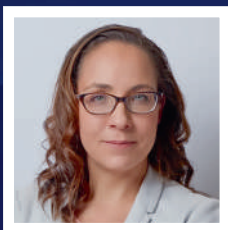
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bartley cohen
LITIGATION LAWYERS

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Bartley Cohen Litigation Lawyers is a boutique commercial litigation and dispute resolution law firm based in Brisbane, Australia. Its partners and staff practice exclusively in that area and have extensive experience in all areas of commercial disputes across broad industry sectors.

Bartley Cohen's commercial litigation experience is extensive, the firm having acted across a broad range of disputes including partnership disputes, defamation and media law matters, workplace investigations, professional negligence claims, directors' and officers' claims, Australian Security Investment Commission prosecutions, discrimination claims and all other manner of commercial dispute. This includes disputes arising in the property, construction, mining, health and medical, finance, retail, manufacturing and government sectors.

The firm acts for all manner of clients, both plaintiff and defendant. That includes ASX-listed companies, all levels of government, individuals, company directors, and insurers. Clients have included high ranking or senior officials and companies, and individuals in significant positions of authority. The firm does or has done work for the Seven Network, Nine Network, Ten Network/CBS, ABC, SBS and News Limited and acted for various publishers, authors and insurers, providing both plaintiff and defendant advice.

Bartley Cohen is also able to offer significant experience and services in alternative dispute resolution both acting on behalf of clients or as independent third parties. Brian Bartley is an accredited mediator. Khory McCormick is internationally and nationally recognised in the field of alternative dispute resolution, including arbitration.

The firm has a pre-eminent reputation in professional indemnity claims and disciplinary matters (particularly for solicitors), as well as claims against company directors. The partner's and staff's experience is reflected in the publication of the Doyles Guide to the Australian Legal Profession. The firm has consistently received multiple entries. Recently, the firm has been listed as:

- Second Tier for Leading Commercial Litigation & Dispute Resolution Law Firms – Queensland (2018, 2017 and 2015); Third Tier (2016)
- Recommended for Leading Insolvency & Restructuring Firms – Queensland (2018 and 2017)
- Recommended for Leading Medical Negligence Law Firms (defendant) – Queensland (2018 and 2017); Third Tier (2016); Second Tier (2015)
- First Tier for Leading Professional Indemnity Law Firms for Queensland in each of 2015, 2016, 2017 and 2018.

Bartley Cohen is distinguished from other firms by its focus on costs consciousness, ethical practice and independence. The firm

has few ties which prevent it acting against any plaintiff or defendant (e.g. government, banks etc).

Ben has a broad commercial litigation practice. He has been a Queensland Law Society Accredited Specialist in Commercial Litigation since 2006. Ben is the Chair of the Queensland Law Society Ethics Committee and was, for a number of years, a member of the Queensland Law Society ADR Committee. He is one of only a handful of solicitors in Queensland appointed by the Queensland Law Society to its Free Legal Advice Panel, which provides solicitors under investigation with free advice from an experienced solicitor with extensive knowledge of professional standards issues. Ben's expertise and reputation has been recognised in Doyle's Guide by the following recent listings:

- Preeminent, Leading Professional Indemnity Lawyers – Queensland (2018, 2017, 2016 and 2015);
- Leading, Leading Commercial Litigation & Dispute Resolution Lawyers – Queensland (2018, 2017, 2016 and 2015);
- Recommended, Leading Commercial Litigation & Dispute resolution Lawyers – Australia (2015);
- Recommended, Leading White Collar Crime, Corporate Crime and Regulatory Investigations Lawyers – Australia (2018);
- Recommended, Leading Insolvency & Restructuring Lawyers – Queensland (2018);
- Leading, Medical Negligence & Malpractice Lawyers (defendant) – Queensland (2016).

Rebecca Scott, a partner of the firm, has a broad commercial litigation practice extending through general commercial litigation for clients from a broad range of industry sectors, professional negligence claims and discrimination claims. She has extensive experience in acting in complex litigated claims involving solicitors in Queensland and interstate. Her experience includes acting for surveyors, property developers, manufacturers, government, shipping classification societies, manufacturers, and indigenous land owners. Rebecca is a member of the Queensland Law Society Litigation Rules Committee. She has been a Queensland Law Society Accredited Specialist in Commercial Litigation since 2014. Rebecca's expertise and reputation has been recognised in Doyle's Guide 2018 and 2017, where she is listed as a "recommended" lawyer for Leading Professional Indemnity Lawyers in Queensland.

Bartley Cohen is also able to offer significant experience and services in alternative dispute resolution.

CRIMINAL DEFENCE LAW FIRM OF THE YEAR IN AUSTRALIA

SYDNEY CRIMINAL
LAWYERS



Sydney Criminal Lawyers

Ugur Nedim
Principal

Tel: +61 2 9261 8881

info@sydneycriminallawyers.com.au

www.sydneycriminallawyers.com.au

Sydney Criminal Lawyers (SCL) is a Sydney-based specialist criminal defence firm providing advice and representation for all criminal, traffic and drug-related matters.

Sydney Criminal Lawyers was the first firm to introduce "fixed fee" arrangements for a range of common Local Court matters, including guilty pleas where a matter proceeds straight to sentence, defended hearings, severity appeals, licence appeals, bail applications, mental health (section 32 applications) and dangerous dog matters.

Ugur Nedim, principal at the firm, has a distinguished career as an exceptional criminal defence lawyer and has been recognised by the Law Society of NSW as an Accredited Criminal Law Specialist since 2005.

Mr Nedim commenced his criminal defence career in 1992 as a law clerk with specialist criminal law firm Brezniak Neil-Smith and Co, under the mentorship of legendary criminal defence lawyer Angus Neil-Smith.

He excelled academically – completing a combined Bachelor of Laws / Bachelor of Arts degree, then a Graduate Diploma in Legal Practice and finally a Master of Laws degree at Sydney University achieving a rare "high distinction" grade average.

He commenced practising as a courtroom criminal defence lawyer in late 1998, independently representing clients in a range of criminal & traffic cases.

He started "Nedim Lawyers – Criminal Defence Specialists" in 2001, which later became "Sydney Criminal Lawyers".

Mr Nedim has represented clients in some of Australia's highest profile and most difficult criminal cases, including:

- Australia's largest ever heroin importation trial, which involved the importation of over 600 kg of heroin; all three clients found "not guilty";
- Over two dozen murder & manslaughter trials, including many arising from the "gangland wars" in Western Sydney;
- Over 100 serious criminal trials including dozens of sexual assault trials, commercial drug trials, complex fraud trials, grievous bodily harm, robbery, detain for advantage, intent to murder, dangerous driving occasioning death, proceeds of crime and various other trial matters;
- Representing companies and individuals for allegations of corporate crime and investigations, anti-money-laundering, bribery and other forms of corruption, fraud and "white collar" crime;
- Protecting client interests in all types of courts and tribunals, including ICAC, Crime Commission & Coroner's Court;
- Successful Appeals at every level – from the Local Court, to hundreds in the District & Supreme Courts (including NSWCCA) all the way up to the High Court of Australia.

Today, Mr Nedim focuses on serious and complex crime, with a special emphasis on corporate crime and investigations, large-scale fraud, commercial drug importation and supply, and murder/manuslaughter cases.

His high-quality work is consistently praised by magistrates, judges and clients alike.

ANTITRUST LAW FIRM OF THE YEAR IN CHINA



Broad & Bright

Ms. Feng Yao
Founding Member

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www.broadbright.com/en/

zygy_fy.htm

Broad & Bright, founded in 2004, is a full-service Chinese law firm providing a broad range of specialized legal services in multiple practice areas for domestic and international clients. Among the various practice areas, Broad & Bright is one of the leading law firms in antitrust law practice in China.

The antitrust team of Broad & Bright has extensive expertise in the competition law practice, including merger control review, cartel investigation, antitrust compliance and counseling. The quality service has won the recognition by the clients and the legal society. It has been awarded by prestigious legal ranking publications such as Chambers, Global Competition Review, China Business Law Journal, and Asian Law & Practice.

Ms. Feng Yao is one of the founding members of Broad & Bright since 2004, and she is also the head of BB's antitrust team. She graduated from Jilin University Law School, Jilin, China, with a LL.B. and from Columbia Law School, New York, with a LL.M. Upon graduation from Jilin University, she worked in MOFTEC (now the Ministry of Commerce) as governmental counsel and later worked at Washington D.C. Office of Covington & Burling till 2003.

Experience in Anti-monopoly Practice

Since August 1, 2008, MOFCOM has cleared more than 2,000 transactions to date, out of which Broad & Bright has represented more than 300 filings, many of which are either high profile or significant cases. Broad & Bright is one of the local firms that handle most of the cases.

Broad & Bright is experienced and has the expertise in handling sensitive and complicated cases. In MOFCOM/SAMR's 39 conditional approvals so far, Broad & Bright handled almost half of the cases, including China's first conditional approval of Inbev's acquisition of Amnheuser-Busch. In 2009, Broad & Bright represented Coco-cola in its acquisition of Huiyuan case, which is one of the most complicated filings in China and involved political concerns. In 2015, Broad & Bright assisted Seagate in successfully obtaining approval by MOFCOM to lift its "hold separate" restriction, which is the first case where the "hold separate" conditions were completely released. Within the same year, Broad & Bright represented NXP in its acquisition of Freescale, which is the first conditional approval of MOFCOM where the "upfront buyer" situation was involved in the divestment remedy. In 2017, Broad & Bright represented five of the seven cases that were conditionally approved by MOFCOM. In 2018, after the institutional reform in china, the first conditional clearance by SAMR (the new antitrust agency) was also represented by Broad & Bright.

Broad & Bright has also advised many clients on various antitrust issues, including representing clients in cartel investigations and other behavioral investigations with the National Development and Reform Commission (NDRC).

In addition, Broad & Bright has extensive experience in advising international companies in compliance with the AML.

Address: Suite 701 CBD International Plaza, Jianwai Avenue, Chaoyang, Beijing, China.

ART LAW FIRM OF THE YEAR IN CHINA

競天公誠律師事務所
JINGTIAN & GONGCHENG

JINGTIAN & GONGCHENG
SHANGHAI OFFICE

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Partner
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Established in the early 1990s, **Jingtian Gongcheng Law Firm was one of the first partnership law firms approved in China. Since its inception, Jingtian Gongcheng has become one of the largest and most powerful comprehensive law firms in China, and is a domestic leader in many professional fields such as capital markets, mergers and acquisitions, overseas investment, dispute resolution, and private equity investment.**

Jingtian Gongcheng is headquartered in Beijing and strategically chooses to set up branches in Shanghai, Shenzhen, Chengdu, Hong Kong, Tianjin and Nanjing. The Hong Kong branch is jointly operated with L&C Legal LLP for the purpose of the firm. We provide a full range of legal services to our clients both at home and abroad.

Jingtian Gongcheng's lawyers all have a good background in professional knowledge. Many lawyers have engaged in legal services in relevant government departments, domestic and foreign law firms and enterprises, and have accumulated rich experience in related professional fields. Jingtian Gongcheng also continuously improves the professional service level of the lawyer team through continuous business study and training. The meticulous professional division of labor and integrated management system further ensure that Jingtian Gongcheng can provide customers with in-depth and comprehensive legal services for a long time.

The legal services provided by Jingtian Gongcheng Law Firm in the fields of art, entertainment and sports mainly include:

- Advised on the establishment, construction and operation of performance agencies and performance groups
- Advised on the planning, production, operation and business development of large-scale performances, exhibitions, museums, commercial sponsored events
- Legal services related to cultural products such as movies, TV series, animation, music, art, acting agents, etc.
- Legal services related to the creation, performance, image endorsement, and performing arts of artists such as stars, screenwriters, directors, songwriters, and novelists.
- Legal services such as planning, adaptation, creation, operation, business development, and infringement monitoring of online games and mobile games
- Legal services related to the hosting, promotion, broadcasting, live broadcasting, information network communication, sports marketing, sports sponsorship and other commercial activities of large-scale events and sports events, as well as legal services related to the acquisition of sports events and professional sports teams.

Jingtian Gongcheng's lawyers all have a good background in professional knowledge.

CLIMATE REGULATION LAW FIRM OF THE YEAR IN CHINA / ENVIRONMENT LAW FIRM OF THE YEAR IN CHINA

Founded in 1995, **Winners Law Firm** has a professional team in the field of environmental and climate law. Under the leadership of Dr. Shen Jinzhong, the team gathers many experience in climate, environment, occupation health, safety and administrative law.

In the field of environment and climate, the team dedicates to provide legal services on issues such as air, water, marine, soil pollution and food safety. Details are as follows:

- Environmental and Climate Legal Compliance
- Comprehensive environmental solution by market means
- Government Environmental Administrative Capacity Promotion
- Environmental Dispute Resolution
- Environmental Infrastructure Investment and Financing Business



Winners Law Firm

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Postcode: 300042
Phone: +86-022-23133590
Fax: +86-022-23133597
Website: www.winlawfirm.com
Contact: Shen Jinzhong
Email: sjz@winlawfirm.com

金诺律师事务所
Winners Law Firm

COMMERCIAL LAW FIRM OF THE YEAR IN CHINA



Xiangrong Mei
Founding Partner

Yingke Law Firm
Tel: +86-400 700 1516
www.yingkelawyer.com

Headquartered in Beijing, China, Yingke Law Firm is a global law service provider whose branch offices span 113 cities in 53 countries, such as Chinese mainland (58 offices), America, Brazil, Mexico, Britain, Italy, Hungary, Poland, Belgium, Spain, Monaco, Greece, Germany, Slovakia, Czech, Switzerland, France, Korea, Turkey, Russia, Kazakhstan, Kyrgyzstan, Mongolia, Israel and Argentina. Over 8,000 staff of Yingke Law Firm are dedicated to providing our clients across the globe with valuable business legal services.

During our development, Yingke has gradually formed a team of professional talents, including lawyers, marketing staff and managers, by sticking to the “people-oriented” talent strategy, ensuring the fulfillment of our overall strategic objectives. Our business scope includes international trade, overseas investment, companies, capital securities, affairs of Taiwan and Chinese Mainland, private placement, investment, financing and M&A, intellectual properties, real estates, environmental protection, and maritime affairs. Yingke also establishes an expert advisory team by employing several prestigious legal experts, at home and abroad, in the field of legal theories and practices.

Yingke Law Firm is committed to the principle of “client-oriented” and providing clients with satisfactory legal services. For that, we

have set up a “customer service center” and “investment and financing center”, to give full play to our global legal service system with priority in meeting the needs of clients. Besides, with the help from all our lawyers of professional departments in our branch offices across the globe, Yingke solves legal problems, offers opportunities of business cooperation, and provides professional, comprehensive legal services for our clients. As a result, we have won the trust of our clients, which brings us remarkable increase in client base, market share and total revenue. Now, Yingke joins hands with over 150 industry and enterprise associations to offer legal services for 100,000+ domestic and overseas enterprises.

As a business law firm with global service coverage, Yingke has built up a global legal service system focusing on exchange and cooperation with overseas law firms. In so doing, we introduce and cultivate an international talent tool of legal workers, thereby improving our ability of providing international legal services in multiple languages such as English, Korean, French, German, Japanese and Italian.

“As the river flows, it must fill every crevice before it can move forward; the wise man who wishes to devote himself to the way, cannot do so until he reaches a certain level of understanding.” Yingke Law Firm will provide quality and efficient legal services to our clients by giving full play to our advantages and integrating global resources.

INTELLECTUAL PROPERTY LAW FIRM OF THE YEAR IN CHINA

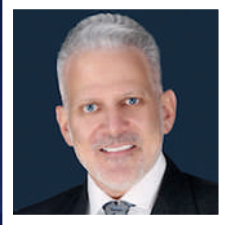


中国国际贸易促进委员会专利商标事务所
CCPIT PATENT AND TRADEMARK LAW OFFICE



ENRICHING YOUR IDEAS
Full Intellectual Property Service

Beijing | New York | Tokyo | Munich | Madrid | Hong Kong | Shanghai | Guangzhou
www.ccpit-patent.com.cn | mail@ccpit-patent.com.cn



CKR LAW LLP

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Managing Partner
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www.ckrlaw.com

CKR Law LLP is a dynamic and rapidly growing international law firm. Since its inception in 2014, CKR Law has grown exponentially, from a handful of attorneys to a firm today that boasts more than 150 attorneys in the U.S. and more than 350 affiliated attorneys around the world.

The firm operates, through various legal and affiliated entities, in more than 50 locations worldwide, including North America, South America, Africa, Asia Pacific, Europe, Latin America and the Caribbean and the Middle East.

CKR's People:

CKR's lawyers have strong relationships within the investment, business and professional communities, as well as to the local, state and national governments where our clients are or where they want to be. We recognize that many of our clients' businesses and families are global and, therefore, require global services. CKR partners have an average of more than 20 years of legal experience and are adept at handling complex, international cross-border transactions, disputes and legal challenges.

CKR's Clients:

CKR represents a global clientele that includes Fortune 500 companies, local and national governments, U.S. and foreign publicly-listed and privately-held corporations, emerging companies in a wide variety of industries, entrepreneurs, institutional investors and individuals.

CKR's Approach:

CKR's lawyers share a commitment to provide high quality legal services to our clients in a more flexible and lower-cost business environment, which enables us to charge more reasonable rates for our services and to devote more time to each client. We achieve this through our intimate local knowledge and relationships, cultural and political sensitivity and practical goal-oriented solutions. With our highly collaborative culture, we seamlessly deliver consistent services across our global platform on all client matters CKR undertakes.

More than just a law firm, CKR is a catalyst for the growth and success of our clients' businesses on many levels.

CKR's China Practice:

CKR possesses a distinct advantage in China. CKR's attorneys have over 100 years of combined experience in a wide range of China-related matters. Attorneys and support staff are fluent in Mandarin, Cantonese, Shanghainese and English. CKR advises international companies, financial institutions and investors conducting business throughout China. CKR represents Chinese companies in global investment activities, overseas capital markets transactions, dispute resolution and arbitration, intellectual property strategies, cross-border mergers and acquisitions and real estate transactions, including corporate and project financing, energy & alternative energy projects, private placements and IPOs and other public offerings.

Jeffrey A. Rinde: Managing Partner

Jeffrey A. Rinde is the founder and Managing Partner of CKR Law LLP, specializing in the corporate, securities and other regulatory aspects of global business ventures across a diverse array of industries between companies in the U.S. and Europe with Asia, Central and South America, Russia, Africa, Australia and the Middle East.

With more than 25 years of global legal, corporate and investment banking experience, Mr. Rinde's broad expertise includes public and private equity and debt security financings, international mergers and acquisitions, angel, venture capital and private equity financings, project finance, banking, international trade, secured debt transactions, going private transactions, foreign direct investment and corporate law and governance. Mr. Rinde regularly assists his clients with overcoming challenging government and regulatory issues confronting them in global emerging markets, including developing and implementing strategies to maximize opportunities, minimize risks, and accomplish their strategic goals.

Mr. Rinde has particular and distinctive skill in representing Chinese and other Asian-based companies in complex transactions to help expand their overseas business, access capital and complete foreign public offerings, including in the United States, Hong Kong and London, and representing international companies in all facets of business activities in Mainland China.

INTERNATIONAL TRADE LAW FIRM OF THE YEAR IN CHINA

大成 DENTONS

Salans FMC SNR Denton
McKenna Long

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At Dentons, we bring together top-tier talent found at the intersection of geography, industry knowledge and substantive legal expertise.

Government policies and measures affecting trade can threaten your business strategy. When success hangs in the balance, you need results. The lawyers at Dentons work with you to develop and implement innovative strategies to keep you ahead of the curve. Involved at all levels of trade, the World Trade Organization (WTO), regional trade capitals and customs borders, we offer solid experience across the full spectrum of international trade regulation and policy.

Based at Salans FMC SNR Denton McKenna Long in China, Kevin Cai specializes in international trade negotiations, finance and overseas M&A. His finance work includes multiple types of loans (Syndicated Loan, Acquisition, Fixed Asset Loan, etc.), finance leases, among other financial instruments.

Mr. Cai has represented many well-known enterprises in their international trade activities both at home and abroad and has acted as legal counsel for many domestic enterprises in their dealings with legal risks encountered in performing overseas business. His clients include a world-leading communication equipment manufacturer, a large domestic infrastructure contractor and financial companies, trust companies, insurance and capital management companies to transnational groups, as well as some large, state-owned enterprises.

Mr. Cai has also been serving as the international trade negotiation database lawyer in the Ministry of Commerce of PRC, and counsel of the China Chamber of Commerce for Import & Export of Machinery and Electronic Products, directly under the Ministry of Commerce.

Experience

- Representing nearly one hundred Chinese enterprises in their response to more than 66 anti-dumping investigations initiated by the EU, US, India, Argentina,

Australia, Turkey, Brazil, Korea, Malaysia, Indonesia, Egypt and other countries, covering the iron and steel, telecom, photovoltaic, textile, chemical and electric appliance manufacturing industries, among others.

- Representing dozens of Chinese enterprises in their response to more than ten anti-subsidy investigations initiated by the EU, US, India and Australia, among other countries, covering the iron and steel, electric telecom, aluminum, electric appliance manufacturing industries, among others.
- Representing **Jiangxi Rare Earth and Rare Metals Group Corporation** in an overseas M&A project in Cameroon, providing legal service including due diligence, project design, risk assessment, assistance in examination and approval procedures home and abroad, among other services.
- Representing **ZTE** in an equity acquisition project in Canada, providing legal service including due diligence, legal research and assessment of relevant Canadian laws and regulations, negotiating with foreign counterparties, designing business transaction structure and supporting agreement drafting.
- Representing **China Gezhouba Corporation** in an equity acquisition project in Iran, providing legal service including due diligence, participating negotiation, drafting documents for establishing company therein, supervising and examining the work process of Iran lawyers; also providing professional legal support on structure of foreign investment transaction, intellectual property management, foreign currency management, labor dispatching, tax planning, legal management and other support.

Activities and Affiliations – Prior and Present Employment

- Senior Partner, Beijing Dentons Law Offices, 2008 – present
- Associate, Beijing Jianyuan Law Firm, 2006 – 2008

ARBITRATION LAW FIRM OF THE YEAR IN INDIA

Key Practice Areas Key Industry Sectors

- Litigation & ADR
- Contracts & Transactions
- Corporate & Tax
- Insolvency & Bankruptcy
- Intellectual Property
- Labor & Employment
- Infrastructure & Real Estate
- Healthcare & Pharma
- Energy & Mining
- Banking & Finance
- Education
- Shipping
- Telecom
- Manufacturing

Manoj K Singh – Dispute Resolution Lawyer of the Year, Indian Legal Awards 2019, Legal Era

Arbitration Law Firm of the Year in India, Global Law Experts Annual Awards 2019

Ranked in Dispute Resolution, Corporate and M&A, Intellectual Property Rights, Labor Employment and Tax, The Legal 500, 2018-19

Tiered Law Firm for Insolvency, Commercial and Transactions, Construction and Tax, Benchmark Litigation Asia-Pacific 2018-19

Notable Law Firm in Dispute Resolution, Asialaw Profiles 2019 Rankings

Tiered Law Firm for Project Development: Infrastructure & Recognized as Notable Law Firm for Banking and Finance, Corporate and M&A, IFLR1000, 2018-19

Manoj K Singh, Recognised Practitioner – Dispute Resolution, Chambers and Partners 2019

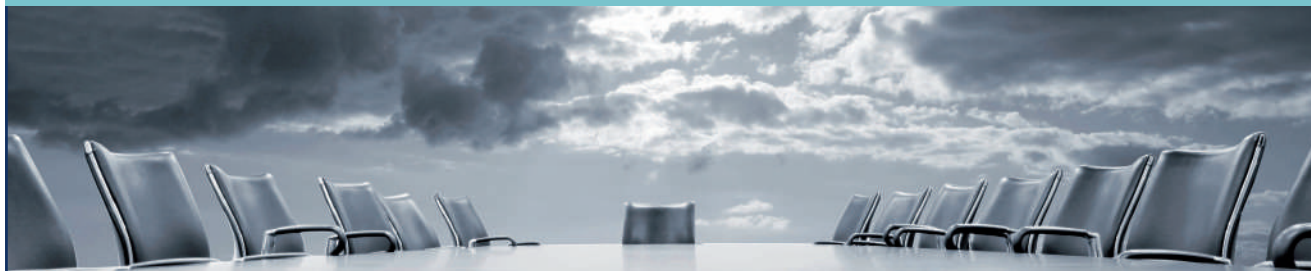


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BANKING & FINANCE LAW FIRM OF THE YEAR IN INDIA



Atlas Law Partners is a boutique corporate and transactional advisory law firm, with expertise in corporate commercial laws, mergers & acquisitions, real estate, banking & finance, private client practice matters, regulatory matters, antitrust/competition laws and dispute resolution. The Firm is headquartered in New Delhi and has a pan India practice.

Banking and Finance is one of Atlas Law Partners' significant and highly recognized areas of expertise. The Firm's client base ranges from domestic to multinational financial institutions, and its Attorneys advise on some of the most complex, strategic and high-profile matters related to banking & finance. The Firm works closely with its clients to help their businesses expand through adequate and timely financing, consequently enabling their investments to grow.

- Project Finance and Structured Finance
- Fund-based Finance
- Real Estate Finance
- Debt Capital Markets
- Advice on Banking Laws
- Advice to Non-Banking Financial Companies
- Advice on issues relating to leasing, mortgages, hypothecation and other financial arrangements



Contact:
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Mr. Harry Chawla has extensive experience in the area of M&A, Real Estate and Banking & Finance. Mr. Chawla has advised clients in the real estate sector, hospitality, healthcare, automobile, aviation, financial services, telecom, IT, ITES, consumer goods, etc. He has advised and represented clients on issues pertaining to corporate finance, both domestic and cross-border, debt restructuring and refinancing, acquisition finance, structured finance, bonds and similar instruments.

BOUTIQUE - REAL ESTATE DEVELOPMENT LAW FIRM OF THE YEAR IN INDIA



India Law Practice - ILP

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www.ilplaw.co.in

India Law Practice (ILP) has grown exponentially since its establishment in 2010, in terms of firm expansion, resources and clientele. A full-service law firm, ILP's practice areas broadly entail real estate, business and corporate laws, labour and employment, intellectual property, banking and finance, and commercial disputes.

Managing partner Praveen Prabhakar noted: "Understanding the unsaid needs of the client and catering to their requirements are skills ingrained in all our professionals, which have encouraged ILP's clients to place extended and unflinching faith on our deliverables. ILP now advises several prominent domestic and international construction developers, and real estate firms in acquiring property including commercial, residential and agricultural lands, as well as its commercial clients on issues relating to capital gains, Reserve Bank of India (RBI) regulations, and the prevailing Foreign Direct Investment (FDI) norms."

In addition, ILP has notable standing in the real estate segment for, inter alia, advising on all regulatory requirements, title due diligence, drafting and registration of conveyance documents not restricted to joint development agreements, and sale and lease deeds. ILP also serves a broad spectrum of the business community, including small- to large-sized business and sole proprietorships, on setting up businesses in India, commercial contracts and transactional contracts.

ILP has garnered a formidable reputation in the real estate segment, pursuant to it being selected to represent the Real Estate

Regulatory Authority (RERA) for Karnataka, India, and its provision of legal advice and services to several Karnataka Government regulatory bodies. Through Mr Prabhakar's journey as an entrepreneur, a leader and a mentor, he has endeavoured to instill in his peers and colleagues the rudimentary requirement – to not only be proficient in the theoretical and practical aspects of the law, but to also be courteous and respectful to everyone from clients to the Judges on the Bench.

According to Mr Prabhakar, the lifeline of ILP is its resources. He explained: "ILP also employs cutting-edge technology to update its clients on the progress of their cases, in real time, ensuring complete transparency."

He added: "At ILP, 2018 was a successful year in terms of expanding team strength, empanelment of new clients, and primarily representing clients in disputes which have brought to the court's notice the unconstitutionality of certain statutory provisions. We also negotiated high-net-worth revenue-sharing contracts in the hospitality sector and advised multinational companies on major joint ventures and acquisitions. Further, we have continued to maintain an unprecedented 100% success rate in all our arbitration disputes.

"Looking to the future, ILP is continuously revamping its strategies. The firm is currently associated with a large network of individual practitioners and law firms spanning the country, on a reciprocal basis. For this purpose, we are currently looking at the prospects of expanding our offices to the other parts of India for a better reach for our clients."

CORPORATE FINANCE LAW FIRM OF THE YEAR IN INDIA

SAMVĀD:
PARTNERS



Samvād: Partners

Vineetha Mohana Gopinathan
Founding Partner
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Samvād: Partners is a full-service multidisciplinary Indian law firm with offices in Bengaluru, Chennai, Hyderabad, Mumbai and New Delhi. Samvād was formed from a merger of smaller regional practices in 2013, and since then, has grown in size to its present headcount of 100 lawyers and staff. The firm advises on an array of subjects, ranging across private equity investments, cross-border and domestic M&A, insolvency and restructuring, banking and financing, general corporate and commercial, dispute resolution, technology, media and IP. Its diverse client base includes Avendus Finance Pvt Ltd, Axis Bank Limited, Continuum Group, HSBC, IndusInd Bank Limited, J.P. Morgan and YES Bank Limited.

Vineetha Mohana Gopinathan, one of the Founding Partners of Samvād, noted: "India's corporate funding market is what Winston Churchill might have described as a riddle, wrapped in a mystery, inside an enigma. Although we have seen the market evolve substantially, India's financial sector still faces considerable challenges with high non-performing assets testing the resilience of the banking system. The reasons for such NPAs are manifold. While India's central banking institution – the Reserve Bank of India – has been actively trying to curb the 'evergreening' of bad loans, a heavy reliance on 2016's Insolvency and Bankruptcy Code has led to several issues in its functioning and implementation.

"Further, a recent verdict by the Hon'ble Supreme Court on a stressed assets circular issued by the

RBI could delay the process of stressed assets resolution. We are currently advising a host of banks and NBFCs on the manner in which they can manage their legal risks."

This past year, Samvād has gained traction in advising private sector banks and non-banking financial institutions, having successfully achieved financial closures for at least six road projects allotted by the NHAI on Hybrid Annuity Basis. The firm has also advised banks and financial institutions providing cumulative loans of INR 2790 crores to an infrastructure company setting up a transmission lines project. These developments have helped cement the firm as one of the leading banking and finance firms in India.

Ms Gopinathan said: "Our people are our strength, and our twin-focus on team play and dialogue, including our solutions-orientated approach, is the primary reason why clients trust us."

The remainder of 2019 will be critical for the industry, as Samvād foresees a continued focus on the level of non-performing assets at banks, and all eyes will be on corrective measures implemented by the RBI and the consequences on banks' performance. "This year is also the litmus test for the IBC and whether banks are able to leverage the code to maximise recoveries," said Ms Gopinathan. "The government has remained committed to ensuring that the IBC is a success, and we are hopeful that this will continue. Our banking and financing team, along with our dispute resolution team, are looking forward to providing a package of advisory solutions and strategies to navigate through the maze of IBC."

INFRASTRUCTURE LAW FIRM OF THE YEAR IN INDIA


ARCHEUS LAW



Archeus Law

Ranjit Prakash
Chief Executive Partner
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ranjit.prakash@archeuslaw.com
www.archeuslaw.com

Archeus Law is a boutique law firm specializing in the areas of Project Advisory, Contract Management and International Dispute practices in various areas of businesses including Infrastructure, Real estate and Mining. The firm has a strong portfolio of clients including leading Indian and Foreign Multinational Companies some of whom are part of the Fortune 500 list of companies.

The firm was launched in October 2016 by Ranjit Prakash, Chief Executive Partner, a legal professional with more than 25 years' experience. Ranjit has been recognized for his contribution to the Projects & Infrastructure space and has been recommended as a leading lawyer in the Projects, Infrastructure & Energy sector for the years 2011 & 2012 by Chambers & Partners.

The firm has built up a highly specialized project management and dispute team to cater to various domestic and multinational clients. Archeus has a strong commercial disputes team with specialized knowledge in all facets of dispute resolution. Archeus has led representations for some of the largest construction companies in the globe. With a multi-disciplinary expertise in technical, financial and project aspects, Archeus has a history of success rates as high as 80% in securing and enforcing awards.

Archeus routinely handles large-scale infrastructure and development projects in the Energy and Highways sector and has represented multiple parties from numerous jurisdictions. The team at Archeus Law has substantial experience in advising on an array of issues related to the Infrastructure and Energy sector, which includes project advisory,

transactional support, contract management and dispute resolution. The team is currently handling a portfolio of infrastructure projects which includes large Power Projects both conventional and renewable energy, Highway Projects, Metro Rail Projects and Mining Projects. With its principal office in New Delhi, Archeus Law is supported by a network of associate firms in other parts of the country.

The firm typically acts as the lead legal counsel in the assignments that it is retained for, including assignments for project development and investment overseas. Archeus is involved as legal adviser to a significant number of PPP infrastructure projects. Archeus has a strong contract management practice, giving the firm a rare insight into the management and implementation of complex infrastructure projects.

Archeus has advised diverse clients in the energy sector and the portfolio of power projects being handled by the firm exceeds, in the aggregate, 20,000 MWs. These projects are in different stages of development and Archeus advises on all facets of project development, regulatory, policy, financing, dispute resolution and general advisory.

Archeus's expertise in the infrastructure sector includes advising on legal, regulatory and policy and structuring issues, bid advisory and assistance, legal and regulatory risk evaluation, negotiating agreements and commercial arrangements, drafting transaction documents including Concession Agreements, EPC, O&M, Financing Agreements, bidding documents and other related transaction documents, project execution-related issues, including advising on requirement of diverse approvals and consents and assisting in obtaining them, environmental issues and other compliance matters.

INHERITANCE LAW FIRM OF THE YEAR IN INDIA

D.M. HARISH & CO.,
ADVOCATES



D. M. Harish & Co., Advocates

Mrs. Shobha Jagtiani, B.A. LL.B.,
(University of Mumbai), L.L.M.
(University of Mumbai)
Partner
Tel: +91-22-43342000
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www.dmharish.com

Mrs. Jagtiani appears at the ITAT, High Courts, Supreme Court, Income-tax Settlement Commission, Authority for Advance Rulings and in Arbitration matters. Several of the leading cases, which she has argued, are reported in Income-Tax Reports and constitute legal precedents. She also acts as a Mediator for dispute resolution and advises on inheritance laws and succession.

Mrs. Jagtiani was: Chairperson of the law and representations committee of The Chamber of Income Tax Consultants from 2005-2006, during which she co-authored a prebudget memorandum presented by the chamber to the Union Finance Ministry; Member of the managing committee of the Chamber of Tax Consultants; Chairperson of the legal cell of the ladies wing of the Indian Merchants Chamber, where she has given numerous speeches regarding the position of women with regard to property and succession, as laid out by Indian laws.

Mrs. Jagtiani also assisted her father in writing the eight-volume Treatise 'D.M. Harish on Income-Tax'. She has represented India at an international seminar held in Israel on "The Empowerment of Women." She is a regular speaker at seminars organized by FICCI ladies wing and was the keynote speaker at a seminar on property law organised by Khaleej Times in Dubai. She has addressed the Society of Indian Law Firms (Mumbai) on 'Professional Ethics' and presented a paper at the international conference organised by LAW ASIA on Taxation of International Transactions.

She is a co-trustee of the D.M. Harish Foundation which promotes the cause of legal education and annually sponsors the International Moot Court Competition hosted by the Government Law College, Mumbai.

Established in 1957, D.M. Harish & Co. is considered one of the leading practices for Domestic and International Taxation, Real Estate, Family Law, Inheritance, Wills and Family Settlements. The present partners of the firm are Mr. Anil Harish and Mrs. Shobha Jagtiani.

Inheritance: The firm has assisted various high-net-worth families in drafting family constitutions, wills, probate petitions, letters of administration and family settlements, succession planning and the creation and termination of trusts, mediation (domestic and cross-border), incorporation of structures for family businesses, division of global assets.

Domestic & International Taxation:

Advice and opinions are rendered on a number of complex taxation issues, effective tax planning and structuring, and the firm has a thriving taxation litigation practice in the ITAT, High Court, Supreme Court and Income Tax Settlement Commission.

Real Estate: The firm has a formidable real estate practice and has provided legal representation in some of the largest residential real estate transactions in Mumbai.

Corporate Law: The firm advises and assists clients in relation to various issues including general corporate advisory, mergers and acquisitions, private equity, corporate finance and representation in domestic and international arbitration proceedings.

FAMILY & DIVORCE LAW FIRM OF THE YEAR IN JAPAN



Marunouchi Soleil Law Office
Professional Corporation

Hisako Nakazato
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Marunouchi Soleil Law Office was founded in 2009, and since then has become established as one of the most famous offices specialising in family matters. The firm helps clients that are facing difficult relationships and need to change to focus on their ultimate goals.

Divorce is never an easy matter in any country, particularly when it is on an international level. When children are involved, even an amicable divorce can take a turn for the worse. When property is involved, it is important to take action to ensure that your future interests are taken care of. For these reasons, divorce is an extremely delicate area of the law.

Hisako Nakazato, president of Marunouchi Soleil Law Office, works closely with clients, maintaining a wide field of vision to be able to find the best solutions. She frequently has appeared as a commentator on TV.

Nakazato recognises that divorce is a hard and stressful situation for any family. As a result, the firm places great emphasis on meeting. She always says: "it is our greatest pleasure for those who seem to have troubles with divorce problems, regain their smile and return home."

When Nakazato started her career, the divorce field was not very well developed in Japan. The divorce rate was lower at that time and as a result people came just for consulting,

which did not lead to cases. It seemed to be an area of law that was not profitable. However, Nakazato foresaw the divorce market increasing in size and decided to found the firm and open up a new field of family matters in Japan.

As a female lawyer, taking advantage of the experience of having many divorce problems for more than 15 years, Nakazato founded the firm with the goal of supporting everyone who thinks "I would like to start life again" in the face of a divorce problem. She boasts the highest standards in every field. Since opening this specialty divorce area, Marunouchi Soleil Law Firm has consulted more than 600 people regarding divorce issues every year.

The firm also handles other matters beyond family law, including legal services for the companies running health and beauty businesses (<http://www.health-beauty-soleil.jp/>), traffic accidents (<http://www.jiko-soleil.jp/>), company legal affairs (<https://kigyouhoumu-soleil.jp/>), inheritance, debt collection, lease contracts, personnel management, drafting contracts, checks and criminal cases.

The firm helps clients that are facing difficult relationships and need to change to focus on their ultimate goals.

CORPORATE IMMIGRATION LAWYER OF THE YEAR IN KOREA

法務法人 良軒
KIM CHANG LEE



Kim, Chang & Lee

Jung Un
Partner

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Kim Chang & Lee is the oldest corporate and immigration law firm in Korea that was established in 1958. As a core practice area, Kim, Chang & Lee maintains the largest corporate immigration practice in Korea, advising the world's largest global companies as their preferred service provider on all aspects of Korean corporate immigration law and practice matters. It files thousands of work visa and related applications every year for clients in all industrial and service sectors. The firm's corporate immigration practice is unparalleled in Korea in its technical proficiency, efficiency, speed of execution, sophistication and clarity in communication.

Partner Jung Un practices exclusively in the field of corporate immigration law. A former corporate/M&A lawyer, he is a senior foreign lawyer at Kim, Chang & Lee who was admitted to the California Bar in 1996. He began practicing corporate immigration law in 2003, and since then has built the largest corporate immigration practice in Korea. He holds a juris doctor degree from the University of Southern California in Los Angeles; he also earned a master's degree in law from Korea University in Seoul, where he was awarded the best graduate award upon graduation. A frequent speaker and prolific writer on Korean immigration law and practice and policy issues, he is often cited as a leading practitioner and authority in Korean immigration matters involving skilled workers.

Kim, Chang & Lee serves as a strategic partner to its clients and acts as a bridge between Korea and the rest of the world. Its

business immigration practice focuses on the following diverse areas:

- Korean work and resident visas: D-2, D-4, D-5, D-7, D-8, D-9, E-1, E-3, E-4, E-7, F-1, F-2, F-3, F-4, F-5 and F-6, among others
- Large-scale project assignments involving numerous assignees
- Non-standard cases with unusual and difficult facts and issues
- Review/re-filing of unsuccessful applications handled by third parties
- Korean immigration law and regulatory rules and practice
- Analysis / benchmarking of best practices
- Nationality law / permanent residency
- Immigration due diligence
- Strategic planning and compliance
- Legal entity immigration sponsorship readiness assessment
- Resolution of violations
- Audits, examinations and investigations
- Document procurement / legalization
- Consular visa applications at foreign embassies in Korea
- General labor & employment matters affecting global workforce of multinational employers in Korea

Due to its deep and wide experience across all industrial and service sectors, Kim, Chang & Lee is well aware of and able to proactively deal with all of the unique immigration issues that occur in specific sectors.

IP LAW FIRM OF THE YEAR IN MACAU



BN Intellectual Property

Bruno Nunes
Partner

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bnunes@bnlawmacau.com
www.bn-ip.com

BN Intellectual Property specialises in registering, licensing and protecting trademarks, patents and industrial design rights in Macau and Singapore. We pride ourselves on our efficiency and ability to recognise clients' concerns and practices. As a result, we handle clients' needs quickly and effectively.

Over the last 12 years, our firm has shown continuous growth resulting from practices which focus on clients' needs. By refining traditional approaches and employing innovative technological processes, we have shown ourselves to be both consistent and progressive.

Our Philosophy is Doing More with Less

The fewer the resources, the more they are optimised. The fewer steps and stages of a process, the more efficient they become. The less time we need to do our best, the more our clients are pleased with the results. We developed an in-house software that freed up to 75% of the workload and allowed our costs to be dramatically lowered. We continuously improve it and take it to the next level, to ensure the high standards of our work and cost efficiency.

Being efficient allows us to be prepared for all scenarios and have a flat-fee policy. Our clients are fully informed from the beginning and do not need to worry about surprise fees. Time is as crucial as money nowadays. Our clients value time the most, which is why they choose us. We deliver our detailed reports on time, answer their enquiries and share important information in a timely manner.

Being able to speed up processes does not mean that we have to compromise on quality. Our reports are accurate and provide all the information that clients want and need to know. Our high-quality reports, coupled with our efficiency and flat-fee structure have attracted a varied portfolio of clients, including Fortune 500 companies.

Bruno Nunes advises international companies and brands, particularly in mainland China and Asia-Pacific on contentious and non-contentious IP issues. Mr Nunes focuses his practice mainly on the luxury industry, entertainment, retail and food and beverages brands.

Macau

Since becoming a Special Administrative Region of China in 1999, Macau, a former Portuguese colony, has become the world's largest casino market. Macau had profits of \$28.3 billion in 2015, which was five times greater than that of Las Vegas.

Due to Macau's large gaming industry and relaxed tax laws, it has become a significant base for wealthy investors. Since 2001, Macau has operated an open-door policy towards Chinese citizens and liberalised the gaming industry.

Throughout this period of unprecedented expansion, Macau has seen a yearly average growth of 14% in gross domestic product (GDP) over the past 10 years, making Macau the world's fastest-growing economy. Its GDP per capita in 2014 was the fourth largest in the world and the second largest with regard to purchasing power parity. Macau also has one of the highest life-expectancy rates, a 200% mobile penetration rate, an unemployment rate of only 1.9% and a high credit rate.

IP LAW FIRM OF THE YEAR IN MALAYSIA



Gow Victor & Co

Gow Jia Jian
Founding Partner
Tel: +603-80510167
ip@gvcolegal.com
www.gvcolegal.com

A sterling boutique legal firm dedicated to Corporate, Commercial and Intellectual Property matters, Gow Victor & Co. is a vibrant, creative, and dynamic full-service firm established for a changing legal landscape.

Consistency and professionalism are our keys to ensure every case is afforded the attention it deserves. An integral part of our services is to respect and collaborate closely with our clients in order to achieve their legal needs.

We have carefully handpicked our team of passionate people to bring you the premium service that you deserve.

Our partners and associates come from a diverse range of backgrounds with the prerequisite qualifications and experience expected in this field. Team members hold world-renowned qualifications from, among others:

- (i) Barrister of Lincoln's Inn, UK
- (ii) Certificate in Legal Practice, Malaysia
- (iii) Northumbria University, UK
- (iv) The ADR group, UK
- (v) The Chartered Institute of Arbitrators, UK
- (vi) The University of Sheffield, UK
- (vii) The University of West England, UK
- (viii) University of Hertfordshire, UK
- (ix) University of Leeds, UK
- (x) University of London, UK
- (xi) University of Wollongong, Australia

We are associated with Licensed Company Secretaries, Trade Mark Agents of Malaysia, Industrial Design Agents of Malaysia, Patent Agents of Malaysia, and Advocates and Solicitors in the High Court of Malaya.

Clients are at the heart of what we do.

When you engage our services, you can be sure that all your legal needs are handled with the utmost care and diligence by our team of experts & professionals, who will not rest in the pursuit of your legal rights and interests.

You, on the other hand, can rest assured that your peace of mind will be taken care of by Gow Victor & Co.

Gow Victor & Co. is as diverse as we are knowledgeable. We understand that the best way to help our clients' unique legal challenges is for us to understand our clients' businesses and the industry.

Gow Jia Jian graduated from the University of Northumbria, UK and was subsequently called to the English Bar at Lincoln's Inn as well as admitted as an Advocate & Solicitor of the High Court of Malaya. Mr Gow's expertise lies in Intellectual Property, franchising, litigation, ADR, corporate and commercial, construction, criminal, maritime, international law, family and probate matters as well as industrial relations and employment matters.

Mr Gow is always delighted to answer your legal questions – don't hesitate to get in touch.

MERGER CONTROL LAW FIRM OF THE YEAR IN THE PHILIPPINES



MOSVELDTT Law Office

Jerry Coloma
Partner
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MOSVELDTT Law Office is a dynamic full-service law firm, committed to delivering success to its clients as the Firm has served as preferred consultants to government agencies, conglomerates, start-ups, and the academe. Drawing from their diverse breadth of experience, the Firm's lawyers bring seasoned and practical legal advice to serve the clients' needs.

In mergers and acquisitions, the Firm has expertise covering all aspects of negotiated acquisitions, including taxable and tax-free mergers, stock and asset acquisitions, spin-off transactions, stock and asset acquisitions, spin-off transactions, management buyouts and other notable projects which the Firm's merger control group has successfully completed include the formation of contractual and concession-type joint ventures on behalf of the Philippines' most successful water service provider with various local water districts for the modernization and improvement of water and wastewater treatment services outside Metro Manila. The total project cost of each of these joint ventures range from 400 Million to 1.6 Billion Philippine Pesos.

The Firm also performed legal due diligence, and drafted the transaction documents, for the acquisition of a popular online fashion platform with a rapidly growing influence in Southeast Asian regions by one of the country's biggest conglomerates.

The acquisition price for the deal was approximately Php 2 Billion.

The Firm also provides legal advice on the newly enacted Philippine Competition Law that promotes fair market competition. The Firm's lawyers co-authored the first Philippine commentary on the Philippine Competition Law which had been praised by a former member of the Philippine Competition Commission as "an intelligent yet accessible distillation of a game-changing legislation". The Firm's lawyers have also acted as consultants for the Philippine Competition Commission on various matters including design, strategy and drafting of various compliance procedures.

Recently, the Firm advised a German lighting company on the implications of its proposed multibillion-peso acquisition of an electronics company in the Philippines. The Firm has also advised a Belgian firm on the need to file a merger notification for an acquisition of a Philippine company with multi-million dollar assets.

In closing deals, the Firm takes pride in its role to secure for its clients, new businesses or markets that serve as the impetus for Philippine economic development.

The Firm has expertise covering all aspects of negotiated acquisitions.

PRIVATE M&A LAW FIRM OF THE YEAR IN THE PHILIPPINES



Zambrano Gruba Caganda & Advincula

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Zambrano Gruba Caganda & Advincula (“ZGLaw”) is a full-service law firm highly regarded for its expertise on contentious and advisory tax. It specializes in banking and finance, capital markets, foreign investments, general corporate and commercial matters, and dispute resolution. Recently, the firm participated in international arbitration cases in Singapore and Hong Kong. ZGLaw has likewise been engaged to offer legal advice and guidance on competition and data privacy laws.

Throughout the years, the firm has rendered service to companies in banking, power generation and supply, retail and manufacturing industries, and including restaurants, colleges and educational institutions, cooperatives, export enterprises, trade associations, and religious institutions. It has a stellar list of local clients, including BDO Unibank, Inc., Asia United Bank Corporation, Philippine Bank of Communications, Philippine National Bank, Kepco Iljan (a consortium between the Korea Electric Power Corporation [KEPCO], and Team Energy Corporation [a joint venture between Tokyo Electric and Marubeni], Philippine Airlines, and Puregold Price Club, Inc. The firm advises multinational corporations on capital raising and bond flotation issues. Noting the rapid growth of the Philippine economy resulting in foreign direct investments, ZGLaw has a specialist foreign

investment practice that regularly advises on investment registration with the Philippine Central Bank, as well as investment incentives by the Board of Investments, the Philippine Economic Zone Authority (PEZA), Tourism Infrastructure and Enterprise Zone Authority (TIEZA), Clark Development Corporation (CDC) and Subic Bay Metropolitan Authority (SBMA).

The firm has done extensive work in M&A in advising both domestic and international clients. In the domestic field, ZGLaw advised VFC Land Resources on the acquisition of a majority stake, valued at roughly USD 133 Million, in Philippine Bank of Communications, a publicly listed Philippine commercial bank.

ZGLaw advised the following clients: (1) Puregold Price Club, Inc. on its USD 189 Million IPO; and (2) Cosco Capital, Inc. on the deal structure and requirements for regulatory approvals surrounding the acquisition of an LPG Company.

In 2017, ZGLaw formed an alliance with WongPartnership and consequently became a member of the WPG Law Network. With Singapore as its base, the WPG Law Network brings together a group of five prominent law firms across seven countries in a collaboration to provide clients with legal services in the ASEAN, China and the Middle East.

ZGLaw continues to grow in size and in its fields of practice whilst keeping its core values of excellence, diligence, innovation and service foremost.

TRANSPORTATION LAW FIRM OF THE YEAR IN SINGAPORE

Haridass Ho & Partners

Haridass Ho & Partners is a medium-sized firm with a niche practice in the fields of Admiralty, Shipping and International Trade whilst handling a broad spectrum of legal services.

Haridass Ho & Partners believe in the importance of personalised service and solicitor-client relationship, which are vital building blocks in the successful completion of any instructions. The firm aims to provide speedy cost efficient legal advice and solutions to problems. With this in mind, the firm is structured to allow for the formation of project groups to undertake specific matters and instructions in a variety of areas of practice. This system of grouping allows for multi-disciplinary teams of lawyers to render collective expertise to a particular project or matter if there is a need for this approach.

PRACTICE AREAS:

- Arbitration & Alternative Dispute Resolution
- Admiralty, Commercial & Corporate Litigation
- Vessel Sale & Purchase
- Real Estate/Conveyancing

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Haridass Ho & Partners

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WOMEN'S RIGHTS LAW FIRM OF THE YEAR IN SINGAPORE

Your family matters

A good example has twice the value of good advice.

Dr. Anamah Tan is a lawyer specialising in family law and a women's rights activist. In 1974 she was, together with seven others, a founder member of the Singapore Association of Women Lawyers (SAWL). The association aims to raise legal literacy among the community, particularly the under-privileged and women in blue-collar jobs in Singapore.

As a women's rights lobbyist, Anamah has campaigned against gender discrimination, and in particular, calling for better protection for women from domestic violence.

"We are people-centred. [...] Each trust is bespoke, as each family, each institution is different from the next."

"I always wanted to have a boutique firm that provides holistic family solutions when a marriage breaks down. You start from the interests of

clients first and foremost, and closely followed by the children's, which, sad to say, was not always achieved. It's always been my mission to try to limit the fallout on the children.

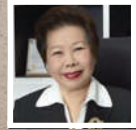
"I still think the conciliatory approach is the best. I am so happy that it's now quite the accepted norm. [...] Others might think of retiring at my age, but I feel so energised, as this has always been my dream. I want Singapore on the global grid for the trust industry."

From an interview with business.com.sg, July 2016

Throughout her career, Dr Tan has served in myriad leading capacities in major women's councils and organisations and on ministerial committees on community and family projects. She is currently the Immediate Past President and Adviser to the ASEAN Confederation of Women's Organisations (ACWO) and was elected President of the International Council of Women (ICW), a century-old world body headquartered in Paris.

DR. ANAMAH TAN

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IP LAW FIRM OF THE YEAR IN TAIWAN

Deep & Far Attorneys-at-Law Yu-Li Tsai, Partner Patent Attorney



道法法律事務所
DEEP & FAR Attorneys-at-Law

Established: Since 1992

Tenet: § Quality | Reliable | Invaluable §

Services: IP Right Prosecution & Litigation, Corporate Legal & Consulting, IP Value-Added Services

Focus: Patents, Trademarks, Copyrights, Trade Secrets, Unfair Competition, Licensing, Counseling, Litigation, Transaction

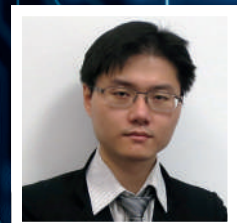
Territories: Taiwan, Mainland China, Hong Kong, and Macau

Fields: Mechanics, Chemistry, Pharmacy, Biology, Electronics, Optics, Telecommunications, and Computer Sciences

Clients: InterDigital, MPS, Schott Glas, Toyo Ink, Motorola, Cypress, Armani, CICC, Sun Pharma, Intercept, Torrent, Lupin, Piramal...

Members: The patent attorneys and patent engineers in Deep & Far normally hold outstanding and advanced degrees and are generally graduated from the top three universities in this country

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TRADEMARK LAW FIRM OF THE YEAR IN TAIWAN

LEXCEL PARTNERS
ATTORNEYS AT LAW
A MEMBER OF LEXGROUP

律安法律事務所

Lexcel Partners IP

Jolene Wang

Partner

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The name of “Yu’an” is the meaning of Dunhuang Anhe, which expresses the firm’s solution to the pursuit of equity and coordination in legal affairs. The English name “Lexcel Partners” of the firm expresses the same important concept of the firm. The “Lexcel” prefix “Lex” represents the law in Latin and combines the “excel” specialization to convey the firm’s commitment to excellence and professionalism in the legal field.

The firm has a first-class legal talent, and the team has more than a master’s degree in law and business. Our professionals have different expertise and valuable experience in handling national and international cases, enabling us to provide professional advice and services to companies in all fields, especially corporate investment, corporate mergers and acquisitions, securities issuance and trading, finance and asset management, labor planning, foreign investment, public works, dispute resolution and public policy.

We are proud of our ability to provide tailored and pragmatic local legal services with an international perspective. Our client base includes well-known domestic and foreign institutions, companies and listed companies. We also work closely with foreign law firms, accounting firms and financial advisors based on the needs of individual clients. “Diligence,” “professional,” “innovation,” “efficiency” and “ethics” are the values that the firm handles.

The firm is also committed to public welfare because we believe that the law must serve the community. The firm participates in a number of public welfare programs. In addition, the firm expects and instructs its

colleagues to invest no less than 100 hours a year in public welfare activities.

In many legal services, we provide the highest standards of service for our customers with high efficiency and quality. The human resources and flexibility of the firm enable the firm to handle case commissions of all sizes. In order to meet customer needs, professional lawyers in various fields work together to create the best solution.

The firm provides extensive and in-depth consulting services on corporate and investment-related regulations and is able to develop a tailor-made and pragmatic business plan for its clients’ business operations. The firm can represent clients who need to apply for various licenses, and apply for various licenses including investment license, company registration and factory registration.

We have established a service platform with Tongan Smart Property Management Co., Ltd. to share more than 20 years of experience in patent and trademark application, maintenance and litigation. Through a combination of legal professions and technology professionals, we are proficient in the application process and litigation. In addition, through a multinational service platform established with foreign law firms, it provides comprehensive legal advice and services on various intellectual property-related legal issues, such as patent law, trademark law, copyright law and business secret law, including intellectual property. Case application, registration and maintenance, global intellectual property planning, dispute handling, technology transfer, etc. The firm also assists clients in infringement identification, search and warning, and the initiation and strategic application of civil criminal proceedings.



AFRICA & THE MIDDLE EAST **WINNERS**



Economic growth in the Middle East and North Africa (MENA) region is forecast to improve modestly according to The World Bank's MENA Economic Monitor, reaching an average of 2.6% in 2019-2020. Oil exporters will significantly benefit from higher oil prices and external oil demand that will likely remain high, as well as domestic reforms. Oil importers are expected to benefit from reforms, rising trade with Europe and China, and financial inflows from MENA oil exporters.

While overall growth appears robust, the pace of the economic recovery in the region is still sluggish. Challenges – including the slow pace of reforms, a temptation to return to pro-cyclical fiscal policies in the wake of higher oil prices, rising debt levels, and high unemployment rates among youth and women – still exist and, if not addressed, could deter economic recovery and hamper long-term growth prospects in the region.

To accelerate growth and create jobs for millions of unemployed youth, MENA countries will have to develop a digital economy that takes advantage of its young and educated workforces. This will require the adoption of new technologies and even the provision of “digital public goods” such as fast and reliable broadband Internet and digital payment solutions.

Countries in MENA possess all the ingredients they need to move into the digital future. Their well-educated youth have already adopted new digital and mobile technologies, but, this is still in its infancy, and young people in MENA face obstacles in putting technology to productive use.

Seizing the opportunities that the digital economy offers the MENA region will require a significant push. Policy-makers will need to work on multiple fronts, while making the best use of all available tools.

The “New Economy”: An Agenda for Youth and Women Economic Empowerment – Countries in the Middle East and North Africa have large, well-educated youth populations that have already adopted new digital and mobile technologies on a wide scale. They have a highly educated female population. That combination has immense potential to drive future growth and job creation. The question is whether the region can adapt to a new economic reality.

The Middle East “Middle Income Trap” – For developing countries, achieving middle-income status is both a blessing and a curse. While extreme poverty and deprivation have been overcome, what typically follows is a growth slowdown that, historically, has made further progress towards high-income levels exceedingly rare. That has certainly been the case for the largely middle-income countries of the Middle East and North Africa (MENA). The pervasiveness of the middle-income trap among MENA countries points to common structural impediments to growth. In particular,

all suffer from a lack of private-sector dynamism, owing to their lack of will or ability to adopt the latest technologies. This has precluded sustained productivity growth, without which it is impossible to sustain an increase in overall living standards.

Growth in Sub-Saharan Africa is Slower than Expected

Sub-Saharan African economies are still recovering from the slowdown in 2015-16, but growth is slower than expected, according to Africa's Pulse, the bi-annual analysis of the state of African economies by the World Bank.

“The region's economic recovery is in progress but at a slower pace than expected,” said Albert Zeufack, World Bank Chief Economist for Africa. “To accelerate and sustain an inclusive growth momentum, policy-makers must continue to focus on investments that foster human capital, reduce resource misallocation and boost productivity. Policy-makers in the region must equip themselves to manage new risks arising from changes in the composition of capital flows and debt.”

Slow growth is partially a reflection of a less favourable external environment for the region. Global trade and industrial activity lost momentum, as metals and agricultural prices fell due to concerns about trade tariffs and weakening demand prospects. While oil prices are likely to be on an upward trend in 2019, metals prices may remain subdued amid muted demand, particularly in China. Financial market pressures intensified in some emerging markets, and concern about their dollar-denominated debt has risen amid a stronger US dollar.

The slower pace of the recovery in Sub-Saharan Africa is explained by the sluggish expansion in the region's three largest economies, Nigeria, Angola and South Africa. Lower oil production in Angola and Nigeria offset higher oil prices, and in South Africa, weak household consumption growth was compounded by a contraction in agriculture. Growth in the region – excluding Angola, Nigeria and South Africa – was steady. Several oil exporters in Central Africa were helped by higher oil prices and an increase in oil production. Economic activity remained solid in the fast-growing non-resource-rich countries, such as Côte d'Ivoire, Kenya, and Rwanda, supported by agricultural production and services on the production side, and household consumption and public investment on the demand side.

Public debt remained high and continues to rise in some countries. Vulnerability to weaker currencies and rising interest rates associated with the changing composition of debt may put the region's public debt sustainability further at risk. Other domestic risks include fiscal slippage, conflicts, and weather shocks. Consequently, policies and reforms are needed that can strengthen resilience to risks and raise medium-term potential growth.



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COMMERCIAL LAW FIRM OF THE YEAR IN THE DEMOCRATIC REPUBLIC OF THE CONGO

THAMBWE MWAMBA & ASSOCIATES (TM&A)

Thambwe Mwamba & Associates (TM&A)

Liliane Mubanga Wetungani
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Thambwe Mwamba & Associates (TM&A) is a full-service law practice with market-leading expertise in corporate and commercial law, power (energy, oil & gas and mining), tax law, real estate and insurance, labour and social security law, criminal law, consultancy and negotiations, as well as civil dispute resolution.

Despite an ever-growing complexity of legal matters resulting from the globalisation of markets and business – which require an ever-increasing specialisation of lawyers – TM&A has developed a bespoke approach, through work and dedication, to distinguish itself in the DRC over the years. Its lawyers have received specialised training, enabling them to efficiently and effectively counsel clients from all over the world in diverse aspects of law, maintaining personalised client relationships and professionalism in business matters. This approach enables TM&A to tailor its response to the needs of clients, further cementing the firm's good reputation.

Liliane Mubanga Wetungani, a lawyer and senior executive at the firm, is a member of the International Criminal Bar and former member of the Bar Council of Kinshasa/Gombe, a lawyer at the Bar of Kinshasa/Gombe, and a mining and quarrying attorney. She also holds a Bachelor of Laws – private and judicial – and is a certified law professional in areas such as OHADA, public procurement, intellectual property, entrepreneurship, facilitation and conciliation, oil & gas, and insurance. She is currently studying for an online Master of Laws (LL.M) in International Commercial Law.

Ms Mubanga Wetungani noted: "Being in a continual learning process, and having handled many cases over the last 20 years in commercial law, have helped me to build my experience. For the future, TM&A has an annual plan for capacity building for its members in different fields based on trends and developments on regional and global levels."

Located in Kinshasa, the capital, with more than 6000 active lawyers as per 2018 statistics, TM&A is listed in the top 10 law firms in DRC. Among many key issues related to commercial law, TM&A has handled cases related to OHADA, which is currently in application in 17 African countries, with debt recovery cases being on top of the list. For the coming 12 months, the firm's plan is to implement training for lawyers to leverage up its potentialities, resulting in attracting more high-value customers, and to get more visibility in the world.

"And as one of the ways to target high-value customers, we are strategising our web presence to strengthen our position as a credible and well-branded law firm," said Ms Mubanga Wetungani. "Today, the firm has a large number of clients in banking, mining and oil & gas, customs and excise construction – as well as major work trades, among other areas, dealing with a domestic and international client base and liaising with law firms in Canada, France, Belgium and Great Britain."

TM&A is listed in the top 10 law firms in DRC.



MERGER CONTROL LAW FIRM OF THE YEAR IN EGYPT



Zulficar & Partners

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Partner
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Zulficar & Partners is an international corporate law and arbitration practice firm based in the Nile City Building in the heart of Cairo, Egypt. It mainly specializes in Banking and Project Finance, Mergers and Acquisitions, Capital Market Procedures and Transactions, Oil & Gas, IT, Anti-Trust, Litigation and International Arbitration. The Firm offers a comprehensive range of legal services to a diverse array of commercial, industrial, and financial Clients both in Egypt and internationally. Established in June 2009, the Firm has ten partners and more than 40 associates.

The Firm provides a comprehensive range of state-of-the-art legal services for its wide variety of international and domestic corporate and governmental Clients as well as other entities, such as non-profit organizations. It is currently growing at an accelerated pace and has already established itself as a market leader and precedent maker.

People

Drawing on the unparalleled expertise of its partners and associates, the Firm brings to the legal market a blend of exceptional individual skills as well as more than 35 years of legal experience. The Firm prides itself as having star quality partners and associates possessing recognized track records in establishing precedents and introducing innovative products, structures and solutions to the Egyptian market through their creative and problem-solving approach.

Clients

Members of the Firm have handled throughout their long years of experience incorporation and/or corporate advice on a regular basis for major corporate Clients, including for example General Motors Egypt, Orange, National Bank of Egypt, Citibank N.A. Egypt Branch, Arab African International Bank, EFG Hermes Holding Company and more.

Similarly, members of the Firm have been involved in almost all of Egypt's major mergers and acquisitions, during the last three decades, on behalf of buyers and/or sellers, and, in some cases, as transaction counsel. These include, as examples, the USD 300 million Heineken acquisition of Al Ahram Beverages Company (ABC), the USD 700

million acquisition of Suez Cement by Ciment Français, the USD 420 million acquisition of MIBank and then its merger into National Société Générale Bank and more.

Approach

Zulficar & Partners is founded on the achievements, track record and expertise of its members, on the aspiration and ambition to be one of the best in the region, on a shared vision of a truly specialized Firm with global outreach and expertise. Our Firm distinguishes itself by its strict observance of a set of uncompromising values and principles that mark our identity and professional culture. We also pride ourselves on being cost- and time-efficient. This is further enhanced by forming a dedicated team for each Client comprising the lawyers we believe would be best suited to advise each particular Client. Such team is coordinated by a partner who acts as Client manager. Moreover, Zulficar & Partners has a specialized department for follow-up purposes to ensure providing our Clients with timely responses.

Awards & Recognitions

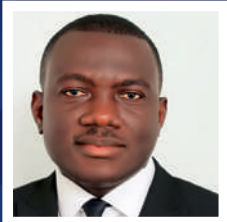
Recently in 2019, IFLR ranked the Firm as Tier 1 in Banking, Capital Markets, M&A and Project Finance. Similarly, Chambers & Partners ranked the firm as Band 1 in Banking & Finance and Dispute Resolution. Furthermore, Global Law Experts awarded the firm as Merger Control Law Firm of the Year.

In 2018, Zulficar & Partners was awarded by Thomson Reuters PFI Global Multilateral Project Finance Deal of the Year, for having advised the Egyptian Electricity Transmission Company (EETC) in connection with Egypt's Solar Program in Benban. The internationally acclaimed Program secured financial closure for 30 solar projects having an aggregate installed capacity of approximately 1600 MW and a total FDI of USD 2.2 Billion, making it the largest solar park in the world, upon completion by the end of 2019.

In 2017-2018, IFLR ranked the Firm as Tier 1 in Banking, Capital Markets, M&A and Project Finance. Similarly, Legal 500 ranked the Firm as Top Tier in Banking and Finance, Corporate, M&A and Dispute Resolution. Furthermore, Chambers & Partners ranked the Firm in 2017-2018 as Band 1 in Banking and Finance and Dispute Resolution: Arbitration and as Band 2 in Corporate, M&A.



BANKING REGULATION LAW FIRM OF THE YEAR IN GHANA



Nobisfields

**Theophilus Tawiah
Partner**

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Nobisfields is a corporate and commercial law firm in Accra, Ghana. We are regulated and authorised by the General Legal Council to provide legal services.

We are one of the leading business law firms, undertaking work for the leading companies and organisations doing business in Ghana.

At the heart of our strategy is looking after our clients. We advise on a wide range of commercial transactions and issues, and have the expertise to understand clients' concerns and needs, no matter what field they operate in.

We provide the highest quality of services to our clients. We provide high-end legal and tax advice to a large number of the most dynamic and successful organisations.

We have a formidable and unique combination of expertise and culture; and we rely on outstanding individuals to shape the firm for the future and the success of our clients.

Theophilus Tawiah is a Managing Partner at Nobisfields.

He specialises in a number of areas of law including banking and finance, corporate/commercial, energy, employment, corporate governance, mergers and acquisitions, capital market, projects, tax and litigation. He is the Chairman of the Tax and Commercial Policy Committee at the UK Ghana Chamber of Commerce (UKGCC). He is a Law Lecturer at the University of Professional Studies, Accra.

He has provided legal and tax services to a number of multinational and local companies doing business in Ghana.

He has a wide and extensive experience in the provision of services to many clients in financial services, energy, mining & utilities, consumer and industrial products and telecommunications sectors.

He previously worked at Ernst & Young (EY), where he held a variety of positions.

He has work experiences in Ghana, Liberia, Sierra Leone, Nigeria and the United Kingdom.

He is a contributor to the World Bank Doing Business report and Banking Regulation (Ghana) for Getting the Deal Through.

Theophilus holds qualifications, including: Barrister and Solicitor of the Supreme Court of Ghana; Member, Chartered Institute of Taxation; QCL from Ghana School of Law; LLM from Cardiff University; LPC from De Montfort University; LLB from University of Leicester; BCom (Accounting and Finance) from University of Cape Coast. He is also a member of the Ghana Bar Association, International Fiscal Association and the Chartered Institute of Taxation, Ghana.

Finance & Projects Development

Banking and Finance: We advise companies on acquisition finance; asset finance, derivatives, structured finance, real estate finance; financial restructuring; debt finance; trade and export finance; insolvency and restructuring. We advise banks on keeping up with their obligations under the changing financial laws and regulations.

Securities / Capital Markets Law: The team assists investment banks, governments and corporates to raise funds through the capital markets, as well as helping clients to restructure existing financial commitments. The team offers expertise in a broad range of capital market products, including equity and debt offerings, complex structured financial products and securitisations.

Projects: We advise companies and financial institutions on developing and financing projects. We mainly focus on Energy, Infrastructure and Public Private Partnership (PPP).

FAMILY LAW FIRM OF THE YEAR IN ISRAEL

Ruth Dayan - Law Firm is one of Israel's leading firms specializing in family law. Our practice includes managing procedures and legal representation in cases of divorce, wills, and inheritances, and various aspects of family law as well as mediation. The firm was established in 1998 by Ruth Dayan Wolfner and has grown rapidly due to the sensitive approach, comprehensive understanding of the complex aspects of all areas of family law and effective results achieved in the various courts or through mediation. We offer the highest standard of legal representation in divorce cases, contesting wills, challenging inheritance, providing legal documents of all kinds, mediating, drawing up legal agreements, taking statements and investigating witnesses.

Areas of Specialization:

Family Law: The firm specializes in all aspects of family law and has expertise in managing procedures in the Family Matters Courts including:

Division of Property: This specialization includes an equitable balance of resources, liquidating partnerships in assets and family companies, protecting rights and locating concealed assets.

Support Claims: The firm has extensive experience in claims for alimony and support for women and children, including claims for decreasing or increasing payments, verifying amounts of salary and income, and standard of living.

Child Custody: The firm handles custody arrangements including claims for joint custody, changes in custody arrangements, protecting the rights of children regarding their relations to both parents and the extended family, and claims relating to abduction of children.

Abduction of Children: The firm handles legal procedures, as dictated by The Hague Convention, concerning the abduction of children to and from Israel.

Rabbinical Courts: The firm is highly experienced in appearing before the Rabbinical Courts including an understanding of relevant Hebrew Law and

matters related to receiving a Jewish divorce ("get"), obtaining alimony and child support payments, and the division of property according to Jewish Law ("Halacha").

Drawing up Financial and Divorce Agreements including Mediation: Until reaching an agreement that is acceptable for both parties, the firm has special expertise in carrying out short and effective mediation procedures.

Wills and Inheritances: The firm's expertise includes drawing up wills, contesting wills, drawing up requests for inheritance court orders, and submitting claims on various issues relating to bequests, acting as executors of inheritances and other issues concerning this field.

Common Law Marriage: Claims and protecting legal rights of cohabiting couples. These claims include property claims, inheritance rights, support payments, and recognition by various institutions and organizations.

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INTELLECTUAL PROPERTY LAW FIRM OF THE YEAR IN JORDAN



IP Prosecution
Litigation
Anti Counterfeiting Services
Patent and Technology
Investigation and Border Measures

Bahrain | Egypt | Iraq | Jordan | Kuwait | Lebanon | Libya | Morocco | Oman |
Palestine | Qatar | Saudi Arabia | Sudan | Syria | Tunisia | Turkey | U.A.E | Yemen

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IP LITIGATION LAW FIRM OF THE YEAR IN NIGERIA



S. P. A. Ajibade & Co.

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The Intellectual Law Department of S. P. A. Ajibade & Co. is involved in virtually all aspects dealing with the maintenance, protection and enforcement of industrial and intellectual property rights either in isolation or as an offshoot of related transactional matters.

We are particularly skilled in all maintenance work at the Nigerian Trade Marks and Patents Registry involving the application for, publication, registration and renewals of trademarks. We also undertake the assignment of trademarks and the recordation of Registered User Agreements to third parties or subsidiaries. Our expertise extends to the filing, prosecution or defense of our clients' applications in opposition proceedings before the Registrar of Trade Marks. We can advise on a wide range of legal issues relating to Nigerian laws and policies on intellectual property protection and enforcement that are specifically tailored to suit our clients' varying and ever-evolving needs.

In the area of enforcement, the intellectual property department in tandem with the Dispute Resolution department is versed in the prosecution and or defence of Copyright, Trademarks and Patent infringement actions at various levels. Our firm handles applications for the issuance of product licenses before the National Agency for Food and Drug Administration & Control (NAFDAC) and can

advise on transfer of technology requirements within the Nigerian investment climate.

John Onyido is the partner in charge of the Intellectual Property and Technology Department at S. P. A. Ajibade & Co. John has garnered considerable experience and expertise in the field of Intellectual Property Law both in the general maintenance of various IP rights and related litigation. He has acted for a number of multinational companies in the protection and enforcement of their IP rights in Nigeria, appearing before superior courts of record in trademark and copyright enforcement proceedings. He has obtained Anton Piller Orders and Interlocutory/permanent injunctions against counterfeiters in multi-party class actions. He holds multiple postgraduate law degrees including a specialized degree in IP law from Benjamin N. Cardozo School of Law, New York. John is admitted to practice as an attorney in New York State, the US Court of Appeals for the 2nd Circuit and the US Supreme Court. He currently sits on the Editorial Board of the Copyright Lawyer Magazine based in the United Kingdom.

S. P. A. Ajibade is a leading corporate and commercial law firm established in 1967. The firm provides cutting-edge services to both its local and multinational clients in the areas of Dispute Resolution, Corporate Finance and Capital Markets, Real Estate and Succession, Energy and Natural Resources, Intellectual Property, Shipping and Maritime, Telecommunications and Taxation.

SOCIAL JUSTICE LAW FIRM OF THE YEAR IN SOUTH AFRICA / SPECIALIST LAW FIRM OF THE YEAR IN SOUTH AFRICA



Winner: CCAA Achievement Award & Finalist: Specialist Law Firm of the Year, 2018 African Legal Awards



Stellenbosch University Law Clinic

Dr Theo Broodryk
Managing Attorney
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The Stellenbosch University Law Clinic (SULC) is the leading South African specialist law firm, the leading South African social justice law firm and the leading African university law clinic. SULC is a law firm situated in Stellenbosch, Western Cape, South Africa. It formally commenced operations in 1988. SULC's core business is to deliver quality legal services and legal education and training. SULC also engages in impact matters and promotes, encourages and supports published research and other meaningful academic engagements by SULC employees, from publishing in accredited journals to research collaborations with international institutions on practice-informed legal education initiatives.

SULC's vision is a community that is legally empowered and that possesses a strengthened capacity to exercise their rights, either as individuals or as members of the community, law graduates who are professionally trained and are at the highest echelons insofar as their employability is concerned and a broader South African community that is sensitised to their social justice responsibilities.

SULC has a proven record of successful impact litigation up to the highest court of the country, the Constitutional Court. SULC's practitioners are leaders in their respective fields, which include class action litigation, credit and consumer protection, evictions, family law, disability law and general civil litigation. The practitioners' work and research have been published extensively, and they are often approached by popular media as its first port of call. They frequently speak at national and international forums, and their comments and submissions have directly influenced law reform on more than one occasion. They have also been awarded international research scholarships and fellowships and stand at the forefront of the development of legal theory in their domains.

As a result of the SULC's reputation as a leading pro bono practice on the African continent, it is engaged in various collaboration projects with other influential organisations and individuals who share its vision.

SULC's practitioners are leaders in their respective fields.

VERMA | CONSULT ATTORNEYS

Vemma Attorneys is a full-service Corporate Law Firm. We provide intuition at the point where law, business and government meet, supporting your goals and achieving successful outcomes.

Our multidisciplinary team of lawyers provides unrivalled access to expertise and invaluable connections on the ground. We are dedicated to helping you across the spectrum of your critical business and legal issues. We take time to understand your industry so we can work as an extension of your team.

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TRADEMARKS LAW FIRM OF THE YEAR IN TANZANIA



Vemma Attorneys offers legal services and advisory on a broad spectrum to include Intellectual Property Law, Competition Law, Mergers and Acquisitions, Banking and Financial Services, Employment and Labour Relations Laws, Corporate and Commercial Law, Telecommunications Law, Construction, Real Estate and Conveyance, Legislative and Regulatory Review, Company Secretarial Services, Oil, Gas and Mining Law, Public Law and Policy, Business Immigration, Tax Law and Investment and Trade Laws.

Intellectual Property Law

Vemma Attorneys has experienced attorneys to help clients obtain, protect and enforce intellectual property rights in Tanzania, as well as maximize intellectual property through various business transactions.

The firm's IP attorneys regularly counsel clients about patents, trademark, copyrights, trade secrets and practice before government agencies to secure those rights. Our IP lawyers work closely with our corporate clients to ensure maximum security for Clients Intellectual Property properties and prevent unwelcomed IP claims. Vemma has represented several Clients in the construction, services, telecommunications, financial and health sectors in relation to various forms of IP claims and also in registration and maintenance of registered trademarks and service marks in a timely and cost-effective manner.

Competition Law, Mergers and Acquisitions

Vemma provides services on competition law with special focus on regulatory control over mergers and acquisitions. The services include assisting clients in determining whether their behavior or agreements with other persons may be regarded by competition authorities as anti-competitive; advising clients on the process and authorities involved in investigation of mergers and acquisitions; advising our clients on notification and review process; advising clients on the consequences of failure to notify or late notification of a notifiable mergers and acquisitions; advising clients on confidentiality matters in the notification and review process and representing clients before competition authorities.

Vemma has strong expertise in mergers and acquisition work. The firm represents both buyers and sellers in acquisitions, divestitures and joint ventures. Vemma attorneys are very experienced on all key legal issues on mergers and acquisitions starting from negotiating heads of agreement to completion of the transaction. The firm's recent experience includes providing advisory services; from negotiating heads of agreement to completion of the transaction to a local telecommunication company in possession of a 4G LTE license in a US\$ 17 Million merger and acquisition deal by the multibillion telecommunication company.

INTERNATIONAL TRANSACTIONS LAW FIRM OF THE YEAR IN TUNISIA



EL AJERI LAWYERS

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Primary area of expertise: Business Law

Secondary areas of expertise: Litigation & Arbitration

Attorney at the Court of Cassation, Mediator trained in Mediation, Arbitrator. He is specialised in all matters related to Business Law, Corporate, M&A, Negotiation, Mediation and Arbitration.

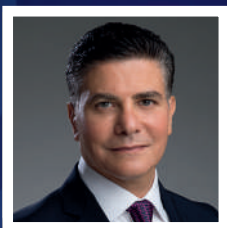
Mohamed Lotfi El Ajeri holds a Bachelor's Degree in Law from the University of Paris Nord (1995); of a Master's Degree in Judicial Studies from the University of Paris Nord (1996) and a Post-graduate Diploma in Business Law from the University of Paris Nord (1997). He also attended courses in preparation of the International Legal Studies Certificate at the University Paris II, Institute of Higher International Studies.

Mohamed Lotfi El Ajeri manages one of the most known law firms in Tunisia and North Africa, an official partner of DLA Piper. He is endowed with skills in all the fields of business law, notably in company law, commercial law, mergers and acquisitions, technologies law, intellectual property, labour law, dispute resolution, arbitration, mediation, tax law, private

international law, foreign investments, public market law, telecommunication law, pharmaceutical law, banking law, environment law, competition & distribution etc.

He works with a multidisciplinary team specialised in tax consultancy, accountancy consultancy, engineering consultancy and technical aid consultancy. He is well positioned to manage international transactions and litigation matters involving multijurisdictional issues in several legal systems around the world and to act on multi-jurisdictional internal and external investigations. He regularly advises financial institutions and international companies on internal and external investigations. He is globally active with offices and highly skilled practitioners in Africa, Europe, the USA and the Asia-Pacific region. Lotfi El Ajeri has a very strong international network in assisting multinational companies in multi-jurisdictional investigation by various regulators and prosecutors.

DISPUTE RESOLUTION LAW FIRM OF THE YEAR IN THE UAE



Motei & Associates

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Motei & Associates, a Dubai-based law firm, prides itself on having adapted to ever-changing legal practices. As a legal services provider, its experts have adopted a unique approach to how they manage their workflow with clients virtually, to the way they provide services to clients as compared to the practices that the legal industry has traditionally employed.

The United Arab Emirates operates an essentially civil law jurisdiction heavily influenced by French, Egyptian and Sharia "Islamic" law (in relation to family matters). Lawyers in mainland Dubai operate at the discretion of the Dubai Legal Affairs Department (DLAD). In addition, law firms must obtain a professional licence from the Dubai Department of Economic Development (DED) or the Dubai International Financial Centre (DIFC) if the firm is located in DIFC. Foreign lawyers are also required to maintain an annual registration at DLAD.

Heading the Dispute Resolution Practice, Ashraf El Motei specialises in civil and commercial contentious matters. His practice encompasses a broad spectrum of corporate/commercial areas with specific focus on all types of real estate disputes, including sale and purchase, distressed/cancelled developments, enforcement of judgements and security, employment, professional negligence and healthcare.

He noted: "In addition to my civil litigation practice, I have represented clients in numerous arbitration cases under the rules of the International Chamber of Commerce (ICC), DIFC-LCIA, and the Dubai

International Arbitration Centre (DIAC). I advise on all aspects of the arbitral process, from the amicable negotiations prior to the commencement of proceedings, throughout the enforcement of final awards, either in the country of issue or worldwide pursuant to the New York Convention. I have also served as an arbitrator and co-arbitrator in several significant arbitrations."

According to Mr El Motei, litigation is a time-consuming process that comes with inherent risk, which is why Motei & Associates focuses on resolving disputes to the benefit of the client through direct negotiation and mediation.

In the past 12 months, the firm's successes have included acting as lead counsel to secure a landmark ruling in the UAE against a property developer, which failed to construct a residential complex over one of the most beautiful beaches in the UAE, despite collecting more than £150m from at least 800 investors worldwide.

"Having had the opportunity to handle one of the most controversial real estate cases in the UAE has certainly opened more doors for us in the international market," added Mr El Motei. "In fact, we became one of the household names for such cases in the UAE since then. Meanwhile, we have four objectives for the remainder of 2019: 1. Recruit and retain talent at the right level; 2. Provide legal certainty and excellent client service in this changing world by embracing innovation, technologies and tools; 3. Focus on developing our cyber security risk management practice; and 4. To be one of the most trust-worthy/reliable legal services providers in the UAE."



Our Listings section contains the details of additional winners from around the world.

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EUROPE

DATA PROTECTION LAWYER OF THE YEAR IN AUSTRIA



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AVIATION LAW FIRM OF THE YEAR IN BELGIUM



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The law firm for Global
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GDS advocaten
The law firm for Global
Transport and Trade

GREECE-EU COMPETITION LAWYER OF THE YEAR IN BELGIUM

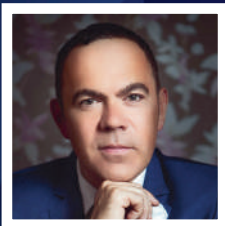


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INTERNATIONAL TAX LAW FIRM OF THE YEAR IN BELGIUM

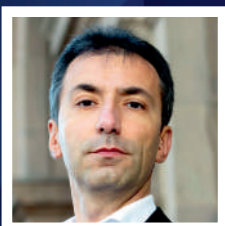


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Vanbelle
ADVOCATENKANTOOR · CABINET D'AVOCATS · LAW FIRM

INTELLECTUAL PROPERTY LAW FIRM OF THE YEAR IN BULGARIA



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PAVLOV & CO
INTELLECTUAL PROPERTY AND LAW OFFICE

BOUTIQUE - CONTRACT LAW FIRM OF THE YEAR IN CYPRUS



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EDITORS' CHOICE - IMMIGRATION LAW FIRM OF THE YEAR IN CYPRUS



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EDITORS' CHOICE - REAL ESTATE LAW FIRM OF THE YEAR IN CYPRUS



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FINANCIAL SERVICES SECTOR LAW FIRM OF THE YEAR IN CYPRUS



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& Associates LLC)**

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K. ARGYRIDOU & ASSOCIATES LLC

M&A LAW FIRM OF THE YEAR IN CYPRUS



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Advocates & Legal Consultants

COMMERCIAL ARBITRATION EXPERT OF THE YEAR IN ENGLAND



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International Arbitrator and Mediator**

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CONTRACT LAW FIRM OF THE YEAR IN ENGLAND

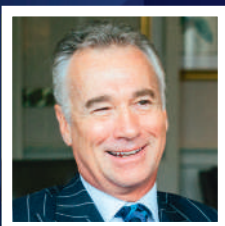


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EM Law

DISPUTE RESOLUTION MEDIATOR OF THE YEAR IN ENGLAND



Colin David Russ t/a CDR

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cdr

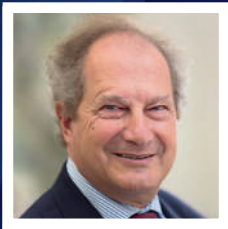
FRENCH PROPERTY LAW FIRM OF THE YEAR IN ENGLAND

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MEDIATION EXPERT OF THE YEAR IN ENGLAND



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Lux Mediation

BOUTIQUE - CRIMINAL FRAUD LAW FIRM OF THE YEAR IN ENGLAND - WEST MIDLANDS



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IP LAW FIRM OF THE YEAR IN FINLAND



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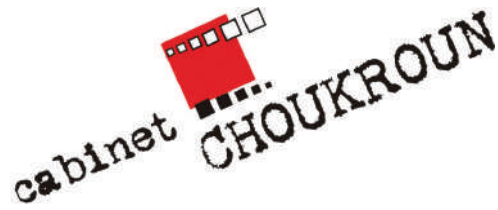


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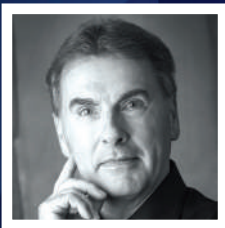
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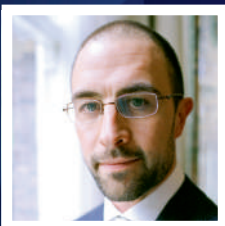


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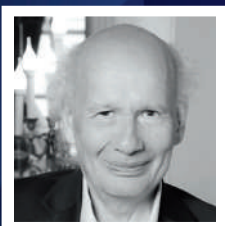


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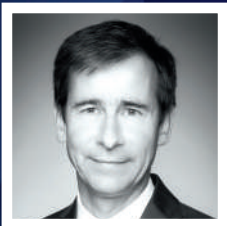


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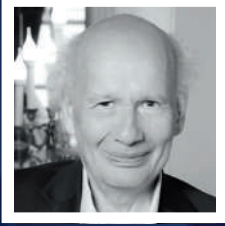


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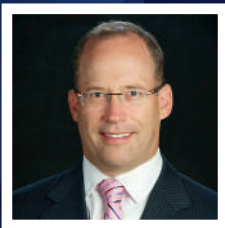


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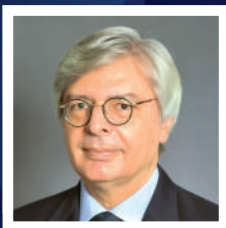


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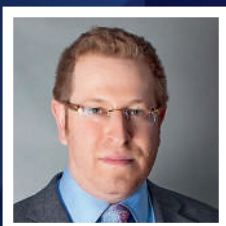
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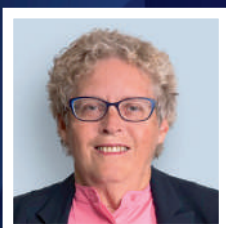
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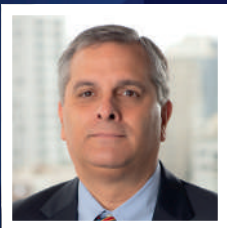


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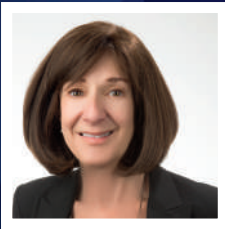


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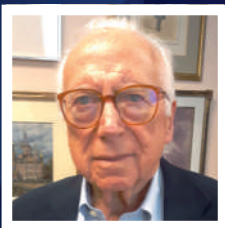
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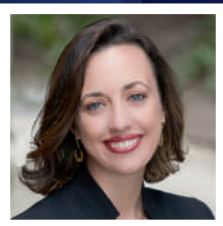
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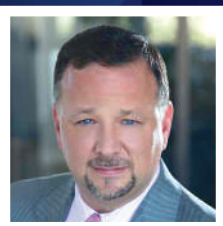
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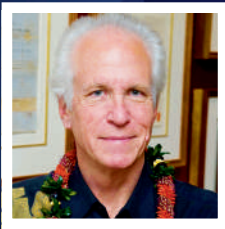


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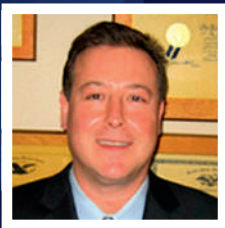
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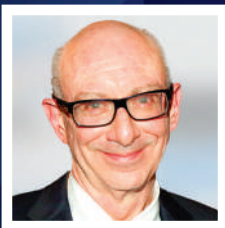


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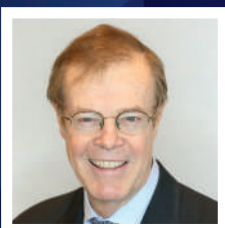


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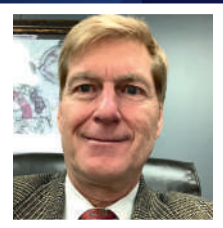
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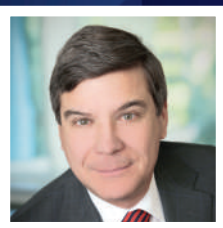


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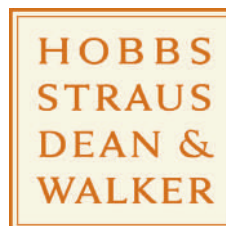


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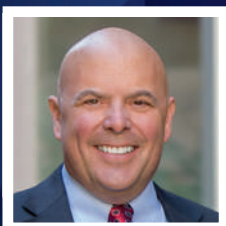


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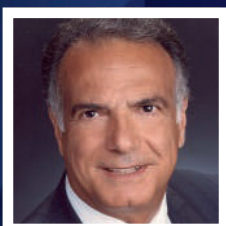


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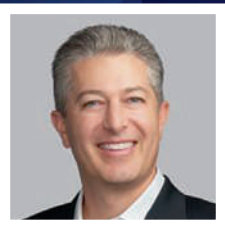


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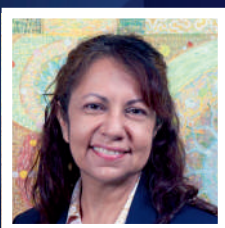


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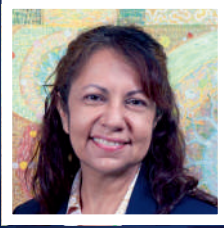


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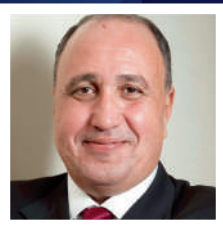


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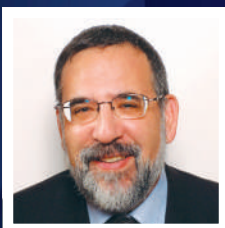


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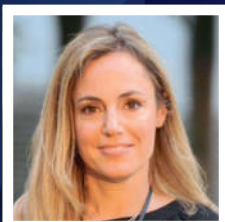


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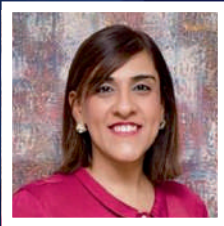
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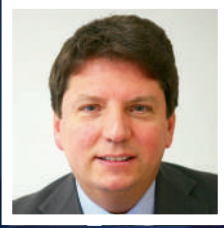


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SLC

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